

Details in this update were made available by the commercial banks for the indicated period and are provided for information purposes only. Customers are to contact their banks for further clarification and for the latest available figures. Amounts are in Samoan Tala, unless otherwise indicated.

# COMMERCIAL BANKS' INTEREST RATES, FEES AND CHARGES AS OF DECEMBER 2024

## A. ACCESS / SAVINGS ACCOUNTS

|   | ANZ | BSP  | NBS  | SCB   |
|---|-----|--|--|---|
| 1. Interest Rate                                    | N/A | 1.50% p.a. Interest is accrued monthly on a minimum balance of \$100 or above and it is paid on 31     December each year. | Access & Savings Account  1.5% based on the minimum balance of each month. Interest is credited monthly to accounts.  \$1.50 maintenance fee per month  To Life (Tier interest rate)  \$5.00 - \$499.00: 1.0% pa  \$500.00 - \$999.00: 1.5% pa  \$1000 and more: 2.0% pa  \$amoa Super Saver (Credited monthly to accounts).  2.5% interest rate per month (earned if no withdrawal + 1 deposit a month)  Savings Pension  Nil opening balance  Nil monthly fee  \$2 Pension credit fee KickStart Access (Full time Tertiary students – 18 to 24 years old)  \$2 opening balance | <ul> <li>2.0 % p.a. credit half annually or on close, calculated on minimum monthly balance.</li> <li>Zero rate for any month if balance below \$20.00</li> </ul> |
| 2. Minimum opening<br>balance<br>(Access & Savings) | N/A | • \$100.00 when opening a new account  | <ul> <li>Access &amp; Savings Account: \$20.00</li> <li>5 To Life: \$2.00</li> <li>Samoa Super Saver: Nil</li> <li>Pension Account: Nil</li> </ul>   | • \$50.00   |

|  | ANZ  | BSP   | NBS  | SCB  |
|--|--|---|--|--|
| 3. Withdrawal without passbook (Service fee)   | N/A  | • \$20.00 (upon approval)   | \$20.00 Accounts for<br>clubs, societies, joint,<br>etc.   | • \$20.00  |
| 4. Penalty fee / Transaction fee  Access & Savings Access PAYG   | N/A  | \$2.00 per deposit<br>and \$4 per<br>withdrawal where<br>any transaction<br>causes balance to<br>fall below \$500.00.      No fee if balance<br>maintain at \$500         | \$1.50 per month     applied to all accounts   | • \$1.00 per month when account balance is below \$50.00   |
| 5. Update Passbook   | N/A  | N/A   | \$0.50 each previous<br>transactions and free to<br>update current balance<br>and new transaction          | N/A  |
| 6. Closing fee  Account Re-opened  | N/A  | \$5.00 when account<br>closed within 3<br>months since<br>opening   | <ul><li>\$10.00</li><li>\$10.00</li></ul>  | <ul> <li>\$10.00 if         account is         closed within 3         months from         opening date</li> <li>\$20.00 account         reopened</li> </ul> |
| 7. New passbook  • Replacement   | N/A  | Nil • \$20.00 for replacement of lost or mutilated passbook   | Nil Available only for joint accounts \$\$5.00 for replacement of lost or mutilated passbook after 14 days | Nil • \$20.00 for replacement of lost or mutilated passbook  |
| 8. Inoperative/Dormant fees  | <ul> <li>\$25.00 for 3 months<br/>inoperative</li> </ul> | Nil   | Nil  | N/A  |
| 9. Over the counter withdrawal   | N/A  | N/A   | • \$5.00   | • \$5.00 per transaction   |
| 10. Transfer of cash using<br>Miscellaneous Clearance<br>Account (MSA)   | N/A  | N/A   | • \$15.00  | N/A  |
| 11. Pacific Standard Account a. Minimum Opening Balance b. Paper w/drawal-Manual debit c. Credit transaction d. Interest rate e. Monthly maintenance fee   | N/A  | <ul><li>a.\$20.00</li><li>b.\$4.00</li><li>c.Nil</li><li>d.0%</li><li>e.Nil</li></ul>   | N/A  | N/A  |
| 12. Premium Electronic Account a. Minimum opening Balance b. Interest rate c. Paper withdrawal / Manual debit d. Monthly maintenance fee   | N/A  | <ul> <li>a.\$20.00</li> <li>b.1.0%</li> <li>c.\$4.00 per transaction</li> <li>d.\$5.00</li> </ul>   | N/A  | N/A  |
| 13. Pacific Package Account a. Minimum opening Balance b. Interest Rate c. Maintenance fee d. Paper withdrawal/Manual debit e. Deposit fee   | N/A  | <ul> <li>a.\$20.00</li> <li>b.1.00% p.a.</li> <li>c.\$2.50</li> <li>d.\$4.00 each</li> <li>e.\$2.00 p/transaction</li> <li>after the first 4</li> <li>deposits</li> </ul> | N/A  | N/A  |
| <ul> <li>14. Plus Saver Account</li> <li>a. Minimum Opening Balance</li> <li>b. Interest Rates:</li> <li>Base</li> <li>Bonus</li> <li>c. Monthly maintenance fee</li> <li>d. Manual transaction fee</li> </ul> | N/A  | a.\$20.00<br>b.1.0%<br>1.50% (if no<br>withdrawals & at<br>least 1 deposit<br>within the month)<br>c. Nil<br>d.\$4.00 p/transaction                                       | N/A  | N/A  |

|  | ANZ          | BSP   | NBS  | SCB  |
|--|--------------|---|------|------|
| 15. Kids Savings Account   | N/A          |   | N/A  | N/A  |
| a. Minimum opening balance   |              | <b>a.</b> \$10.00                           |      |      |
| <b>b.</b> Monthly maintenance fee                                      |              | <b>b.</b> Nil                               |      |      |
| c. Interest rate   |              | <b>c.</b> Nil (1.0% pa + 3.0% bonus if no   |      |      |
|  |              | withdrawals & at                            |      |      |
|  |              | least 1 deposit                             |      |      |
|  |              | within a month)                             |      |      |
| d. Manual transactions   |              | d.\$3.00 p/transaction                      |      |      |
| 16. Commercial Cash  | N/A          |   | N/A  | N/A  |
| Management  a. Minimum opening balance                                 |              | <b>a.</b> \$100,000.00                      |      |      |
| <b>b.</b> Interest rates   |              | <b>b.</b> 1.0% p.a. on min.                 |      |      |
|  |              | balance of \$100k or                        |      |      |
|  |              | above. Paid at end                          |      |      |
| <b>c.</b> Monthly maintenance fee                                      |              | of each month<br><b>c.</b> \$7.50. Normal   |      |      |
| C. Monthly maintenance lee   |              | cheque account                              |      |      |
|  |              | monthly                                     |      |      |
|  |              | maintenance fee                             |      |      |
|  |              | will apply when                             |      |      |
|  |              | balance falls below<br>\$100k within the    |      |      |
|  |              | month                                       |      |      |
| d. Manual transaction  |              | <b>d.</b> Nil. Normal cheque                |      |      |
|  |              | account transaction                         |      |      |
|  |              | fees will apply when                        |      |      |
|  |              | balance falls below<br>\$100k               |      |      |
|  |              | φτουκ                                       |      |      |
| 17. Government   |              |   | N/A  | N/A  |
| Account/Non-Monetary   |              |   |      |      |
| a. Minimum opening balance   |              | <b>a.</b> \$300.00                          |      |      |
| <b>b.</b> Interest rate <b>c.</b> Monthly maintenance fee              | N/A          | <b>b.</b> 0% <b>c.</b> \$5.00               |      |      |
| d. Deposit fee   | IV/A         | <b>d.</b> Free 1 <sup>st</sup> 25 deposits, |      |      |
| •  |              | \$0.20 per deposit                          |      |      |
|  |              | thereafter                                  |      |      |
| e. Withdrawal fee  |              | e. Free 1st 25 cheques                      |      |      |
|  |              | withdrawal, \$0.20<br>per cheque            |      |      |
|  |              | thereafter                                  |      |      |
|  |              |   |      |      |
| 18. BSP First  | N/A          | - Nii                                       | N/A  | N/A  |
| <b>a.</b> Minimum opening balance <b>b.</b> Overdraft limit (access to |              | <b>a.</b> Nil <b>b.</b> \$10,000.00         |      |      |
| Visa Silver card)  |              | <b>ω.</b> Ψ10,000.00                        |      |      |
| c. Interest rate on OD   |              | <b>c.</b> 17.95%                            |      |      |
| d. Monthly service fee   |              | <b>d.</b> \$20.00                           |      |      |
| e. LAC fee   |              | e.0.15% of overdrawn balance                |      |      |
|  |              | Datante                                     |      |      |
| 19. TRANSACTIONAL  |              | N/A   | N/A  | N/A  |
| ACCOUNTS:  |              |   |      |      |
| a. Access Everyday Account   | • \$5.00     |   |      |      |
| <ul> <li>OTC (Staff assisted withdrawal) fee</li> </ul>                |              |   |      |      |
| Maintenance  | • \$2.50 pm  |   |      |      |
| Minimum Opening Balance  | • \$50.00    |   |      |      |
| Interest   | • Nil        |   |      |      |
| L A D  |              | NI/A  | NI/A | NI/A |
| <b>b.</b> Access Premium Account                                       | Unlimited    | N/A   | N/A  | N/A  |
| <ul> <li>OTC (Staff assisted withdrawal) fee</li> </ul>                | - Ommitted   |   |      |      |
| Maintenance  | • \$12.00 pm |   |      |      |
| Minimum Opening Balance  | • \$50.00    |   |      |      |
| Interest   | • Nil        |   |      |      |
|  |              |   |      |      |

