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PLEASE ADDRESS CORRESPONDENCE TO THE GOVERNOR

VISITOR EARNINGS & REMITTANCES REPORT JANUARY 2020

This report is a monthly release of the latest available indicators on the tourism sector and private remittances, with information sourced from the Central Bank, Samoa Bureau of Statistics and the Ministry for Revenue.

Report No.7: 2019/20

Visitor Arrivals

Total Visitor Arrivals fell by 24.0 percent (or 3,299 visitors) to 10,456 visitors over January 2019 and also recorded a seasonal decline of 42.6 percent (or 7,774 visitors) over the previous month.

The fall in the number of visitors arriving in Samoa was mainly due to the COVID-19 epidemic which mostly caused visitors to cancel flights and governments to introduce border restrictions on travel.

The current performance in visitor arrivals over January 2019 was due to reductions in visitors from Samoa's main source markets:

- New Zealand (down 1,690 visitors)
- Australia (down 573 visitors)
- American Samoa (down 471 visitors)
- Europe (down 348 visitors)
- USA (down 200 visitors)
- Others (down 17 visitors)

Except for 'Sport', all other purposes of visit recorded decreases such as:

- Visiting Friends and Relatives (VFR) (down 1,380 visitors)
- Holiday (down 1,022 visitors)
- Other (down 556 visitors)
- Business and Conference (down 345 visitors)

As a result, total visitor arrivals in the first seven months of 2019/20 edged down slightly by 0.6 percent (or 702 visitors) to 113,485 visitors compared to the same period last year. Decreases were recorded for Other Countries (down 7,985 visitors), New Zealand (down 4,770 visitors), American Samoa (down 2,089 visitors), Australia (down 1,283 visitors), Europe (down 674 visitors) and USA (down 129 visitors). The number of visitors who were here for 'VFR', 'Holiday' and 'Other' all fell by 5,854 visitors, 1,805 visitors and 76 visitors respectively.

Total Visitor Receipts fell by 20.4 percent (or \$7.3 million) to \$28.4 million despite a slight increase in the average visitor expenditure over January 2019 and was 49.2 percent (or \$27.4 million) less than the last month.

However, total visitor receipts in the first seven months of 2019/20 increased by 2.1 percent (or \$6.7 million) to \$330.0 million when compared to the same month last year. Responsible for this increase were higher earnings from Other Countries (up \$27.8 million) and USA (up \$0.3 million) where by purpose, 'Sport' and 'Business and Conference' both rose by \$16.0 million and \$7.1 million respectively.

The tourism price index was 3.2 percent higher than January 2019 due to increases in 'Meals & Drinks', 'Miscellaneous', 'Family Obligations' and 'Other Transportation' sub-indexes.

Private Remittances

Total private remittances in January 2020 recorded a 15.6 percent (or \$6.3 million) increase to \$46.5 million over January 2019 but was 18.8 percent (or \$10.8 million) lower than the previous month.

January 2020

VISITOR EARNINGS & REMITTANCES REPORT

Largely underpinning the overall increase over the year was more funds received from New Zealand (up \$5.6 million), Others (up \$2.9 million), Australia (up \$1.1 million) and American Samoa (up \$0.3 million). By recipient, increases were recorded for 'Hand carried cash' (up \$8.2 million), 'Others' and 'Family and Households' were both up by \$0.7 million each.

Total inflow of private remittances in the first seven months of 2019/20 increased by 3.7 percent (or \$11.8 million) to \$327.1 million over the same period last year. Underpinning the overall increase in the first seven months were gains in transfers from New Zealand (up \$14.0 million), Others (up \$3.1 million) and American Samoa (up \$1.7 million). Partially underpinning the increase in remittances from American Samoa was a 2.2 percent depreciation of the Samoan Tala against the US dollar. By recipient, total funds for 'Family and Non-profit Households', institutions serving households (NPISH), 'Others' and 'In kind' all edged

up by \$9.2 million, \$6.0 million, \$0.7 million, and \$0.2 million in that order.

The share of remittances inflows over the year through money transfer operators (MTOs) increased to 85.7 percent from 79.6 percent while funds received directly through the commercial banks fell to 14.3 percent from 20.4 percent.

The average cost of sending NZD\$200.00 to Samoa fell to 7.79 percent from 9.63 percent in January 2019 whereas the average cost of sending AUD\$200.00 to Samoa contracted to 6.89 percent from 8.70 percent in January 2018.

CENTRAL BANK OF SAMOA 09th March 2020

VISITOR EARNINGS & REMITTANCES REPORT

January 2020

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new zealand 6,164 6,203 5,454 4,000 6,867 5,720 6,205 8,208 7,726 7,579 7,570															2,86
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VFR 5,231 5,83 5,73 5,83 5,73 5,80 5,67 5,87 <th< td=""><td>Arrivals, by purpose (persons)</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	Arrivals, by purpose (persons)														
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Sport 15 20 325 56 45 63 225 5,129 66 7,20 7,23 7,24 2,200 1,70 7,20	VFR	5,231	5,583	3,455	5,078	6,010	5,629	6,380	6,602	6,367	5,674	5,456	3,268	8,004	4,20
othor 2.16 2.88 2.22 1.86 4.967 2.760 1.74 2.760 1.711 1.660 3.881 4.828 Cruise ships 0 500 7.89 7.99 7.90 0 0 0 1.711 1.660 3.881 4.828 Caraleaning (1a) 3.24 3.52 2.329 4.381 4.58 4.50 5.32 3.36 1.27 1.63 1.09 1.17 American Sama 1.74 2.39 1.05 2.32 2.31 2.36 0.33 0.72 2.23 2.37 1.63 1.05 2.36 Cruise ships 0.00 1.00 1.03 3.30 4.33 3.55 7.40 1.04 0.61 0.76 0.73 0.73 0.70 0.81 0.76 0.78 0.70 0.81 0.76 0.78 0.70 0.81 0.76 0.78 0.76 0.78 0.76 0.78 0.77 0.81 0.76 0.72 0.72	Business & Conference	1,012	759	780	775	768	1,611	780	2,020	1,313	1,400	1,095	1,389	599	414
Chulse ships 0 500	Sport	51	20	325	56	45	63	225	5,129	65	260	45	95	10	24
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is the intervalis the interval															0
American Samoa1.742.391.052.323.414.003.725.393.801.751.151.17Europe0.520.600.410.880.760.840.830.710.820.740.840.760.750.210.750.66 </td <td>Fotal earnings (tala million)</td> <td>32.14</td> <td>35.62</td> <td>23.92</td> <td>32.98</td> <td>43.81</td> <td>45.58</td> <td>44.50</td> <td>67.10</td> <td>48.76</td> <td>46.96</td> <td>43.51</td> <td>39.46</td> <td>55.80</td> <td>28.3</td>	Fotal earnings (tala million)	32.14	35.62	23.92	32.98	43.81	45.58	44.50	67.10	48.76	46.96	43.51	39.46	55.80	28.3
Austenia terrope terrope terrope 								_							
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Other Countries 4.10 3.30 4.33 4.30 5.85 7.40 8.50 2.1.45 0.5.9 0.00 0.01 <td>New Zealand</td> <td>16.00</td> <td>16.26</td> <td>9.31</td> <td>12.58</td> <td>21.36</td> <td>20.80</td> <td>16.45</td> <td>22.54</td> <td>23.79</td> <td>22.99</td> <td>20.57</td> <td>16.60</td> <td>23.66</td> <td>12.2</td>	New Zealand	16.00	16.26	9.31	12.58	21.36	20.80	16.45	22.54	23.79	22.99	20.57	16.60	23.66	12.2
Chrones physic late0.000.070.021.010.030.00 <th< td=""><td>USA</td><td>2.80</td><td>2.08</td><td>2.03</td><td>3.82</td><td>1.59</td><td>2.61</td><td>4.62</td><td>6.29</td><td>3.18</td><td>2.65</td><td>2.21</td><td>2.93</td><td>3.46</td><td>1.6</td></th<>	USA	2.80	2.08	2.03	3.82	1.59	2.61	4.62	6.29	3.18	2.65	2.21	2.93	3.46	1.6
learnings, by purpose (tail with a set of the se	Other Countries	4.10	3.90	4.33	4.30	5.56	7.40	8.50	21.46	5.41	6.39	7.30	6.34	7.64	4.1
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Holday 11.35 13.45 6.28 11.35 13.89 13.89 13.44 20.37 21.21 <th< td=""><td>Earnings, by purpose (tala mill</td><td>ion)</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	Earnings, by purpose (tala mill	ion)													
VFR 15.04 16.35 9.07 1.4.54 1.8.67 2.0.73 2.0.78 2.0.05 1.7.48 1.9.48 1.7.61 2.6.75 Sport 0.15 0.06 0.06 0.20 0.13 0.23 0.39 1.7.0 0.44 0.88 0.00 0.02 0.00 0.0			13.45	6.28	11.53	15.93	13.89	19.44	20.32	21.21	21.95	15.29	11.07	22.50	11.
Business & Conference 3.61 2.75 2.79 2.77 2.79 4.94 2.43 4.88 4.52 4.45 2.99 5.64 2.16 Other 1.98 3.01 5.00 0.00 0.07 0.23 0.23 0.23 0.20 0.00 </td <td></td> <td>13.3</td>															13.3
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is in the intermination of t			-												2,71 151
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Over the past year (%) 12.8% 9.9% 10.7% 9.2% 11.2% 10.5% 9.3% 28.5% 15.8% 15.8% 12.3% 11.0% 2.6% Past 5 year average 2.8% 5.3% 5.3% 5.2% 5.1% 5.3% 5.2% 5.3% 5.3% 5.2% 5.3%															to Jan
Past 3 year average Past 5 year average 2.8%5.3%5.3%5.2%5.1%5.1%5.4%5.9%6.4%5.3%5.4%5.9%5.4%5.3%5.4%5.9%5.4%5.9%6.4%5.9%5.4%5.4% </td <td></td> <td>-</td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td>-</td> <td></td> <td>113,4</td>		-	-							-			-		113,4
Past Spar average Arrivals, by maket (person) 2.8% 5.3% 5.1% 5.3% 5.3% 5.3% 5.3% 5.3% 5.3% 5.3% 7.1% 7.3% 7.0% 7.8% American Samoa 11,842 10,419 11,387 12,476 13,680 14,895 16,578 2,300 4,258 5,248 6,040 7,077 7,685 Europe 3,382 4,379 4,837 5,53 6,211 6,703 7,109 942 1,681 2,172 2,724 3,738 3,749 4,379 USA 7,445 8,040 6,634 9,615 10,421 1,404 81,135 8,898 16,683 2,426 3,514 5,731 6,733 7,00 0 0 0 1,283 1,272 1,368 1,494 19,840 6,209 8,277 10,615 13,145 15,333 1,724 4,374 5,387 1,371 1,365 1,371 1,365 1,375 1,515 1,375 1,515 1,516 1,															-0.6
Arrival, by market (person) v<	Past 3 year average			4.9%				5.4%	5.9%	6.1%	5.3%	5.4%			5.69
American Samoa11,84211,84211,38712,47613,68014,5756,5782,3004,2585,2486,4047,0777,685Australia22,13526,8703,8175,5536,2116,7037,1099421,6812,1722,5743,0853,743New Zealand48,5715,5765,741168,6807,44081,1358,89816,6832,4263,0803,7224,4396USA7,4458,0408,6349,61510,44211,40413,2223,5144,2165,2135,1331,724Other Countries7,8858,8911,0711,76815,48315,4831,8406,2098,27716,16312,44413,331,274Other Countries5888,8911,0711,78615,4831,9401,9406,20918,6432,9093,28724,338VFR3,26245,298,4895,1975,78361,4226,8988,1491,5632,9093,28724,358Sport909081,2331,2391,35716,52610,9941,5642,0093,8725,5945,604Other909081,2331,2391,3141,3971,6225,1475,7075,7483,8784,7491,357Other909081,2331,2391,2422,7475,0076,183,981,2493,3743,844,753,2484,74<		2.8%	5.3%	5.1%	5.3%	5.1%	5.3%	5.3%	8.1%	7.7%	7.1%	7.3%	7.0%	7.8%	7.6%