|  | ANZ   | BSP | NBS | SCB |
|--|---|-----|-----|-----|
| 20. SAVINGS ACCOUNTS:  a. Pacific Savings Account  OTC (Staff assisted withdrawal) fee  Maintenance fee  Interest Base Rate  Bonus rate  Minimum opening balance  Minimum Monthly deposits | <ul> <li>\$5.00</li> <li>N/A</li> <li>0.05%</li> <li>0.55%</li> <li>\$50.00</li> <li>\$50.00</li> </ul>   | N/A | N/A | N/A |
| <ul> <li>b. Priority Cash</li> <li>Management Account</li> <li>Minimum opening balance</li> <li>OTC fee</li> <li>Interest</li> </ul>   | <ul> <li>\$50.00</li> <li>\$5.00 per txn</li> <li>0 - \$4,999: 0.25%</li> <li>\$5K - \$9,999: 0.50%</li> <li>\$10K - \$19,999: 0.75%</li> <li>\$20K+: 1.0%</li> </ul> | N/A | N/A | N/A |

# **B. CHEQUE ACCOUNTS**

|   | ANZ   | BSP  | NBS  | SCB   |
|---|---|--|--|---|
| 1. Interest rate  | Varies  | Nil  | Nil<br>Except HVC interest bearing<br>accounts   | Nil<br>Special accounts-<br>varies  |
| 2. Minimum opening<br>balance   | \$500.00 when opening a new cheque account  | \$300.00 when<br>opening a new<br>cheque account   | \$500.00 when opening a<br>new cheque account  | • \$300.00 Personal<br>• \$500.00 Business  |
| 3.Deposit fee   | N/A   | <ul> <li>First 25 deposits free</li> <li>\$0.20 per deposit thereafter.</li> </ul>   | N/A  | N/A   |
| 4. Cheque Withdrawal fee  | N/A   | <ul><li>First 25 cheques<br/>free</li><li>\$0.20 p/cheque<br/>thereafter</li></ul>   | N/A  | N/A   |
| 5. General Account Ledger<br>fee / Transaction fee / Base<br>fee and/or Maintenance fee | • \$5.00 maintenance fee for holding an account per month   | • \$7.50 monthly   | • \$5.00 monthly   | \$5.00 charged<br>monthly to<br>account   |
| 6. Activity fee/Collection fee  | • \$0.15 per entry in excess of the first 8 entries per month   | • \$0.20 per<br>transaction (first<br>10 cheques free)   | \$0.10 per item drawn or<br>deposited in excess of first<br>20 items per month   | • \$0.20 debited at the end of each quarter and at close for each transaction in excess of 10 for that month. |
| 7. Search fee   | • \$35.00 per hour  | • \$50.00 per hour   | • \$20.00 less an hour or \$50.00 per hour   | <ul> <li>\$20.00 per hour<br/>(within fin/yr)</li> <li>\$50.00 p/hr if<br/>previous years</li> </ul>          |
| 8. Dishonoured fee - Inward   | • \$30.00 p/cheque  | • \$5.00   | • \$20.00 if re-lodge by staff   | <ul><li>\$40.00 lack of funds</li><li>\$20.00 irregularities</li></ul>  |
| 9. Dishonoured fee -<br>Outward   | • \$30.00 p/cheque  | • \$45.00 insufficient funds & all other irregularities  | <ul> <li>\$40.00 Lack of funds</li> <li>\$20.00 Technical error or irregularities</li> </ul>   | N/A   |
| 10. Cheque book a. 25 leaves b. 50 leaves c. 100 leaves d. 200 leaves                   | <ul> <li>a. N/A</li> <li>b. \$75.00</li> <li>c. \$150.00</li> <li>d. \$300.00</li> <li>Inclusive of government stamp duty \$0.50 per leaf.</li> </ul> | <ul> <li>a. \$17.50</li> <li>b. \$35.00</li> <li>c. \$70.00</li> <li>d. \$140.00</li> <li>Inclusive of Government stamp duty of \$0.50 per leaf</li> </ul> | <ul> <li>a. \$17.50</li> <li>b. \$35.00</li> <li>c. \$70.00</li> <li>d. \$140.00</li> <li>Inclusive of government stamp duty of \$0.50 per leaf</li> </ul> | a. \$17.50<br>b. \$35.00<br>c. N/A<br>d. \$140.00   |
| 11. Special answer  | \$20.00 p/chq<br>drawn at ANZ     \$20.00 p/chq<br>drawn on other<br>banks  | \$20.00 (Items<br>delivered to<br>another branch<br>or bank.)  | \$20.00 when a customer<br>requests immediate<br>clearance of a cheque   | \$20.00 when a customer request immediate clearance of a cheque on another bank.                              |
| 12. Special Authority   | NA  | NA   | \$20.00 when a customer<br>at overseas request to<br>withdraw or transfer<br>funds to another account  | NA  |
| 13. Counter cheque fee  | • \$5.00 non-<br>customer   | • \$0.70 per leaf  | • \$5.00 a leaf  | • \$1.00  |

|  | ANZ  | BSP                   | NBS       | SCB       |
|--|--|-----------------------|-----------|-----------|
| 14. Cheque withdrawal without bank account | N/A  | N/A                   | • \$10.00 | N/A       |
| 15. Stop Notice Fee – lost<br>chqs         | <ul> <li>\$5.00 stop<br/>pmt fee (set<br/>up)</li> <li>\$5.00 stop chq<br/>notice</li> <li>\$5.00 stop<br/>pmt notice</li> </ul> | • \$10.00 lost cheque | • \$20.00 | • \$10.00 |

## **C. TIME DEPOSITS**

|  | ANZ   | BSP  | NBS  | SCB   |
|--|---|--|--|---|
| 1. Minimum opening balance   | • \$500.00  | • \$1,000.00   | • \$500.00   | • \$500.00  |
| <ul> <li>2. Maturity periods</li> <li>a. &lt; 2 months</li> <li>b. 3 &lt; 5 months</li> <li>c. 6 &lt; 11 months</li> </ul> | <ul><li>a. 0.50% p.a.</li><li>b. 0.75% p.a.</li><li>c. 1.0% p.a.</li></ul>            | <ul><li>a. 1.25% p.a.</li><li>b. 1.50% p.a.</li><li>c. 2.0% p.a.</li></ul> | <ul><li>a. 1.75% p.a.</li><li>b. 2.0% p.a.</li><li>c. 2.50% p.a.</li></ul> | <ul><li>a. 1.50%</li><li>b. 1.75%</li><li>c. 2.0%</li></ul> |
| <ul><li>d. 12 months and over</li><li>3. Penalty (early withdrawal admin fee)</li></ul>                                    | <ul><li>d. 1.75% p.a.</li><li>\$25.00 min</li></ul>                                   | <ul><li>d. 2.50% p.a.</li><li>\$50.00</li></ul>                            | <ul><li>d. 3.0% p.a.</li><li>\$50.00</li><li>\$20.00</li></ul>             | <b>d.</b> 2.65%  • \$30.00                                  |
| 4. Early withdrawal interest charged   | • 50.0% off the applicable interest rate at the time of investment. • \$25.00 minimum | Nil  | • 1.0%   | • 1.5%  |

## NOTE

The above rates are subject to further changes as determined by the commercial banks from time to time depending on market conditions. Further, interest rates are open for further negotiations between the bank and the customer.