Australia22,13526,80728,60731,7134,29337,6460,80041,757,72311,8514,75517,29422,726Europe3,3264,3375,53765,74161,81168,69874,40431,328,89816,61324,26230,01335,72243,401New Zealand48,5715,74567,41161,81168,69874,40413,02221,233,51442,1625,2136,5157,707Other Countries10,53310,71212,72713,8117,80120,32020,32020,3200001,2331,274Other Countries45,63745,63810,71317,80120,32020,32020,3200001,2833,28740,358Arrivals by purpos (person)486,22745,29552,19757,83061,84268,8688,14915,63322,80029,9983,287240,358VFR48,62745,29345,21957,81361,84268,8688,14915,63322,80029,9983,287240,358Pusines & Conference7,34948,62945,25952,19757,83361,84268,8688,14915,63347,30847,90927,36755,74756,604Other9,90942,62945,87445,93912,93712,62951,94345,63454,94955,9456,9456,94Other14,33317,85017,85013,877<	Arrivals, by market (persons)														
Europe3,3824,3794,375,5536,2116,7037,1099421,6812,1722,7813,0803,741New Zealand48,5715,7416,86457,41166,697,44081,1358,8981,6,6832,42623,0133,72244,396USA7,4458,0408,6349,61510,44211,40418,1022,1233,5144,2165,2135,31317,274Other Countries10,58810,71312,27213,76817,48019,8046,2098,27710,61513,4515,33317,274Arrivals, by purpose (person)881,07117,80120,32020,3200002,9093,28740,358VFR32,62245,42848,5395,91757,8306,1827,9806,60212,6918,6432,4095,9377,361Business & Conference7,3496,22045,42848,8335,917165,6007,9806,60212,6918,6432,4095,5377,816Sport9099081,7351,7378,54310,15410,9342,0203,3334,7335,8497,5475,064Other14,3231,5351,7861,917221,292,3372,1275,1405,1495,1495,4495,4495,4495,4495,4495,4495,4495,4495,4495,4455,4495,4455,4491,45413,4	American Samoa	11,842	10,419	11,387	12,476	13,680	14,895	16,578	2,300	4,258	5,248	6,404	7,077	7,685	8,33
New Zealand 48,571 53,766 57,411 61,811 68,688 74,440 81,353 8,898 16,683 24,262 30,801 35,722 44,396 USA 7,445 80,00 8,634 9,615 10,442 11,404 13,022 2,123 3,514 4,216 5,213 6,513 7,507 Cruise ships 585 8,891 10,717 17,801 20,320 20,320 20,320 0 0 0 0,212.83 12,873 13,724 40,358 Arrivals, by purpose (person) 48,622 45,996 48,259 52,197 57,830 61,842 68,866 8,149 15,633 22,800 29,098 32,872 40,358 Moritari S, by purpose (person) 32,629 45,428 48,883 53,961 55,9971 65,600 71,980 6,602 12,969 18,643 24,099 27,367 35,317 Business & Conference 7,343 5,827 0,717 8,543 10,347 1,329 2,379 2,5142 2,747 5,007 6,718 8,368 11,749 13,577 </td <td>Australia</td> <td>22,135</td> <td>26,870</td> <td>28,690</td> <td>31,171</td> <td>34,293</td> <td>37,436</td> <td>40,880</td> <td>4,175</td> <td>7,723</td> <td>11,835</td> <td>14,755</td> <td>17,294</td> <td>22,726</td> <td>25,5</td>	Australia	22,135	26,870	28,690	31,171	34,293	37,436	40,880	4,175	7,723	11,835	14,755	17,294	22,726	25,5
USA7,4458,0408,6349,61510,42411,40413,0222,1233,5144,2165,2136,3157,577Other Countries10,53310,71312,7213,76815,48317,49419,406,2098,27710,15113,14513,34513,747Cruise ships8588,89111,07117,80120,20220,32020,32020,32020,33322,80020,90832,87240,358Arrivals, by purpose (persons)7757,83061,82468,86868,04012,86322,80029,09832,87240,358VFR32,62945,42848,88353,96159,97165,60071,98066,60112,86324,80927,36735,371Business & Conference7,34962,207,0007,7758,54310,15410,3442,0203,3334,7335,8287,2177,816Sport9090812,3312,28913,34113,976,1622,1495,0445,4545,4995,9455,446Other14,32315,8514,55813,45715,45813,458<	Europe	3,382	4,379	4,837	5,553	6,211	6,703	7,109	942	1,681	2,172	2,574	3,058	3,441	3,70
USA7,4458,0408,6349,61510,42411,40413,0222,1233,5144,2165,2136,3157,577Other Countries10,53810,71312,7213,76815,48317,49419,406,2098,27710,15113,14513,34517,274Cruise ships85811,07117,80120,32020,32020,32020,32000001,2831,283Arrivals, by purpose (person)48,62245,42848,88353,96155,97165,60071,9806,60212,96918,64324,09927,36735,371Business & Conference7,3496,2207,0707,7758,5431,015410,9342,0203,3334,7335,8287,2177,816Sport909081,2331,2891,3341,3971,6225,1295,1455,4995,5445,604Other14,32315,63517,85619,17221,12923,37925,1425,7475,0076,7188,36811,74913,577Other bast year (%)17,2815,38713,4813,38713,28713,28513,48713,288,38921,68324,688,987,589,684Other bast year (%)17,2815,38715,38714,5813,4813,5814,5813,4813,5816,888,9816,575,38716,888,9811,67313,58Past Syear average		48,571							8,898			30,801			48,9
Other Countries 10,538 10,713 12,272 13,768 15,483 17,494 19,840 6,209 8,277 10,615 13,145 15,333 17,274 Cruise ships 585 8,891 11,071 17,201 20,320 20,320 20,320 0 0 0 1,283 1,283 Arrivals, by purpose (persons)		-	-	8.634											8,16
Cruise ships Arrivals, by purpose (persons) 585 8,891 11,071 17,801 20,320 20,320 20,320 0 0 0 1,283 1,283 1,283 Arrivals, by purpose (persons) 4 45,622 45,622 45,958 52,197 57,830 65,600 71,980 6,602 12,691 18,643 24,099 27,367 35,371 Business & Conference 7,349 6,220 7,775 8,543 10,154 10,934 2,020 3,333 4,733 5,828 7,217 7,816 Sport 14,323 15,635 17,856 19,172 21,129 23,379 25,142 2,747 5,007 6,718 8,368 11,49 13,577 Cruise ships 0 <							17,494	19.840							18,6
Arrivals, by purpose (persons)vv															1,28
Holiday48,62245,99648,25952,19757,83061,84268,8868,14915,63322,80029,09832,87240,358VFR32,62945,42848,88353,96153,97165,60071,9806,60212,96918,64324,09927,36735,371Business & Conference7,3496,2207,0007,7758,5431,015410,9342,0203,334,7435,8287,2177,816Sport9909081,2331,2891,3341,3971,6225,1295,1945,4545,4995,5945,604Other14,32315,63517,85619,17221,12923,37925,1422,7475,0076,7188,36811,74913,577Out sitor Earning (tala mi280.2323.3347.2380.2423.99469.57514.0767.10115.86162.82206.33245.7931,3474.887Past 3 year average5.6%5.3%4.0%12.0%4.7%8.4%13.1%8.4%9.9%6.8%8.9%7.5%9.6%Past 3 year average5.6%5.3%4.0%12.0%4.7%8.4%13.1%8.4%9.9%6.8%8.9%7.5%9.6%Past 3 year average5.6%5.3%4.0%12.0%4.7%8.4%13.1%8.4%9.9%6.8%8.9%7.5%9.6%Past 3 year average5.6%5.3%10.6%12.0%3.2 </td <td></td> <td>505</td> <td>2,001</td> <td>,0/1</td> <td>_,</td> <td>_3,320</td> <td>_ 3,320</td> <td>_0,020</td> <td>J</td> <td>5</td> <td>0</td> <td>5</td> <td>_,_55</td> <td>_,_55</td> <td>1,20</td>		505	2,001	,0/1	_,	_3,320	_ 3,320	_0,020	J	5	0	5	_,_55	_,_55	1,20