# D. RETAIL BANKING FEES

|  | ANZ                   | BSP                 | NBS  | SCB                   |
|--|-----------------------|---------------------|--|-----------------------|
| 1. Bank cheque                                 |                       | • \$10.00 per       | • \$15.00 Customer / non-                        | • \$9.50 + \$0.50     |
| issued at customer request                     | • \$10.00             | cheque              | customer   | stamps duty           |
| replacement bank cheque                        | • \$10.00             |                     | • \$15.00  |                       |
| repurchase bank cheque                         | • \$20.00             |                     | • \$15.00 refunding a bank                       |                       |
|  |                       |                     | cheque   |                       |
| 2. Cashing Other Banks<br>Cheques              | N/A                   | N/A                 | • \$20.00 special answer                         | N/A                   |
| 3. Cash Handling fee                           | Non-Customer          | Nil                 | Customer   | • 0.05%- \$50k &      |
| Change supplied                                | • \$5.00 min          |                     | <ul> <li>Up to \$2000 – Free</li> </ul>          | more cash w/dls       |
|  | \$25.00 max           |                     | <ul><li>&gt;\$2,000 to \$5,000 (max</li></ul>    |                       |
|  |                       |                     | for coins) - \$10.00                             |                       |
|  | Customer              |                     | <ul> <li>&gt;\$5,000 for notes only -</li> </ul> |                       |
|  | • \$5,000 or less:    |                     | \$15.00  |                       |
|  | \$5.00 min,           |                     | Non-Customer                                     |                       |
|  | \$25.00 max           |                     | • Up to \$2,000 - \$10.00                        |                       |
|  |                       |                     | <ul><li>&gt;\$2,000 to \$5,000 max -</li></ul>   |                       |
|  |                       |                     | \$20.00  |                       |
| Notes and Coins Service fee                    | • \$20.00             |                     |  |                       |
|  |                       |                     |  | 40.00 : 415.55        |
| <ul> <li>Poorly arranged lodgements</li> </ul> | • \$5.00 min          |                     | • \$10.00  | • \$2.00 min, \$10.00 |
|  | \$25.00 max           |                     |  | max                   |
| - Manay Transfer Ca                            | , doo oo              |                     |  | Varies                |
| <ul> <li>Money Transfer Co</li> </ul>          | • \$20.00             |                     | • \$10.00 per cash                               | • varies              |
| 4. Certificate of Balance                      | фго oo                | Nil                 | withdrawal                                       | <b>450.00</b>         |
| 5. Certificate of Interest Paid                | • \$50.00             |                     | • \$30.00  | • \$50.00             |
| or Received for audit                          | • \$50.00             | • \$50.00           | • \$50.00  | • \$50.00             |
| purposes  6. Certificate –                     | • \$50.00             | Nil                 | • \$10.00  | Nil                   |
| Photocopy/replacement                          | Ψ \$30.00             | IVIC                | \$10.00  | IVIC                  |
| 7. Certificate supplied (Audit                 | • \$50.00             | • \$50.00           | • \$50.00  | Nil                   |
| confirmation)                                  |                       |                     |  |                       |
| 8. Other confirmations (when                   | • \$15.00 per         | N/A                 | • \$20.00 per item                               | N/A                   |
| requested to include in                        | certificate           |                     |  |                       |
| audit confirmations)                           | (simple               |                     |  |                       |
|  | certificate)          |                     |  |                       |
| 9. Search fee (Voucher                         | • \$50.00 per         | • \$50.00 per hour  | • \$20.00 less an hour                           | • \$20.00 per hour    |
| retrieval)                                     | item                  |                     | • \$50.00 per hour                               | (retrieval period     |
|  |                       |                     | • \$20.00 per hour – Tracing                     | within current        |
|  |                       |                     | & confirm destination of a                       | year)                 |
|  |                       |                     | cheque   | • \$50.00 per hour    |
|  |                       |                     |  | (retrieval period     |
|  |                       |                     |  | before current        |
| Surrender of paid cheque                       | • \$1.50 + search fee | Nil                 | Nil  | year)                 |
| 10. Automatic Transfer fee                     | • \$0.50 internal     | • \$2.00 internal   | • \$1.50 internal                                | • \$1.00 internal     |
|  | • \$5.00 external     | • \$5.00 external   | • \$5.50 external                                | • \$5.00 external     |
|  | • \$30.00 TT          | φοισσ σχεσιπατ      | φοιου σκιστιμα                                   | o poroco externat     |
| 11. Manual Transfers                           | • \$5.00 –            | • \$5.00 - internal | • \$3.00 internal                                | N/A                   |
|  | internal              | • \$5.00 - external | • \$10.00 external                               |                       |
|  | • \$10.00 –           |                     |  |                       |
|  | external              |                     |  |                       |
| 12. Transfer of cash using                     | N/A                   | N/A                 | • \$15.00  | N/A                   |
| Management Suspense                            |                       |                     |  |                       |
| Account (MSA) account  13. Fax messages        |                       | N.P.I               | NIZA   | N1/A                  |
|  | • \$20.00             | Nil                 | N/A  | N/A                   |

|  | ANZ   | BSP   | NBS   | SCB  |
|--|---|---|---|--|
| 14. Print out fee  | • \$3.00 per print out  | • \$2.00 per page                                 | <ul> <li>\$3.00 p/page (statement request)</li> <li>\$2.00 - FCY a/cs,</li> <li>\$3.00 p/page - Special Request (daily, weekly, monthly &amp; quarterly)</li> </ul> | • \$2.00 per page  |
| 15. Photocopy  | • \$2.00 per page   | • \$2.00 per copy                                 | • \$3.00 per page   | • \$1.00 per copy  |
| 16. Safe Custody fee   | <ul><li>\$100.00 p.a.</li><li>\$10.00 per visit</li></ul>   | N/A   | <ul><li>\$20.00 monthly fee</li><li>\$50.00 setup fee</li></ul>   | N/A  |
| 17. Third Party/Cheque deposit   | N/A   | N/A   | <ul> <li>\$2 – 3<sup>rd</sup> party deposit to<br/>Business accounts</li> <li>\$1 – 3<sup>rd</sup> party deposit to<br/>Personal accounts</li> </ul>                | N/A  |
| 18. Notes Exchange fee   | N/A   | N/A   | <ul><li>Free up to \$2,000</li><li>0.1% for \$2001 upward</li></ul>   | N/A  |
| 19. Coin Exchange fee  | • \$20.00   | • \$3.00 a coin bag                               | <ul> <li>Up to \$100.00: \$5.00</li> <li>\$101.00 to \$500.00: \$10.00</li> <li>\$501.00 to \$1k: \$15.00</li> <li>\$1,001.00 upwards: 1.5%</li> </ul>              | • \$15.00 – Non-<br>Customer   |
| 20. Confirmation of Balance on behalf of a customer  | • \$20.00   | • \$5.00  | • \$30.00   | • \$20.00  |
| <ul><li>21. Payroll fee (payment from list)</li><li>Diskpay processing fee (payment from disk)</li></ul>                               | <ul> <li>\$1.00 per transaction</li> <li>\$0.20 per transaction</li> <li>\$10.00 to other banks p/list</li> </ul> | \$0.50 per<br>customer     \$0.15 per<br>customer | <ul> <li>\$0.50 per person</li> <li>\$10.00 to transfer funds<br/>to other banks</li> </ul>   | <ul> <li>\$10 – process to<br/>other banks</li> <li>\$20 – Late fee</li> </ul> |
| 22. Standing order:  |   |   |   |  |
| Rejection fee  |   |   |   | • \$2.00   |
| <ul><li>Amend</li><li>Establishment/maintenance<br/>fee</li></ul>  | • Free  | Nil   | • Free • Free   | <ul><li>\$2.00</li><li>\$2.00</li></ul>  |
| Transfer to internal account   | • \$0.50  | • \$2.00  |   |  |
| Transfer to internal loan a/c  | • \$0.50  | • Free  |   |  |
| Transfer to other banks  | • \$5.00  |   |   |  |
| Transfer via telegraphic transfer  | • \$30.00   | • \$25.00   |   |  |
| Non-payment fee  | • \$7.50  | Nil   |   |  |
| 23. Lodgement Books<br>(Deposits)  | \$10.00 small & duplicate book     \$35.00 large & triplicate book  | • \$5.00 small<br>• \$30.00 large                 | • \$6.00 small<br>• \$25.50 large   | <ul><li>\$6.00 small</li><li>\$8.00 large</li><li>\$22.00 A4size</li></ul>     |
| 24. Late payment fee for   | Nil   | • \$20.00   | N/A   | N/A  |
| credit cards   |   |   |   |  |
| 25. Statements   |   |   |   |  |
| <ul> <li>Issued when full</li> </ul>   | • Free  |   |   |  |
| Computer printout     Interim issued upon     Australia Progress   | • \$2.00<br>• \$2.00  | • \$2.00 per page                                 | • \$3.00 per page<br>• \$2.00 per page  | • \$2.00 per page  |
| <ul><li>customer Request</li><li>Repeat statement (each additional copy)</li></ul>   | • \$2.00  |   | • \$3.00 per month  |  |
| <ul> <li>Special request for issue of<br/>statement (daily, weekly,<br/>f/nightly, etc)</li> <li>Special request to look up</li> </ul> | • \$2.00<br>• \$35.00 per   |   | • \$3.00 of ccy p/page of FCY a/cs  |  |
| specified entries  | hour  |   |   |  |
| 26. Credit card – cash advance fee   | • \$7.50  | N/A   | N/A   | N/A  |
| 27. Back up storage  | • \$300 per month   | N/A   | N/A   | N/A  |
| 28. Pension Payout fee   | N/A   | N/A   | • \$2.00  | N/A  |

# E. LOAN AND OVERDRAFT ACCOUNTS

|     |   | ANZ  | BSP  | NBS   | SCB  |
|-----|---|--|--|---|--|
| Pri | me/Base Lending Rate                          | Nil  | Nil  | • 9.5%  | 8.50% (subject<br>to change<br>depending on<br>market<br>conditions) |
| Int | erest (Risk) Margin                           | This is relative to<br>the customer's<br>credit risk grading   | • 0.0% - 3.0%  | • 0.25% – 6.5%  | • 0.5% – 5.5%  |
|     | I. SMALL LOAN                                 |  |  |   |  |
| 1.  | Interest Rate                                 | <ul> <li>Decommissioned<br/>in May 2017</li> </ul>   | N/A  | • 20.0% flat  | N/A  |
| 2.  | Current maximum limit                         | N/A  | N/A  | • \$3,000.00  | N/A  |
| 3.  | Application/ Approval /<br>Establishment fee  | N/A  | N/A  | <ul> <li>\$20.00 fee if loan approved</li> </ul>  | N/A  |
| 4.  | Maintenance/Administration fee                | N/A  | N/A  | • 3.0% flat on approved amount  | N/A  |
| 5.  | Guarantee fee                                 | N/A  | N/A  | • \$45.00 (1 party)   | N/A  |
|     | II. OVERDRAFT                                 |  |  |   |  |
| 1.  | Interest rate                                 | • Variable   | <ul><li>Personal OD:<br/>14.45% p.a.</li><li>Business OD:<br/>7.95% p.a.</li></ul>   | • 9.50%   | • 8.50% p.a. plus • Risk margin 0.5% - 5.5%                          |
| 2.  | Application / Establishment<br>/ Approval fee | <ul> <li>1.5% on approved amount, \$150 minimum</li> <li>Business OD</li> <li>1.5% on approved amount. Min \$375.00</li> </ul>               | Application - FREE     Establishment: -     Personal/Business     - 2.0% of applied     amount or \$200     minimum                | <ul> <li>2.0% of approved amount</li> <li>\$200 minimum</li> </ul>  | • 1.5% of approved amount. \$100.00 minimum                          |
| 3.  | Maintenance fee                               | N/A  | • \$7.50 p/month   | • \$5.00 monthly  | Nil  |
| 4.  | Excess/Unarranged OD fee                      | • \$30.00  | Nil  | • 1.0% on excess<br>• \$40.00 minimum   | • 1.5% of approved amount, \$50.00 minimum                           |
| 5.  | Service (Management) fee                      | <ul> <li>0.125% per month<br/>on limit or OD<br/>balances<br/>whichever is<br/>higher.</li> <li>\$15.00 minimum<br/>(OD Line Fee)</li> </ul> | <ul> <li>Personal OD: 10.0%<br/>on principal amount<br/>p/month</li> <li>Business OD:<br/>15.0% on principal<br/>amount</li> </ul> | <ul> <li>0.0833% per<br/>month when OD is<br/>operating within<br/>approved limits.</li> <li>0.1666% per<br/>month when OD is<br/>operating above<br/>approved limit</li> </ul> | N/A  |
| 6.  | Default rate / Penalty interest               | • 3.0%   | +3.0% on excess over approved limit (Accounts with limits)  18.0% p.a. on excess (Accounts without limits)                         | • 3.0%  | • 3.0%   |
| 7.  | Annual renewal fee                            | N/A  | Nil  | • 2.0% of full amount (\$200 minimum)   | • \$100.00 Personal<br>• \$200.00<br>Business                        |

|   | ANZ   | BSP   | NBS   | SCB  |
|---|---|---|---|--|
| III. TERM LOAN                                      |   |   |   |  |
| A. PERSONAL LOAN  1. Lending rate                   | • 12.50% p.a.<br>Secured<br>• 15.50%p.a.<br>Unsecured   | Personal Loan Unsecured (PLU) – 14.45% (fixed)  Personal Asset Loan (PAL) - 12.40% (fixed)  Personal Property Investment (PPI) – 7.25% (variable)   | Variable, depend<br>on security &<br>servicing ability                | • 15.0% p.a.   |
| 2. Maximum limit for Personal loan                  | • \$20,000<br>unsecured<br>• \$40,000 secured   | <ul> <li>PLU - \$20,000</li> <li>PAL - No limit<br/>(subject to</li> <li>qualifying criteria)</li> <li>PPI – Nil</li> </ul>   | Secured – no limit<br>subject to criteria     Unsecured -<br>\$10,000 | • \$20,000   |
| 3. Application/Establishment/<br>Approval fee       | • \$275.00<br>unsecured<br>• \$550.00 secured   | PLU/PAL/PPI - 2.0%<br>of applied amount<br>or \$200 minimum   | <ul><li>2.0% of approved<br/>amount</li><li>\$200 minimum</li></ul>   | • 1.5% of approved amount. \$100.00 minimum  |
| 4. Administration/Maintenance fee                   | • 0 – 4,999: \$5<br>• 5,000 – 49,999:<br>\$10 per month   | PLU/PAL/PPI -     0.15% of monthly     principal  | Nil   | <ul><li>\$5.00 monthly<br/>(0&lt;5k)</li><li>\$10.00 monthly<br/>(&gt;5K&lt;20K)</li></ul> |
| 5. Guarantee fee                                    | Nil   | Nil   | <ul> <li>Refer to Other Big<br/>Loans</li> </ul>                      | • \$20.00 (1 party) + \$20.00 s/duty   |
| 6. Penalty fee                                      | Nil   | PLU/PAL/PPI -     +3.0% on actual     interest to be     charged on arrears;     charged after 7 <sup>th</sup> day of arrears.  | Nil   | Nil  |
| B. OTHER TERM LOANS                                 |   |   |   |  |
| Interest Rates     a. Business Loan/General Finance | Residential property investment loan: VARIABLE Term Loan: VARIABLE Lease Finance – Current Leasing Rate: FIXED (No longer available to new customers) | <ul> <li>Finance Leases (FL): 10.13% p.a. (FIXED)</li> <li>Tailored Business Loans (TBL) – 7.95% p.a. (VARIABLE)</li> </ul>   | 9.5% base rate<br>subject to risk<br>criteria                         | • 8.50% + Risk margin  |
| <b>b.</b> Home Loan                                 | • 6.79%   | <ul> <li>Home Loan Mortgage (HLM): 7.25% p.a. (variable)</li> <li>Home Loan Professional (HLP):</li> <li>Options: 6.50% fixed for 1 year then 6.75% variable thereafter; or</li> <li>Commercial Property Investment (CPI) – 7.95% p.a.</li> </ul> | 9.5% subject to<br>risk criteria                                      | • 8.50% + Risk margin  |
| c. Vehicle Loan                                     | N/A   | N/A   |   | • 12.0%<br>•   |