VFR32,62945,42848,88353,96159,97165,60071,9806,60212,96918,64324,09927,36735,371Business & Conference7,3496,2207,0007,7758,54310,15410,9342,0203,3334,7335,8287,2177,816Sport9909081,2331,2891,3341,3971,6225,1295,1945,4545,4995,5945,604Other14,32315,63517,78619,17221,12923,37925,1422,74750076,7188,36811,74913,577Cruise ships0000000000000Past syear (%)17.2%15.4%15.3%13.4%15.8%14.5%13.2%38.9%22.6%18.4%14.5%13.3%4.8%Past syear average5.6%5.3%4.0%10.6%3.9%10.4%9.4%10.5%10.1%8.4%13.3%8.4%13.2%8.4%13.1%8.4%9.9%6.8%8.9%7.5%9.6%Past syear average6.6%8.4%6.1%10.6%3.9%10.4%9.4%10.5%10.1%8.4%13.2%13.8%13.2%Australia73.191.097.8106.817.9128.2139.010.5%10.1%8.4%13.114.612.713.8Australia73.191.097.8106.8<		48,622	45,996	48,259	52,197	57,830	61,842	68.886	8,149	15,633	22,800	29,098	32,872	40.358	44,1
Business & Conference7,3496,2207,0007,7758,54310,15410,9342,0203,3334,7335,8287,2177,816Sport9909081,2331,2891,3341,3971,6225,1295,1945,4545,4995,5945,604Other14,32315,63517,85619,17221,12923,37925,1422,7475,006,7188,69811,74913,577Other Spips0000000000000000Over the past year (%)17.2%15.4%15.3%13.4%15.8%14.5%13.2%38.9%22.6%18.4%14.5%13.3%4.8%Past 5 year average5.6%5.3%4.0%12.0%4.7%8.4%13.1%8.4%9.9%6.8%8.9%7.5%9.6%Past 5 year average5.6%5.3%4.0%12.0%4.7%8.4%13.1%8.4%9.9%6.8%8.9%7.5%9.6%Earning, by market (tala millow)21.222.224.527.932.035.75.38.710.011.612.713.8%Australia73.191.097.8106.817.7419.62.02.430.333.910.63.7New Zealand13.4153.5162.8175.4196.7217.5234.022.546.369.389.9106.5<	-		-												39,5
Sport9909081,2331,2891,3341,3971,6225,1925,1945,4545,4995,5945,5945,604Other14,32315,63517,85619,17221,12923,37925,1422,7475,0076,7188,36811,74913,577Cruise ships00		-	-												8,23
Other14,32315,63517,85619,17221,12923,37925,1422,7475,0076,7188,36811,74913,577Cruise ships000000000000000 Total Visitor Earnings (tala mi Over the past year (%) 28.23347.2380.2423.99469.57514.0767.10115.86162.82206.33245.79301.59 Over the past year (%)17.2%15.4%15.3%13.4%14.5%13.2%38.9%22.6%18.4%14.5%13.3% 4.8% Past 3 year average6.6%5.3%4.0%12.0%4.7%8.4%13.1%8.4%9.9%6.8%8.9%7.5%9.6%Past 5 year average6.0%8.4%6.1%10.6%3.9%10.4%9.4%10.5%10.1%8.4%10.7%8.8%13.2%American Samoa21.921.222.224.527.932.035.75.38.710.011.612.713.8Australia73.191.097.8106.8117.9128.2139.010.822.936.147.659.477.7New Zealand134.4153.5162.8175.4196.7217.5234.022.546.369.389.9106.5130.2USA19.422.024.127.929.532.136.76.39.5															8,23 5,62
Cruise ships000 <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>15,5</td></th<>															15,5
Cotal Visitor Earnings (tala mi Over the past year (%)280.2323.3347.2380.2423.99469.57514.0767.10115.86162.82206.33245.79301.59Over the past year (%)17.2%15.4%15.3%13.4%15.8%14.5%13.2%38.9%22.6%18.4%14.5%13.3%4.8%Past 3 year average5.6%5.3%4.0%12.0%4.7%8.4%13.1%8.4%9.9%6.8%8.9%7.5%9.6%Past 5 year average6.0%8.4%6.1%10.6%3.9%10.4%9.4%10.5%10.1%8.4%10.7%8.8%13.2%Earnings, by market (tala millow)7.121.222.224.527.932.035.75.38.710.011.612.713.8Australia73.191.097.8106.8117.9128.2139.010.822.936.147.659.478.7Europe3.84.75.26.16.97.47.70.71.62.02.43.03.7New Zealand13.44153.5162.8175.4196.721.5234.022.546.369.389.9106.5130.2USA19.422.024.127.929.532.136.76.39.512.114.317.320.7Other Countries27.630.835.235.05.05.2.460.92.1526.9		-													15,5
Over the past year (%) 17.2% 15.4% 15.3% 13.4% 15.8% 14.5% 13.2% 38.9% 22.6% 18.4% 14.5% 13.3% 4.8% Past 3 year average 5.6% 5.3% 4.0% 12.0% 4.7% 8.4% 13.1% 8.4% 9.9% 6.8% 8.9% 7.5% 9.6% Past 5 year average 6.0% 8.4% 6.1% 10.6% 3.9% 10.4% 9.4% 10.5% 10.1% 8.4% 10.7% 8.8% 13.2% Earnings, by market (tala million) 7.51 21.2 22.2 24.5 27.9 32.0 35.7 5.3 8.7 10.0 11.6 12.7 13.8 Australia 7.3.1 91.0 97.8 106.8 117.9 128.2 139.0 10.8 22.9 36.1 47.6 59.4 78.7 Europe 3.8 4.7 5.2 6.1 6.9 7.4 7.7 0.7 1.6 2.0 2.4 30.3 37.7 33.7 New Zealand 13.4 13.3 16.2.8 175.4															329.
Past 3 year a verage5.6%5.3%4.0%12.0%4.7%8.4%13.1%8.4%9.9%6.8%8.9%7.5%9.6%Past 5 year a verage6.0%8.4%6.1%10.6%3.9%10.4%9.4%10.5%10.1%8.4%10.7%8.8%13.2%Earnings, by market (tala million)7.1191.097.810.6%17.9128.2139.010.822.936.147.659.478.7American Samoa21.921.222.224.527.932.035.75.38.710.011.612.713.8Australia91.097.8106.8117.9128.2139.010.822.936.147.659.478.7Europe3.84.75.26.16.97.47.70.71.62.02.43.03.7New Zealand134.4153.5162.8175.4196.7217.5234.022.546.369.389.9106.5130.2USA19.422.024.127.929.532.136.76.39.512.114.317.320.7Other Countries19.422.024.127.929.532.136.76.39.512.114.317.320.7Other Countries0.11.31.62.63.03.03.00.00.00.00.00.20.2Holiday131.9124.	Total Vicitor Farnings (tala mi	200.2													2.1
Past 5 year average 6.0% 8.4% 6.1% 10.6% 3.9% 10.4% 9.4% 10.5% 10.1% 8.4% 10.7% 8.8% 13.2% Earnings, by market (tala million) 73.1 21.2 22.2 24.5 27.9 32.0 35.7 5.3 8.7 10.0 11.6 12.7 13.8 Australia 73.1 91.0 97.8 106.8 117.9 128.2 139.0 10.8 22.9 36.1 47.6 59.4 78.7 Europe 3.8 4.7 5.2 6.1 6.9 7.4 7.7 0.7 1.6 6.0 2.4 3.0 3.7 New Zealand 134.4 153.5 162.8 175.4 196.7 217.5 234.0 22.5 46.3 69.3 89.9 106.5 130.2 USA 19.4 20.0 24.1 27.9 29.5 32.1 36.7 6.3 9.5 12.1 14.3 17.3 20.7 01.6 20.9 33.3 40.6 49.9 45.5 21.1 14.3 17.3		17 20/	13.470	13.3%											
Earnings, by market (tala million)American Samoa21.921.222.224.527.932.035.75.38.710.011.612.713.8Australia73.191.097.8106.8117.9128.2139.010.822.936.147.659.478.7Europe3.84.75.26.16.97.47.70.71.62.02.43.03.7New Zealand19.4153.5162.8175.4196.7217.5234.022.546.369.389.9106.5130.2USA19.422.024.127.992.532.136.76.39.512.114.317.320.7Other Countries27.630.835.239.545.052.460.921.526.933.340.646.954.5Cruise ships0.11.31.62.63.03.03.00.00.00.00.20.2HolidayHoliday131.9124.8131.1142.6158.5172.4191.920.341.563.578.889.8112.3VFR100.9149.2158.2172.8191.5214.423.120.840.858.377.795.4122.1Business & Conference22.619.121.824.627.432.334.84.99.413.816.822.5<	Over the past year (%)			1 001		4./%	8.4%								4.2