|                |  | ANZ BSP   |   | NBS  | SCB   |
|----------------|--|---|---|--|---|
| 2.<br>a.<br>b. |  | <ul><li>1.5% approval<br/>amount, min \$375</li><li>\$700</li></ul>   | <ul> <li>FL – Nil</li> <li>TBL - 2.0% of total approved loan</li> <li>HLM/CPI – 2.0% of applied amount or \$200 minimum</li> <li>HLP – 1.0% of applied amount or \$200 minimum</li> </ul> | <ul> <li>2.0% of approved amount</li> <li>Minimum \$200</li> </ul>                             | <ul> <li>1.5% of amount approved</li> <li>\$100.00 minimum</li> </ul>   |
| 3.             | Loans Admin / Maintenance<br>fee   | <ul> <li>\$0 - \$4,999: \$5.00</li> <li>\$5K - \$49,999:<br/>\$10.00</li> <li>\$50K - \$149,99:<br/>\$15.00</li> <li>\$150K+: 0.01% per month (Business / Gen Fin)</li> <li>Housing: Nil</li> </ul> | TBL/HLM/CPI: 0.15% of monthly principal HLP/FL: Nil HLM – Redraw down fee: \$50.00 charged on every re-draw down.   | • 0.0% p.a. on approved amount   | <ul> <li>0-\$4,999: \$5.00 monthly</li> <li>\$5K - \$49,999: \$10.00 monthly</li> <li>\$50K - \$149,999: \$15.00 monthly</li> <li>\$150K+: 0.01% monthly</li> </ul>   |
| 4.<br>a.       | <b>Documentation fee</b> Loan agreement                                  | Nil<br>a. N/A   | Nil<br><b>a.</b> \$20.00 stamp  | Nil<br>a. Nil  | Nil<br>a. Nil   |
| b.             | Preparation of security<br>(Setting bank priority)<br>Insurance policies | <ul><li>b. Refer to Solicitor</li><li>c. Nil</li></ul>  | duty  b. \$25.00 security over term deposit c. Nil  | <b>b.</b> Nil<br>\$50.00<br><b>c.</b> \$20.00 per  | <ul><li>b. \$30.00</li><li>c. \$20.00 per</li></ul>   |
| d.             | Guarantees   | d. 2.0% of original amount and 1.0% every 6 months thereafter.  | d. \$30.00 per<br>guarantee +<br>\$20.00 stamp<br>duty  | item d. \$45.00 (1 party) \$75.00 (2 parties) \$90.00 (3 parties) \$120.00 (4 parties or more) | item d. \$40.00 (1 party) \$50.00 (more than 3 parties) plus stamp duty   |
| е.             | Witnessing fee (solicitor)   | e. Nil  | <b>e.</b> \$50.00   | <b>e.</b> \$50.00  | e. Nil  |
| 5.             | Discharge fee under bank-<br>seal  | <ul> <li>\$300.00 to arrange<br/>discharge of any<br/>security by<br/>solicitor</li> <li>\$50 bank<br/>discharge fee</li> </ul>   | • \$25.00 to arrange discharge of any security by solicitor   | <ul><li>\$300.00</li><li>\$75.00 bank<br/>discharge<br/>documentation</li></ul>                | • \$50.00   |
| 6.             | Serving demand   | • \$20.00 when preparing notice of demand   | • \$300.00 when preparing notice of demand (all costs including plaintiff's fee)  | \$200.00 when preparing notice of demand   | Town Area: Zone #  1 - \$20.00  • Apia – Vailele  • Apia – Vaoala  • Apia – Siusega Zone # 2 - \$30.00  • Letogo – Falefa  • Saina – Mulifanua Zone # 3 - \$40.00  • Falefa – Atu Aleipata, Atu Falealili, Atu Safata, Mulifanua agai atu i Falelatai ma le Atu Lefaga  • Vaoala – Tiavi- Siumu  • Siusega – Aleisa – Lefaga Zone #4 - \$60.00  • Manono Tai • Savaii |

|  |               | ANZ   | BSP   | NBS   | SCB  |
|--|---------------|---|---|---|--|
| 7. Unpaid transfe                            | r             | <ul> <li>\$7.50 unpaid<br/>transfer to<br/>account of third<br/>party</li> </ul>                                | Nil   | Nil   | Nil  |
| 8. Information se (credit check)             | rvice fee     | • \$20.00   | Nil   | Nil   | Nil  |
| 9. Opinion fee                               |               | • \$20.00   | \$10.00 for local<br>purposes     \$25.00 overseas<br>requests  | • \$30.00 in currency of country requesting                         | • \$20.00  |
| 10. Default/Excess                           | s rate        | • 3.0%p.a.  | FL – Nil     HLM/HLP/TBL/CPI -     3.0% on actual     interest to be     charged on arrears;     after 7 <sup>th</sup> day of     arrears.  | • 3.0% p.a.   | • 3.0% penalty fee   |
| 11. Loan arrears                             |               | • \$10.00 payable after 7 days  | Nil   | Nil   | Nil  |
| 12. Annual renewa                            | l fee         |   | A   | N. P.   |  |
| • account operating                          | g as arranged | • \$100.00 business a/c • \$50.00 for personal  | Nil   | Nil   | • \$10.00  |
| • account operating arrangement              | g outside     | • 1.5% of limit,<br>\$45.00 minimum   |   |   | • 1.25% on renewal, \$40.00 minimum  |
| 13. Loan restructu                           | re fee        | • 1.0% of balance, minimum \$100.00   | Nil   | <ul><li>2.0% of approved<br/>amount, \$200.00<br/>minimum</li></ul> | Nil  |
| 14. Commitment o                             | r holding fee | 1.0% of undrawn<br>amt (if loan is<br>undrawn in 3 mths<br>after acceptance<br>letter of offer)                 | Nil   | Nil   | Nil  |
| 15. Searches of Go<br>records                | vernment      | <ul> <li>Titles Office: \$5.00</li> <li>Companies Office: \$5.00</li> <li>Photocopy per page: \$5.00</li> </ul> | Nil   | Nil   | Nil  |
| 16. Inspection of la                         | and valuation | Based on<br>quotation from<br>valuer on the ANZ<br>panel  | Nil   | • \$50.00 Minimum   | <ul> <li>Zone A (Town<br/>Area) \$50.00</li> <li>Zone B (Urban<br/>Area) \$100.00</li> <li>Zone C (Rural<br/>Area) \$150.00</li> </ul> |
| 17. Bid guarantee o                          | of tender     | Nil   | Nil   | • \$50.00 per letter  | Nil  |
| 18. Performance b<br>guarantee (unc          |               | 2.0% of original<br>amount and 1.0%<br>every 6 months<br>thereafter   | <ul> <li>Establishment fee: <ul><li>1.0% approved</li><li>amount</li></ul></li> <li>Guarantee fee: <ul><li>1.0% approved</li><li>amount every 6</li><li>months</li></ul></li> </ul> | 2.0% of approved<br>amount  | 1.5% of amount<br>guaranteed +<br>processing fee<br>\$200.00   |
| 19. Fee for withdra (cancelled) loa approved | -             | Nil   | Nil   | • \$250.00 flat rate  | • \$200.00   |
| 20. Insurance rene                           | wal           | Nil   | Nil   | • 2.0% of approved amount, \$200.00 minimum                         | Nil  |