American Samoa21.921.222.224.527.932.035.75.38.710.011.612.713.8Australia73.191.097.8106.8117.9128.2139.010.822.936.147.659.478.7Europe3.84.75.26.16.97.47.70.71.62.02.43.03.7New Zealand19.4153.5162.8175.4196.7217.5234.022.546.369.389.9106.5130.2USA19.422.024.127.929.532.136.76.39.512.113.320.7Other Countries27.630.835.239.545.052.460.921.526.933.340.646.954.5Cruise ships0.11.31.62.63.03.03.00.00.00.00.20.2Holiday131.9124.8131.1142.6158.5172.4191.920.341.563.578.889.8112.3WFR100.9149.2158.2172.8191.5214.423.120.840.858.377.795.4122.1Business & Conference22.619.121.824.627.432.334.84.99.413.816.822.524.6	Over the past year (%) Past 3 year average	5.6%	5.3%			2 004	10 404			1111%	ō.4%	10.7%			
Australia73.191.097.8106.8117.9128.2139.010.822.936.147.659.478.7Europe3.84.75.26.16.97.47.70.71.62.02.43.03.7New Zealand134.4153.5162.8175.4196.7217.5234.022.546.369.389.9106.5130.2USA19.422.024.127.929.532.136.76.39.512.114.317.320.7Other Countries27.630.835.239.545.052.460.921.526.933.340.646.954.5Cruise ships0.11.31.62.63.03.03.00.00.00.00.20.2Earnings, by purpose (tala million)Holiday131.9124.8131.1142.6158.5172.4191.920.341.563.578.889.8112.3VFR100.9149.2158.2172.8191.5214.4235.120.840.858.377.795.4122.1Business & Conference22.619.121.824.627.432.334.84.99.413.816.822.524.6	Over the past year (%) Past 3 year average Past 5 year average	5.6% 6.0%	5.3%			3.9%	10.4%	9.4%	10.578	10.1/0			0.070	13.2%	8.79
Europe3.84.75.26.16.97.47.70.71.62.02.43.03.7New Zealand134.4153.5162.8175.4196.7217.5234.022.546.369.389.9106.5130.2USA19.422.024.127.929.532.136.76.39.512.114.317.320.7Other Countries27.630.835.239.545.052.460.921.526.933.440.646.954.5Cruise ships0.11.31.62.63.03.03.00.00.00.00.20.2Earming, by purpose (tala mil-m)Holiday131.9124.8131.1142.6158.5172.4191.920.341.563.578.889.8112.3VFR100.9149.2158.2172.8191.5214.4235.120.840.858.377.795.4122.1Business & Conference22.619.121.824.627.432.334.84.99.413.816.822.524.6	Over the past year (%) Past 3 year average Past 5 year average	5.6% 6.0%	5.3%	6.1%	10.6%			9.4%		10.170				13.2%	8.79
New Zealand 134.4 153.5 162.8 175.4 196.7 217.5 234.0 22.5 46.3 69.3 89.9 106.5 130.2 USA 19.4 22.0 24.1 27.9 29.5 32.1 36.7 6.3 9.5 12.1 14.3 17.3 20.7 Other Countries 27.6 30.8 35.2 39.5 45.0 52.4 60.9 21.5 26.9 33.3 40.6 46.9 54.5 Cruise ships 0.1 1 2.6 3.0 3.0 0.0 0.0 0.0 0.0 0.2 0.2 Earnings, by purpose (tala million 131.9 124.8 131.1 142.6 158.5 172.4 191.9 20.3 41.5 63.5 78.8 89.8 112.3 VFR 100.9 149.2 158.2 172.4 191.9 20.8 40.8 58.3 77.7 95.4 122.1 Business & Conference 22.6 19.1 21.8 24.6 27.4 32.3 34.8 4.9 9.4 13.8 16.8	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli	5.6% 6.0% on)	5.3% 8.4%	6.1%	10.6%						10.0				8.79
New Zealand 134.4 153.5 162.8 175.4 196.7 217.5 234.0 22.5 46.3 69.3 89.9 106.5 130.2 USA 19.4 22.0 24.1 27.9 29.5 32.1 36.7 6.3 9.5 12.1 14.3 17.3 20.7 Other Countries 27.6 30.8 35.2 39.5 45.0 52.4 60.9 21.5 26.9 33.3 40.6 46.9 54.5 Cruise ships 0.1 1 2.6 3.0 3.0 0.0 0.0 0.0 0.0 0.2 0.2 Earnings, by purpose (tala million 131.9 124.8 131.1 142.6 158.5 172.4 191.9 20.3 41.5 63.5 78.8 89.8 112.3 VFR 100.9 149.2 158.2 172.4 191.9 20.8 40.8 58.3 77.7 95.4 122.1 Business & Conference 22.6 19.1 21.8 24.6 27.4 32.3 34.8 4.9 9.4 13.8 16.8	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa	5.6% 6.0% on) 21.9	5.3% 8.4% 21.2	6.1% 22.2	10.6% 24.5	27.9	32.0	35.7	5.3	8.7		11.6	12.7	13.8	
USA 19.4 22.0 24.1 27.9 29.5 32.1 36.7 6.3 9.5 12.1 14.3 17.3 20.7 Other Countries 27.6 30.8 35.2 39.5 45.0 52.4 60.9 21.5 26.9 33.3 40.6 46.9 54.5 Cruise ships 0.1 1.3 1.6 2.6 3.0 3.0 0.0 0.0 0.0 0.0 0.2 0.2 Earning, by purpose (tala million) 131.9 124.8 131.1 142.6 158.5 172.4 191.9 20.3 41.5 63.5 78.8 89.8 112.3 Holiday 131.9 124.8 131.1 142.6 158.5 172.4 191.9 20.3 41.5 63.5 78.8 89.8 112.3 VFR 100.9 149.2 158.2 172.8 191.9 20.8 40.8 58.3 77.7 95.4 122.1 Business & Conference 22.6 19.1 21.8 24.6 27.4 32.3 34.8 4.9 9.4 13.8 <td>Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa Australia</td> <td>5.6% 6.0% on) 21.9 73.1</td> <td>5.3% 8.4% 21.2 91.0</td> <td>6.1% 22.2 97.8</td> <td>10.6% 24.5 106.8</td> <td>27.9 117.9</td> <td>32.0 128.2</td> <td>35.7 139.0</td> <td>5.3 10.8</td> <td>8.7 22.9</td> <td>36.1</td> <td>11.6 47.6</td> <td>12.7 59.4</td> <td>13.8 78.7</td> <td>15.</td>	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa Australia	5.6% 6.0% on) 21.9 73.1	5.3% 8.4% 21.2 91.0	6.1% 22.2 97.8	10.6% 24.5 106.8	27.9 117.9	32.0 128.2	35.7 139.0	5.3 10.8	8.7 22.9	36.1	11.6 47.6	12.7 59.4	13.8 78.7	15.
Other Countries 27.6 30.8 35.2 39.5 45.0 52.4 60.9 21.5 26.9 33.3 40.6 46.9 54.5 Cruise ships 0.1 1.3 1.6 2.6 3.0 3.0 3.0 0.0 0.0 0.0 0.0 0.2 0.2 Earnings, by purpose (tala million) VF VFR 131.9 124.8 131.2 142.6 158.5 172.4 191.9 20.3 41.5 63.5 78.8 89.8 112.3 VFR 100.9 149.2 158.2 172.8 191.5 214.4 235.1 20.8 40.8 58.3 77.7 95.4 122.1 Business & Conference 22.6 19.1 21.8 24.6 27.4 32.3 34.8 4.9 9.4 13.8 16.8 22.5 24.6	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa Australia Europe	5.6% 6.0% on) 21.9 73.1 3.8	5.3% 8.4% 21.2 91.0 4.7	6.1% 22.2 97.8 5.2	10.6% 24.5 106.8 6.1	27.9 117.9 6.9	32.0 128.2 7.4	35.7 139.0 7.7	5.3 10.8 0.7	8.7 22.9 1.6	36.1 2.0	11.6 47.6 2.4	12.7 59.4 3.0	13.8 78.7 3.7	15. 87.
Cruise ships 0.1 1.3 1.6 2.6 3.0 3.0 3.0 0.0 0.0 0.0 0.2 0.2 Earnings, by purpose (tala million)	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa Australia Europe New Zealand	5.6% 6.0% on) 21.9 73.1 3.8 134.4	5.3% 8.4% 21.2 91.0 4.7 153.5	6.1% 22.2 97.8 5.2 162.8	10.6% 24.5 106.8 6.1 175.4	27.9 117.9 6.9 196.7	32.0 128.2 7.4 217.5	35.7 139.0 7.7 234.0	5.3 10.8 0.7 22.5	8.7 22.9 1.6 46.3	36.1 2.0 69.3	11.6 47.6 2.4 89.9	12.7 59.4 3.0 106.5	13.8 78.7 3.7 130.2	15. 87. 3.9 142
Earnings, by purpose (tala million) Image: style s	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa Australia Europe New Zealand USA	5.6% 6.0% on) 21.9 73.1 3.8 134.4 19.4	5.3% 8.4% 21.2 91.0 4.7 153.5 22.0	6.1% 22.2 97.8 5.2 162.8 24.1	10.6% 24.5 106.8 6.1 175.4 27.9	27.9 117.9 6.9 196.7 29.5	32.0 128.2 7.4 217.5 32.1	35.7 139.0 7.7 234.0 36.7	5.3 10.8 0.7 22.5 6.3	8.7 22.9 1.6 46.3 9.5	36.1 2.0 69.3 12.1	11.6 47.6 2.4 89.9 14.3	12.7 59.4 3.0 106.5 17.3	13.8 78.7 3.7 130.2 20.7	15. 87. 3.9 142 22.
Holiday131.9124.8131.1142.6158.5172.4191.920.341.563.578.889.8112.3VFR100.9149.2158.2172.8191.5214.4235.120.840.858.377.795.4122.1Business & Conference22.619.121.824.627.432.334.84.99.413.816.822.524.6	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa Australia Europe New Zealand USA Other Countries	5.6% 6.0% on) 21.9 73.1 3.8 134.4 19.4 27.6	5.3% 8.4% 21.2 91.0 4.7 153.5 22.0 30.8	6.1% 22.2 97.8 5.2 162.8 24.1 35.2	10.6% 24.5 106.8 6.1 175.4 27.9 39.5	27.9 117.9 6.9 196.7 29.5 45.0	32.0 128.2 7.4 217.5 32.1 52.4	35.7 139.0 7.7 234.0 36.7 60.9	5.3 10.8 0.7 22.5 6.3 21.5	8.7 22.9 1.6 46.3 9.5 26.9	36.1 2.0 69.3 12.1 33.3	11.6 47.6 2.4 89.9 14.3 40.6	12.7 59.4 3.0 106.5 17.3 46.9	13.8 78.7 3.7 130.2 20.7 54.5	15. 87. 3.9 142 22. 58.
VFR 100.9 149.2 158.2 172.8 191.5 214.4 235.1 20.8 40.8 58.3 77.7 95.4 122.1 Business & Conference 22.6 19.1 21.8 24.6 27.4 32.3 34.8 4.9 9.4 13.8 16.8 22.5 24.6	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa Australia Europe New Zealand USA Other Countries Cruise ships	5.6% 6.0% 21.9 73.1 3.8 134.4 19.4 27.6 0.1	5.3% 8.4% 21.2 91.0 4.7 153.5 22.0 30.8	6.1% 22.2 97.8 5.2 162.8 24.1 35.2	10.6% 24.5 106.8 6.1 175.4 27.9 39.5	27.9 117.9 6.9 196.7 29.5 45.0	32.0 128.2 7.4 217.5 32.1 52.4	35.7 139.0 7.7 234.0 36.7 60.9	5.3 10.8 0.7 22.5 6.3 21.5	8.7 22.9 1.6 46.3 9.5 26.9	36.1 2.0 69.3 12.1 33.3	11.6 47.6 2.4 89.9 14.3 40.6	12.7 59.4 3.0 106.5 17.3 46.9	13.8 78.7 3.7 130.2 20.7 54.5	15 87 3.9 142 22 58
Business & Conference 22.6 19.1 21.8 24.6 27.4 32.3 34.8 4.9 9.4 13.8 16.8 22.5 24.6	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa Australia Europe New Zealand USA Other Countries Cruise ships Earnings, by purpose (tala mill	5.6% 6.0% on) 21.9 73.1 3.8 134.4 19.4 27.6 0.1 ion)	5.3% 8.4% 21.2 91.0 4.7 153.5 22.0 30.8 1.3	6.1% 22.2 97.8 5.2 162.8 24.1 35.2 1.6	10.6% 24.5 106.8 6.1 175.4 27.9 39.5 2.6	27.9 117.9 6.9 196.7 29.5 45.0 3.0	32.0 128.2 7.4 217.5 32.1 52.4 3.0	35.7 139.0 7.7 234.0 36.7 60.9 3.0	5.3 10.8 0.7 22.5 6.3 21.5 0.0	8.7 22.9 1.6 46.3 9.5 26.9 0.0	36.1 2.0 69.3 12.1 33.3 0.0	11.6 47.6 2.4 89.9 14.3 40.6 0.0	12.7 59.4 3.0 106.5 17.3 46.9 0.2	13.8 78.7 3.7 130.2 20.7 54.5 0.2	15 87 3.9 142 22 58 0.1
	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa Australia Europe New Zealand USA Other Countries Cruise ships Earnings, by purpose (tala mill Holiday	5.6% 6.0% on) 21.9 73.1 3.8 134.4 19.4 27.6 0.1 ion) 131.9	5.3% 8.4% 21.2 91.0 4.7 153.5 22.0 30.8 1.3 124.8	6.1% 22.2 97.8 5.2 162.8 24.1 35.2 1.6 131.1	10.6% 24.5 106.8 6.1 175.4 27.9 39.5 2.6 142.6	27.9 117.9 6.9 196.7 29.5 45.0 3.0 158.5	32.0 128.2 7.4 217.5 32.1 52.4 3.0 172.4	35.7 139.0 7.7 234.0 36.7 60.9 3.0 191.9	5.3 10.8 0.7 22.5 6.3 21.5 0.0 20.3	8.7 22.9 1.6 46.3 9.5 26.9 0.0 41.5	36.1 2.0 69.3 12.1 33.3 0.0 63.5	11.6 47.6 2.4 89.9 14.3 40.6 0.0 78.8	12.7 59.4 3.0 106.5 17.3 46.9 0.2 89.8	13.8 78.7 3.7 130.2 20.7 54.5 0.2 112.3	15. 87. 3.9 142 22. 58. 0.1 123
Short 1 75 1 75 37 34 35 37 41 171 177 191 197 194 194	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa Australia Europe New Zealand USA Other Countries Cruise ships Earnings, by purpose (tala mill Holiday VFR	5.6% 6.0% on) 21.9 73.1 3.8 134.4 19.4 27.6 0.1 ion) 131.9 100.9	5.3% 8.4% 21.2 91.0 4.7 153.5 22.0 30.8 1.3 124.8 149.2	6.1% 22.2 97.8 5.2 162.8 24.1 35.2 1.6 131.1 158.2	10.6% 24.5 106.8 6.1 175.4 27.9 39.5 2.6 142.6 172.8	27.9 117.9 6.9 196.7 29.5 45.0 3.0 158.5 191.5	32.0 128.2 7.4 217.5 32.1 52.4 3.0 172.4 214.4	35.7 139.0 7.7 234.0 36.7 60.9 3.0 191.9 235.1	5.3 10.8 0.7 22.5 6.3 21.5 0.0 20.3 20.8	8.7 22.9 1.6 46.3 9.5 26.9 0.0 41.5 40.8	36.1 2.0 69.3 12.1 33.3 0.0 63.5 58.3	11.6 47.6 2.4 89.9 14.3 40.6 0.0 78.8 77.7	12.7 59.4 3.0 106.5 17.3 46.9 0.2 89.8 95.4	13.8 78.7 3.7 130.2 20.7 54.5 0.2 112.3 122.1	15. 87. 3.9 142 22. 58. 0.7 123 135
	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa Australia Europe New Zealand USA Other Countries Cruise ships Earnings, by purpose (tala mill Holiday VFR Business & Conference	5.6% 6.0% 21.9 73.1 3.8 134.4 19.4 27.6 0.1 ion) 131.9 100.9 22.6	5.3% 8.4% 21.2 91.0 4.7 153.5 22.0 30.8 1.3 124.8 149.2 19.1	6.1% 22.2 97.8 5.2 162.8 24.1 35.2 1.6 131.1 158.2 21.8	10.6% 24.5 106.8 6.1 175.4 27.9 39.5 2.6 142.6 172.8 24.6	27.9 117.9 6.9 196.7 29.5 45.0 3.0 158.5 191.5 27.4	32.0 128.2 7.4 217.5 32.1 52.4 3.0 172.4 214.4 32.3	35.7 139.0 7.7 234.0 36.7 60.9 3.0 191.9 235.1 34.8	5.3 10.8 0.7 22.5 6.3 21.5 0.0 20.3 20.8 4.9	8.7 22.9 1.6 46.3 9.5 26.9 0.0 41.5 40.8 9.4	36.1 2.0 69.3 12.1 33.3 0.0 63.5 58.3 13.8	11.6 47.6 2.4 89.9 14.3 40.6 0.0 78.8 77.7 16.8	12.7 59.4 3.0 106.5 17.3 46.9 0.2 89.8 95.4 22.5	13.8 78.7 3.7 130.2 20.7 54.5 0.2 112.3 122.1 24.6	15. 87. 3.9 142 22. 58. 0.1 123 135 26.
Other 22.1 27.8 32.9 36.8 43.1 46.7 48.2 4.1 6.9 9.1 14.8 19.7 24.1 Cruise ships 0.1 1.3 1.6 2.6 3.0 3.0 0.0 0.0 0.0 0.2 0.2	Over the past year (%) Past 3 year average Past 5 year average Earnings, by market (tala milli American Samoa Australia Europe New Zealand USA Other Countries Cruise ships Earnings, by purpose (tala mill Holiday VFR Business & Conference Sport	5.6% 6.0% 21.9 73.1 3.8 134.4 19.4 27.6 0.1 ion) 131.9 100.9 22.6 2.5	5.3% 8.4% 21.2 91.0 4.7 153.5 22.0 30.8 1.3 124.8 149.2 19.1 2.5	6.1% 22.2 97.8 5.2 162.8 24.1 35.2 1.6 131.1 158.2 21.8 3.2	10.6% 24.5 106.8 6.1 175.4 27.9 39.5 2.6 142.6 172.8 24.6 3.4	27.9 117.9 6.9 196.7 29.5 45.0 3.0 158.5 191.5 27.4 3.5	32.0 128.2 7.4 217.5 32.1 52.4 3.0 172.4 214.4 32.3 3.7	35.7 139.0 7.7 234.0 36.7 60.9 3.0 191.9 235.1 34.8 4.1	5.3 10.8 0.7 22.5 6.3 21.5 0.0 20.3 20.8 4.9 17.1	8.7 22.9 1.6 46.3 9.5 26.9 0.0 41.5 40.8 9.4 17.2	36.1 2.0 69.3 12.1 33.3 0.0 63.5 58.3 13.8 18.1	11.6 47.6 2.4 89.9 14.3 40.6 0.0 78.8 77.7 16.8 18.2	12.7 59.4 3.0 106.5 17.3 46.9 0.2 89.8 95.4 22.5 18.4	13.8 78.7 3.7 130.2 20.7 54.5 0.2 112.3 122.1 24.6 18.4	15. 87. 3.9