### **NOTES**

- All banks' lending rates are calculated daily and debited or charged to the customers loan or overdraft account on a monthly basis.
- ii. Risk margins are based upon customer's loan grade and are added to the base lending rate to ascertain the applicable interest rate.
- iii. Small loans are mainly consumption type loans that banks approve up to a certain limit and interest rates are calculated on a flat rate basis. The effective interest rate would be much higher than the figure shown. (For more information, customers may consult their banks).
- iv. Default rate is charged above the applicable interest rate on default loans/overdrafts accounts (i.e. base rate plus risk margin plus default rate).

# F. INTERNATIONAL FEES AND CHARGES

NOTE: International transactions may be subject to stamp duty.

|    |  | ANZ   | BSP   | NBS  | SCB  |
|----|--|---|---|--|--|
| 1. | INWARD PAYMENTS  Cash payments                     | \$0.20 per transaction: Direct debit schedules to ANZ customers by Disk-pay     \$1.00 per transaction: Payment from list     \$10.00 per list to other banks | \$15.00 Inwards TT (from overseas & local banks)     \$10.00 of Currency: (credit to foreign account)     \$30.00 of Currency: (Transfer / credit to local banks in foreign currency)     \$15.00 (noncustomer, pay on application & ID)     \$30.00 of Currency: (Return funds)     \$20.00 +\$10 - for cheque fee (credit to other local banks on SAT currency. | \$10.00 customers     \$20.00 (Other banks customers via swift)              | \$15.00 customer     \$25.00 other banks (via swift)     \$30.00 other banks (via bank cheque) |
| 2. | Cover swap   | \$30.00 of<br>currency plus<br>communication<br>costs   | Nil   | Nil  | \$25.00 cover<br>swaps to other<br>banks plus telex<br>costs. On any<br>amount.                |
| 3. | Encashment of Foreign<br>Cheques                   | TC - \$5.00 of<br>currency per<br>transaction   | • \$7.00 per<br>encashment (+<br>\$0.50 s/duty)   | \$170.50 including<br>stamp duty, courier for<br>clearance and<br>commission | • \$60.00 for both CC and TC   |
| 4. | (T/cheques, Cashier's<br>cheques, M/Order)         | <ul> <li>CC - \$5.00 of<br/>currency per<br/>cheque + \$0.50<br/>s/duty</li> <li>MO - Nil</li> </ul>  | MO – Nil     \$170.00 Courier cost  |  | • MO - Nil   |
| 5. | Media Broadcasting                                 | N/A   | Nil   | • \$5.00   | N/A  |
| 6. | Fax Request for Fund                               | • \$30.00   | • Nil   | <ul><li>\$10.00 p/page (local)</li><li>\$20.00 p/page (o/seas)</li></ul>     | • \$20.00  |
| 7. | Verification / Check<br>Clearance from other banks | Nil   | • \$50.00<br>(collection)   | • \$15.00 commission + \$125.00 courier cost & \$0.50 s/duty                 | • \$15.00  |
| 8. | Sale of travellers' cheque                         | • 1.0%<br>commission or<br>\$10.00<br>minimum   | Nil   | Nil  | Nil  |

|      |   | ANZ  | BSP   | NBS  | SCB  |
|------|---|--|---|--|--|
| II.  | OUTWARD PAYMENTS  | 7  | 20.   |  |  |
| 1.   | Bank draft  | <ul><li>Repurchase:<br/>\$20.00</li><li>Stop payment:</li></ul>  | • Nil   | • \$15.50 incl. s/duty   | • \$10.00<br>commission +<br>\$0.50 stamp duty   |
| 2.   | Telegraphic transfer  • Pacific countries  • Other countries    | \$20.00<br>• \$60.00 Outward<br>TT's<br>• \$13.00 Inward   | • \$25.00 standard (local currency a/cs)                          | • \$20.00 (NZD, AUD & FJD)<br>• \$20.00 USD<br>• \$20.00                           | • \$30.00 (swift costs=\$20/com-<br>\$10)  |
|      | <ul> <li>Minor currencies - JPY,<br/>Yen, etc)</li> </ul>       | TT's • \$25.00 Inward TT's • other banks   | • \$30.00 standard<br>(foreign currency<br>a/cs)                  | • (Other minor currencies - Yen)   | <ul> <li>\$40.00 (swift costs=\$30/com-\$10)</li> <li>\$40.00 (swift cost=\$30/com-\$10</li> </ul>                       |
| 3.   | Repurchase/replaced and reissue of outward payment (Bank Draft) | \$60.00 of ccy +<br>international<br>bank fees &<br>charges  | Nil   | • \$15.00 commission   | • \$20.00 each item  |
| 4.   | Cover Swap  | • \$30.00 of currency  | Nil   | <ul><li>0.50% Commission</li><li>\$10.00 Minimum</li><li>\$50.00 Maximum</li></ul> | Nil  |
| 5.   | Stop Payments - Drafts  | \$60.00 of<br>currency +<br>international<br>bank fees &<br>charges  | Nil   | • \$25.00  | • USD\$20.00<br>• WST\$20.00   |
| 6.   | Inter-bank settlement   | N/A  | Nil   | • \$10.00  | N/A  |
| 7.   | Payment with multiple beneficiaries                             | N/A  | • \$25.00 per item listing  | N/A  | N/A  |
| 8.   | Swift cancellation/Refunds                                      | N/A  | • \$20.00   | N/A  | N/A  |
| III. | LETTER OF CREDITS (LC   | s)   |   |  |  |
| 1.   | LCs - Establishment   | • 0.50% Tala amt.  | • 0.50% per LC +  | • 0.50% ST amount +  | • 0.50%  |
|      |   | Min \$30.00 +<br>commission<br>cost.(Est Fee)  | cable cost of<br>\$50.00  | commission cost • minimum ST\$70.00  | commission • \$60.00 minimum   |
|      | Standby LC  | • 1.5% and 1.0% charged 3, 6 & 12 months.  |   | • 1.5%   |  |
| 2.   | Head and Counter  | Nil  | <ul> <li>0.50%, \$70.00<br/>min incl. cable<br/>costs.</li> </ul> | • 0.5%   | Nil  |
| 3.   | Increase of Amount  | • \$20.00 + telex cost \$40.00   | • \$50.00   | • 40.0% or \$25.00 min + comm costs  | • \$20.00 + Swift costs + overseas fee if any  |
| 4.   | Swift Charges/Costs   | <ul> <li>T\$40.00 Pacific</li> <li>T\$50.00 NZ &amp;<br/>Australia</li> <li>T\$60.00 US &amp;<br/>Other countries</li> </ul> | • \$50.00<br>(extension of<br>validity date)                      | • \$20.00  | <ul> <li>\$20.00 Pacific<br/>(NZD, AUD, FJD)</li> <li>\$30.00 Other<br/>(USD, etc)</li> <li>\$30.00 minor ccy</li> </ul> |
| 5.   | Amendment   | • \$20.00 + telex cost \$40.00   | <ul> <li>\$50.00         (extension of validity date).</li> </ul> | \$50.00 extension of validity date   | • \$30.00<br>commission +<br>SWIFT charges   |
| 6.   | Commission  | Nil  | Nil   | Nil  | • \$50.00 minimum  |
| 7.   | Extension   | Nil  | • \$50.00   | • \$20.00  | • \$30.00 + SWIFT charges  |
| 8.   | Dishonours  | Nil  | Nil   | • \$15.00  | • \$30.00 + Swift cost + overseas fee if any.  |
| 9.   | Reimbursement Fee   | • \$125.00   | Nil   | • \$10.00  | Nil  |
| 10.  | Discrepancies     Indemnity                                     | • \$100.00<br>• \$50.50  | Nil   | • 1.0%   | Nil  |
| 11.  | Expired   | Nil  | • \$50.00   | • 1.0%   | Nil  |
| 12.  | Multiple Drawing  | Nil  | Nil   | • 1.0%   | Nil  |
|      |   | 1  | 1   |  |  |