VISITOR EARNINGS & REMITTANCES REPORT

January 2020

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			INFLOW	OF PRIVAT	e remitta	NCES							
AMOUNTS IN TALA MILLION													
Jan-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
39.77	40.22	39.13	54.62	40.25	47.45	40.66	53.45	47.06	38.34	42.24	42.30	57.24	46.49
7.21	4.19	4.62	5.66	4.04	4.09	2.94	9.47	4.85	4.40	2.85	2.79	11.03	12.36
3.01	6.40	5.94	11.44	4.91	4.14	4.74	8.78	4.73	2.22	5.03	5.07	5.98	3.13
26.80	28.28	26.27	31.92	30.09	35.22	28.31	33.00	35.66	28.57	32.28	32.50	37.99	28.95
0.55	0.55	0.45	0.66	0.53	0.71	0.63	0.59	0.68	0.58	0.70	0.74	0.74	0.50
2.21	0.81	1.84	4.94	0.68	3.29	4.03	1.60	1.14	2.58	1.37	1.19	1.51	1.55
39.77	40.22	39.13	54.62	40.25	47.45	40.66	53.45	47.06	38.34	42.24	42.30	57.24	46.49
7.16	10.11	8.46	15.30	4.51	6.75	8.10	11.41	8.03	6.00	8.86	5.66	9.03	6.61
17.24	15.54	15.58	18.85	17.22	21.95	16.98	19.96	19.20	16.89	17.11	19.65	25.02	21.12
12.41	12.15	10.36	15.84	10.74	13.02	11.71	16.30	15.52	12.04	13.21	12.62	17.44	13.24
1.01	1.30	1.44	1.93	1.73	1.92	1.83	2.00	1.94	1.62	1.86	2.27	2.69	1.54
1.95	1.12	3.29	2.70	6.04	3.81	2.04	3.77	2.37	1.78	1.19	2.09	3.06	3.98
17.7%	20.4%	21.6%	33.1%	17.4%	18.5%	23.7%	21.3%	15.3%	15.1%	17.9%	16.8%	15.5%	14.3%
													46.49
	-				-							-	
to Jan 18	to Jan 19						month	to Aug 19					
274.79	315.30	354.43	409.06	449.31	496.76	537.42	53.45	100.51	138.85	181.09	223.39	280.63	327.11
12.8%	14.7%	13.5%	14.6%	12.7%	10.9%	10.1%	31.8%	13.4%	10.2%	8.5%	7.0%	2.0%	3.7%
-0.2%	3.6%	3.8%	4.9%	5.1%	5.8%	5.9%	6.7%	9.9%	8.6%	7.9%	8.7%	10.1%	10.6%
-1.1%	2.2%	2.3%	2.9%	3.3%	3.5%	3.6%	1.0%	3.5%	3.7%	4.0%	4.0%	5.3%	5.4%
35.25	52.00	56.62	62.28	66.32	70.41	73.35	9.47	14.33	18.73	21.58	24.36	35.39	47.75
21.33	28.97	34.91	46.36	51.27	55.40	60.14	8.78	13.52	15.73	20.77	25.84	31.81	34.94
203.45	219.79	246.07	277.99	308.08	343.30	371.61	33.00	68.66	97.22	129.51	162.01	200.00	228.96
4.06	4.33	4.78	5.44	5.97	6.69	7.32	0.59	1.27	1.85	2.55	3.29	4.03	4.53
10.70	10.21	12.05	16.99	17.67	20.96	24.99	1.60	2.74	5.32	6.69	7.88	9.40	10.94
48.29	60.03	68.49	83.79	88.31	95.05	103.15	11.41	19.45	25.45	34.31	39.97	49.00	55.61
112.40	125.00	140.58	159.43	176.66	198.60	215.59	19.96	39.16	56.05	73.16	92.82	117.84	138.95
92.00	103.00	113.35	129.20	139.94	152.96	164.67	16.30	31.82	43.86	57.08	69.70	87.14	100.38
52.00													
9.30	12.17	13.61	15.54	17.27	19.20	21.02	2.00	3.95	5.56	7.42	9.69	12.38	13.92
	39.77 7.21 3.01 26.80 0.55 2.21 39.77 7.16 17.24 12.41 1.01 1.95 17.7% 82.3% 39.77 7 months to Jan 18 274.79 12.8% -0.2% -1.1% 35.25 21.33 203.45 4.06 10.70 48.29 112.40	39.77 40.22 7.21 4.19 3.01 6.40 26.80 28.28 0.55 0.55 2.21 0.81 39.77 40.22 7.16 10.11 17.24 15.54 12.41 12.15 1.01 1.30 1.95 1.12 17.7% 20.4% 82.3% 79.6% 39.77 40.22 7.16 1.130 1.95 1.12 17.7% 20.4% 82.3% 79.6% 39.77 40.22 7 months 14.7% 0.24.3 14.7% -0.2% 3.6% -1.1% 2.2% 35.25 52.00 21.33 28.97 203.45 219.79 4.06 4.33 10.70 10.21 48.29 60.03 112.40 125.00	39.77 40.22 39.13 7.21 4.19 4.62 3.01 6.40 5.94 26.80 28.28 26.27 0.55 0.55 0.45 2.21 0.81 1.84 39.77 40.22 39.13 7.16 10.11 8.46 17.24 15.54 15.58 12.41 12.15 10.36 1.01 1.30 1.44 1.95 1.12 3.29 17.7% 20.4% 21.6% 82.3% 79.6% 78.4% 39.77 40.22 39.13 7.16 1.30 1.44 1.95 1.12 3.29 17.7% 20.4% 21.6% 82.3% 79.6% 78.4% 39.77 40.22 39.13 7.84 14.7% 15.5% 12.8% 14.7% 15.5% 12.8% 14.7% 13.5% -0.2% 3.6	Jan-18 Jan-19 Feb-19 Mar-19 39.77 40.22 39.13 54.62 7.21 4.19 4.62 5.66 3.01 6.40 5.94 11.44 26.80 28.28 26.27 31.92 0.55 0.55 0.45 0.66 2.21 0.81 1.84 4.94 39.77 40.22 39.13 54.62 7.16 10.11 8.46 15.30 17.24 15.54 15.58 18.85 12.41 12.15 10.36 15.84 1.01 1.30 1.44 1.93 1.554 12.58 18.85 1.241 1.21 3.29 2.70 1.554 12.68 3.1% 6.9.7 8.90 3.84 1.95 1.12 3.29 2.70 1.7.7 20.4% 21.6% 3.1% 6.9.7 8.90 3.84 4.94 1.12	Jan-18 Jan-19 Feb-19 Mar-19 Apr-19 39.77 40.22 39.13 54.62 40.25 7.21 4.19 4.62 5.66 4.04 3.01 6.40 5.94 11.44 4.91 26.80 28.28 26.27 31.92 30.09 0.55 0.55 0.45 0.66 0.53 2.21 0.81 1.84 4.94 0.68 39.77 40.22 39.13 54.62 40.25 7.16 10.11 8.46 15.30 4.51 17.24 15.54 15.58 18.85 17.22 12.41 12.15 10.36 15.84 10.74 1.01 1.30 1.44 1.93 1.73 1.95 1.12 3.29 2.70 6.04 1.77 20.4% 21.6% 33.1% 17.4% 3.97 40.22 39.13 54.62 40.25 3.97 40.22 <	Jan-18 Jan-19 Feb-19 Mar-19 Apr-19 May-19 39.77 40.22 39.13 54.62 40.25 47.45 7.21 4.19 4.62 5.66 4.04 4.09 3.01 6.40 5.94 11.44 4.91 4.14 26.80 28.28 26.27 31.92 30.09 35.22 0.55 0.55 0.45 0.66 0.53 0.71 2.21 0.81 1.84 4.94 0.68 3.29 39.77 40.22 39.13 54.62 40.25 47.45 7.16 10.11 8.46 15.30 4.51 6.75 17.24 15.54 15.58 18.85 17.22 21.95 12.41 12.15 10.36 15.84 10.74 13.02 1.01 1.30 1.44 1.93 1.73 1.92 1.95 1.12 3.29 2.70 6.04 3.81 1.97	Jan-18Jan-19Feb-19Mar-19Apr-19May-19Jun-1939.7740.2239.1354.6240.2547.4540.667.214.194.625.664.044.092.943.016.405.9411.444.914.144.7426.8028.2826.2731.9230.0935.2228.310.550.550.450.660.530.710.632.210.811.844.940.683.294.0339.7740.2239.1354.6240.2547.4540.667.1610.118.4615.304.516.758.1017.2415.5415.5818.8517.2221.9516.9812.4112.1510.3615.8410.7413.0211.711.011.301.441.931.731.921.831.951.123.292.706.043.812.0417.7%20.4%21.6%33.1%17.4%18.5%23.7%82.3%79.6%78.4%66.9%82.6%81.5%76.3%39.7740.2239.1354.6240.2547.4540.6671.123.292.706.043.812.0417.7%20.4%21.6%33.1%17.4%18.5%23.7%82.3%79.6%78.4%66.9%82.6%81.5%76.3%39.7740.2239.1354.6	Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jun-19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 7.21 4.19 4.62 5.66 4.04 4.09 2.94 9.47 3.01 6.40 5.94 11.44 4.91 4.14 4.74 8.78 26.80 28.28 26.27 31.92 30.09 35.22 28.31 33.00 0.55 0.55 0.45 0.66 0.53 0.71 0.63 0.59 2.21 0.81 1.84 4.94 0.68 3.29 4.03 1.60 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 7.16 10.11 8.46 15.30 4.51 6.75 8.10 11.41 1.24 15.54 15.84 10.74 13.02 11.71 16.30 1.011 1.30 1.44 1.	Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jul-19 Aug-19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 7.21 4.19 4.62 5.66 4.04 4.09 2.94 9.47 4.85 3.01 6.40 5.94 11.44 4.91 4.14 4.74 8.78 4.73 26.80 28.28 26.27 31.92 30.09 35.22 28.31 33.00 35.66 0.55 0.45 0.66 0.53 0.71 0.63 0.59 0.68 2.21 0.81 1.84 4.94 0.68 3.29 4.03 1.60 1.14 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 7.16 10.11 8.46 15.30 4.51 6.75 8.10 1.141 8.03 17.24 15.54 15.84 <t< td=""><td>AHOUNTS IN TALA MILLION Jan-18 Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jul-19 Aug-19 Esp-19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 38.34 7.21 4.19 4.62 5.66 4.04 4.09 2.94 9.47 4.85 4.40 3.01 6.40 5.94 11.44 4.91 4.474 8.78 4.7.2 2.22 26.80 28.28 26.27 31.92 30.09 35.22 28.31 33.00 35.66 28.57 0.55 0.45 0.66 0.53 0.71 0.63 0.59 0.68 0.58 2.21 0.81 1.84 4.94 0.68 3.29 4.03 1.60 1.14 2.58 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 38.34 1.241 12.54<!--</td--><td>AHMOUNTS IN TALA MILLION Jan-18 Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jul-19 Aug-19 Sep-19 Oct-19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 38.34 42.24 7.21 4.19 4.62 5.66 4.04 4.09 2.94 9.47 4.85 4.40 2.85 3.01 6.40 5.94 11.44 4.91 4.14 4.74 8.78 4.73 2.22 5.03 26.80 28.28 26.27 31.92 30.09 35.22 28.31 33.00 35.66 28.57 32.28 0.55 0.55 0.55 0.45 0.66 0.53 0.71 0.63 1.05 1.14 2.58 13.73 39.77 0.212 1.84 4.94 0.68 3.20 1.00 1.44 1.53 1.51 1.11 1.24 15.58 18.85</td></td></t<> <td>Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jul-19 Aug-19 Sep-19 Oct-19 Nov-19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 38.34 42.24 42.30 7.21 4.19 4.62 5.66 4.04 4.09 2.94 9.47 4.85 4.40 2.85 2.79 3.01 6.40 5.94 11.44 4.91 4.14 4.74 8.78 4.73 2.22 5.03 5.07 26.80 28.28 26.27 31.92 30.09 35.22 28.31 33.00 35.66 8.85 1.72 210 81 1.84 4.94 0.68 3.29 4.03 1.60 1.14 2.58 1.37 1.19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 88.34 42.24 42.30 7.14 15.58</td> <td>Jan-18 Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jul-19 Aug-19 Sep-19 Oct-19 Nov-19 Dec-19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 38.34 42.24 42.30 57.24 7.21 4.19 4.62 5.66 4.04 4.09 2.94 9.47 4.85 4.00 2.85 2.79 11.03 3.01 6.40 5.94 11.44 4.91 4.14 4.74 8.78 4.73 2.22 5.03 5.07 5.88 28.28 26.27 31.92 30.09 35.22 28.31 30.00 35.66 28.57 32.28 32.07 7.74 0.81 1.84 4.94 0.68 3.29 4.03 1.60 1.14 2.58 1.71 1.51 1.53 1.51 1.74 1.53 1.66 1.141 8.03 6.00 8.07 0.07 0.74<</td>	AHOUNTS IN TALA MILLION Jan-18 Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jul-19 Aug-19 Esp-19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 38.34 7.21 4.19 4.62 5.66 4.04 4.09 2.94 9.47 4.85 4.40 3.01 6.40 5.94 11.44 4.91 4.474 8.78 4.7.2 2.22 26.80 28.28 26.27 31.92 30.09 35.22 28.31 33.00 35.66 28.57 0.55 0.45 0.66 0.53 0.71 0.63 0.59 0.68 0.58 2.21 0.81 1.84 4.94 0.68 3.29 4.03 1.60 1.14 2.58 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 38.34 1.241 12.54 </td <td>AHMOUNTS IN TALA MILLION Jan-18 Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jul-19 Aug-19 Sep-19 Oct-19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 38.34 42.24 7.21 4.19 4.62 5.66 4.04 4.09 2.94 9.47 4.85 4.40 2.85 3.01 6.40 5.94 11.44 4.91 4.14 4.74 8.78 4.73 2.22 5.03 26.80 28.28 26.27 31.92 30.09 35.22 28.31 33.00 35.66 28.57 32.28 0.55 0.55 0.55 0.45 0.66 0.53 0.71 0.63 1.05 1.14 2.58 13.73 39.77 0.212 1.84 4.94 0.68 3.20 1.00 1.44 1.53 1.51 1.11 1.24 15.58 18.85</td>	AHMOUNTS IN TALA MILLION Jan-18 Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jul-19 Aug-19 Sep-19 Oct-19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 38.34 42.24 7.21 4.19 4.62 5.66 4.04 4.09 2.94 9.47 4.85 4.40 2.85 3.01 6.40 5.94 11.44 4.91 4.14 4.74 8.78 4.73 2.22 5.03 26.80 28.28 26.27 31.92 30.09 35.22 28.31 33.00 35.66 28.57 32.28 0.55 0.55 0.55 0.45 0.66 0.53 0.71 0.63 1.05 1.14 2.58 13.73 39.77 0.212 1.84 4.94 0.68 3.20 1.00 1.44 1.53 1.51 1.11 1.24 15.58 18.85	Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jul-19 Aug-19 Sep-19 Oct-19 Nov-19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 38.34 42.24 42.30 7.21 4.19 4.62 5.66 4.04 4.09 2.94 9.47 4.85 4.40 2.85 2.79 3.01 6.40 5.94 11.44 4.91 4.14 4.74 8.78 4.73 2.22 5.03 5.07 26.80 28.28 26.27 31.92 30.09 35.22 28.31 33.00 35.66 8.85 1.72 210 81 1.84 4.94 0.68 3.29 4.03 1.60 1.14 2.58 1.37 1.19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 88.34 42.24 42.30 7.14 15.58	Jan-18 Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jul-19 Aug-19 Sep-19 Oct-19 Nov-19 Dec-19 39.77 40.22 39.13 54.62 40.25 47.45 40.66 53.45 47.06 38.34 42.24 42.30 57.24 7.21 4.19 4.62 5.66 4.04 4.09 2.94 9.47 4.85 4.00 2.85 2.79 11.03 3.01 6.40 5.94 11.44 4.91 4.14 4.74 8.78 4.73 2.22 5.03 5.07 5.88 28.28 26.27 31.92 30.09 35.22 28.31 30.00 35.66 28.57 32.28 32.07 7.74 0.81 1.84 4.94 0.68 3.29 4.03 1.60 1.14 2.58 1.71 1.51 1.53 1.51 1.74 1.53 1.66 1.141 8.03 6.00 8.07 0.07 0.74<

(1) Includes Money Transfer Operators (MTOs) and Foreign Exchange Dealers (FEDs)