|     |  | A N. 1-   | 505  | NDO  | 0.00                                      |
|-----|--|---|--|--|---|
|     |  | ANZ   | BSP  | NBS  | SCB                                       |
| IV. |  |   |  |  |   |
| 1.  | Handling fee                                   | N/A   | • 0.50% min \$50, max \$1,000                                      | N/A  | N/A                                       |
| 2.  | Dishonours                                     | N/A   | <ul> <li>\$30.00 all ccy</li> </ul>                                | N/A  | N/A                                       |
| 3.  | Representation                                 | N/A   | • \$30.00  | N/A  | N/A                                       |
| 4.  | Extension of term                              | N/A   | • \$30.00  | N/A  | N/A                                       |
| 5.  | Letter to overseas bank for fate               | N/A   | • \$20.00  | N/A  | N/A                                       |
| 6.  | Letter of exporter fate bill                   | N/A   | • \$20.00  | N/A  | N/A                                       |
| 7.  | Export license confirmation                    | N/A   |  | N/A  | N/A                                       |
| /.  | to Centra Bank                                 | N/A   | • \$20.00  | N/A  | IVA                                       |
| V.  | EXPORT DOCUMENTARY                             | LETTER OF CREDIT  | (EDLC)   |  |   |
| 1.  | Export letter of credit                        | N/A   | <ul> <li>On application</li> </ul>                                 | N/A  | N/A                                       |
| 2.  | Advising of term                               | N/A   | • \$50.00  | N/A  | N/A                                       |
| 3.  | Advising of amendments                         | N/A   | • \$25.00  | N/A  | N/A                                       |
| 4.  | Negotiations/document                          | N/A   | • 0.50% min \$30,  | N/A  | N/A                                       |
|     | handling                                       | 1,07,0  | max \$1,000  |  |   |
| VI. | TRANSFERRABLE LETTER                           | OF CREDIT (TLC)   |  |  |   |
| 1.  | Simple transfer                                | N/A   | • \$100.00   | N/A  | N/A                                       |
| 2.  | Involved transfer                              | N/A   | • \$200.00   | N/A  | N/A                                       |
| 3.  | Head and counter                               | N/A   | On application   | N/A  | N/A                                       |
| -   |  |   |  |  |   |
| 4.  | Standby  | N/A   | On application   | N/A  | N/A                                       |
| VII | . LOCAL CURRENCY REFIN                         | JANICE (LCD)  |  |  |   |
| 1.  | Establishment                                  | N/A   | • ¢E0 00   | N/A  | N/A                                       |
|     |  |   | • \$50.00  |  |   |
| 2.  | Interest rate                                  | N/A   | <ul> <li>As applied on<br/>customer loan or<br/>OD a/c.</li> </ul> | N/A  | N/A                                       |
| 3.  | Extension                                      | N/A   | • \$50.00  | N/A  | N/A                                       |
| 4.  | Prepayments                                    | N/A   | • \$50.00  | N/A  | N/A                                       |
|     | . ,  |   | 72232  |  |   |
| VII | I. FOREIGN CURRENCY FIN                        | NANCE (FCF)   |  |  |   |
| 1.  | Establishment                                  | N/A   | • \$100.00 + interest at prime rates + margin of 1.50%             | N/A  | N/A                                       |
|     |  |   |  |  |   |
| 2.  | Extension                                      | N/A   | • \$100.00   | N/A  | N/A                                       |
| 3.  | Prepayment                                     | N/A   | • \$100.00   | N/A  | N/A                                       |
| IX. | AIRWAY BILL AND BILL O                         | F LADING  |  |  |   |
| 1.  | Establishment                                  | N/A   | • 1.50% min \$50,<br>+ stamp duty of<br>\$10.00                    | N/A  | N/A                                       |
| 2.  | Outstanding guarantee                          | N/A   | • \$15.00 per month  | N/A  | N/A                                       |
| X.  | OVERSEAS COLLECTION                            | INWARD (OCI)  |  |  |   |
| 1.  | Sight & Term                                   | 0.30% Tala equivalent \$30.00 Bank Documents received     0.375% Documents received by Supplier | • Nil  | 0.35% or \$50.00<br>minimum +<br>transmission cost | • 0.25% p.a. if over<br>• \$25.00 minimum |
| 2.  | Handling fee collection                        | • Nil   | • 0.35% or \$30.00 minimum   | • \$10.00 per fate advice                          | • \$45.00 per<br>Sight/Term Draft         |
| 3.  | Dishonour / Representation / Extension of Term | • \$25.00   | • \$30.00  | • Nil  | • \$30.00<br>• Change to \$30.00          |

|          |   | ANZ   | BSP                                     | NBS   | SCB  |
|----------|---|---|---|---|--|
| 4.       | Air Mail Postage (AMP)                              | • \$0.50 stamp duty   | • \$5.00                                | Nil   | Nil  |
| 5.       | Endorsement (Guarantee) of bill                     | • Nil   | • 0.50% or \$70.00 min                  | Nil   | • \$50.00  |
| 6.       | Late/Overdue payment                                | <ul> <li>\$20.00 (Sight<br/>Draft)</li> <li>\$30.00 (Term<br/>Draft)</li> </ul>   | • \$30.00 per month                     | <ul><li>\$20.00 p/month (sight)</li><li>\$20.00 p/month (term)</li></ul>                                  | • \$50.00 per month for both sight & term.   |
| 7.       | Noting and protesting                               | N/A   | Nil                                     | • \$20.00   | • \$50.00  |
| 8.       | Swift Cost  | <ul> <li>T\$40.00 Pacific</li> <li>T\$50.00 NZ &amp; Aust</li> <li>T\$60.00 US &amp; other</li> </ul>                                   | • \$50.00<br>(remittance of<br>payment) | <ul> <li>\$20.00: (NZD, AUD, FJD)</li> <li>\$20.00: (USD)</li> <li>\$70.00: (minor currencies)</li> </ul> | <ul> <li>\$20.00 Pacific countries</li> <li>\$30.00 Other countries</li> <li>\$30.00 Minor currencies</li> </ul> |
| 9.       | Clean   | Nil   | Nil                                     | 0.3% or \$25.00<br>minimum + swift cost   | Nil  |
| 10.      | Documentary   | Nil   | Nil                                     | 0.25% or \$50.00<br>minimum + swift cost  | • 0.25% or \$25.00 minimum + swift cost.   |
| 11.      | Documentary withdrawn                               | Nil   | Nil                                     | • 0.25% or \$50.00 minimum  | • \$30.00  |
|          | (i) Clean Withdrawn<br>collection<br>(ii) Indemnity | <ul><li>\$50.50</li><li>NZ/AUST-</li><li>\$50.00 WST</li></ul>  | Nil                                     | 0.5% or \$50.00<br>minimum + swift cost   | • \$30.00  |
| 13.      | Cheque sends for collection basis                   | <ul> <li>0.375% of the actual cheque amount</li> <li>Courier Pacific: \$70.00</li> <li>Courier US / Other countries: \$80.00</li> </ul> | Nil                                     | • \$20.00   | N/A  |
| 14.      | Partial payment                                     | N/A   | • 0.5% or \$30 minimum                  | N/A   | N/A  |
|          | XI. INWARD DOCUMEN                                  | ITARY COLLECTION  | S                                       |   |  |
|          |   | N/A   | N/A                                     | 0.3% or \$25.00<br>minimum + swift cost   | N/A  |
|          | XII. FINANCE  |   |   |   |  |
| 1.       | Acceptance  | N/A   | N/A                                     | <ul> <li>1.25% p.a SAT amount<br/>(0.1% per month of<br/>part thereof)</li> </ul>                         | Nil  |
| 2.       | Late payment  | N/A   | N/A                                     | • 2.5% + extension fee<br>\$25.00 + acceptance<br>1.25%   | <ul> <li>\$30.00 per<br/>month for both<br/>sight &amp; term</li> </ul>  |
| 3.       | Interest  | N/A   | N/A                                     | • 10.0%   | Nil  |
| XII      |   |   | l                                       | I .   | l .  |
| 1.<br>2. | After Advice (i) Late Payment fee (ii) Sight Term   | • \$20.00<br>• \$20.00<br>• \$30.00   | Nil<br>Nil                              | <ul><li>\$10.00</li><li>\$15.00 monthly (sight)</li><li>\$25.00 monthly (term)</li></ul>                  | • \$20.00<br>• \$30.00 p/month<br>for both sight &<br>term   |
| 3.       | Issuing shipping Guarantee                          | • OCI - \$50.00<br>• L/C - \$0.50   | Nil                                     | • \$50.00   | • \$50.00 for open a/c • \$40.00 for LCs • \$40.00 for ICs   |
| 4.       | Outstanding Shipping<br>Guarantee                   | • 1.0% OCI<br>Amount per<br>month for not<br>returning  | Nil                                     | • 1.0% SAT amount or \$20.00 minimum  | • \$50.00 monthly for all types  |
| 5.       | Faxing (correspondence)                             | • \$20.00   | Nil                                     | • \$10.00   | • \$10.00  |

|     |   | ANZ   | BSP   | NBS   | SCB  |
|-----|---|---|---|---|--|
| XI۱ | /. INWARD DOCUMENTARY                           |   |   |   |  |
| 1.  | Negotiation in foreign<br>amount                | Nil   | Nil   | <ul><li>0.25% commission</li><li>\$50.00 minimum</li><li>\$100.00 maximum</li></ul> | • 0.5% or \$50.00 minimum, \$100.00 maximum  |
| 2.  | Negotiation in Tala amount                      | Nil   | Nil   | <ul><li>0.375% commission</li><li>\$50.00 minimum</li></ul>                         | 0.5%     commission     \$50.00     minimum  |
| 3.  | Postage   | • \$0.50  | Nil   | <ul> <li>Prevailing courier cost<br/>+ 10.0%.</li> </ul>                            | • \$50.00 minimum  |
| XV  | . FOREIGN CURRENCY AC                           | COUNTS  |   |   |  |
| 1.  | Monthly fee                                     | • USD \$5.00<br>• NZD \$5.00<br>• AUD \$5.00<br>• EUR €5.00           | • EUR - \$20.00<br>• GBP - \$20.00  | • \$30.00 per currency  | <ul> <li>USD\$50.00 min<br/>monthly</li> <li>NZD\$50.00 min<br/>monthly</li> <li>AUD\$50.00 min<br/>monthly</li> </ul>                                 |
| 2.  | Quarterly fee                                   | <ul><li>USD \$20.00</li><li>NZD \$30.00</li><li>AUD \$25.00</li></ul> | <ul><li>USD - \$20.00</li><li>NZD - \$30.00</li><li>AUD - \$25.00</li></ul>                         | Nil   | Nil  |
| 3.  | Cash Lodgment                                   | • 1.0% value of<br>Deposit  | Nil   | • \$100.00 of the currency  | Not accepted   |
| 4.  | Foreign cheque deposit                          | • \$5.00 + \$0.50 stamp duty  | • \$7.50 per transaction (\$7.00 commission plus \$0.50 stamp duty)                                 | • \$10.00 commission<br>+\$0.50 stamp duty  | • \$50.00 per cheque   |
| 5.  | Foreign cheque collection                       | • 1.0% value of cheque  | Nil   | On application  | Nil  |
| 6.  | Inward remittances                              | Nil   | Nil   | \$10.00 of the currency<br>of the account   | • T\$15.00 any amount  |
| 7.  | Outward remittances                             | Nil   | Nil   | • \$20.00 of the currency of the account  | <ul> <li>Swift cost &amp; c/sion</li> <li>(T\$20.00+T\$10.00 if NZD/AUD/FJD).</li> <li>Swift cost &amp; c/sion (T\$30.00 + T\$10.00 if USD)</li> </ul> |
| 8.  | Account closure                                 | Nil   | <ul> <li>\$50.00 (Within 3 months of opening)</li> <li>\$20.00 (After months of opening)</li> </ul> | On application  | Nil  |
| 9.  | Foreign Term Deposit: Early<br>Termination      | Nil   | • \$100.00 of currency courier fees   | Nil   | Nil  |
| 10. | Transfer to internal account/deposit/withdrawal | N/A   | • \$10.00 per currency  | N/A   | N/A  |
| XV  |   |   |   |   |  |
| 1.  | New contract                                    | N/A   | • \$30.00   | Nil   | N/A  |
| 3.  | Extensions  Cancellation                        | N/A<br>N/A  | • \$30.00 • \$30.00 + any foreign currency exchange loss incurred by the bank                       | Nil<br>Nil  | N/A<br>N/A   |
| 4.  | Delivery (in excess of 5 p/contract)            | N/A   | • \$10.00 partial delivery  | Nil   | N/A  |

# G. ELECTRONIC TRANSACTIONS (ATM FEES)

|     |   | ANZ   | BSP  | NBS  | SCB  |
|-----|---|---|--|--|--|
|     | I. PACIFIC PACKAGE ACCOUNT                  |   |  |  |  |
| 1.  | Electronic transaction monthly              | N/A   | 8 free - then     \$0.50     afterwards                          | N/A  | N/A  |
|     | II. PACIFIC SAVER ACCOUNT                   | N1/A  | 40.50  | N1/A   | N1/A   |
|     | Electronic transaction                      | N/A   | • \$0.50 per transaction   | N/A  | N/A  |
|     | II. CHEQUE ACCOUNT  Electronic transactions | N/A   | • 12 FREE  | N/A  | N/A  |
|     | V. PACIFIC STANDARD ACCOUNT                 | IVA   | electronic transactions then • \$0.50 per transaction thereafter | N/A  | IV/A   |
|     | ATM withdrawal                              | N/A   | • \$0.50   | N/A  | N/A  |
|     | V. PACIFIC PACKAGE ACCOUNT                  | IN/A  | Ψ φ0.50  | IV/A   | IN/A   |
| 5.  | Electronic transaction                      | N/A   | 8 free then     \$0.50     thereafter                            |  |  |
|     | I. PLUS SAVER ACCOUNT                       | N1/A  | 40.50  |  |  |
| 6.  | Electronic transaction                      | N/A   | • \$0.50 per transaction   |  |  |
| 7.  | II. KIDS SAVINGS  Electronic transactions   | N/A   | 6 free then  | N/A  | N/A  |
|     |   | IV/A  | \$0.25 per<br>transaction  | IVA  | IV/A   |
| VII |   |   | N1/A   | N1/A   | N1/A   |
| 8.  | Electronic transaction fee                  | • \$0.25 p/transaction  | N/A  | N/A  | N/A  |
|     | X. PACIFIC SAVINGS ACCOUNT                  |   | NI/A   | N1/A   | N1/A   |
| 9.  | Electronic transaction                      | • \$0.25 p/transaction  | N/A  | N/A  | N/A  |
|     | X. PRIORITY CASH MANAGEMENT                 | Φ0.05   | NI/A   | N1/A   | N1/A   |
|     | Electronic transactions                     | • \$0.25 p/transaction  | N/A  | N/A  | N/A  |
|     | II. SAVINGS / ACCESS ACCOUNTS               | 40.50   | N.P.I  | 40.50  | 40.50  |
|     | Electronic withdrawal                       | \$0.50     p/transaction     (Businesses & Personal Chq acct) | Nil  | <ul><li>\$0.50<br/>p/transaction</li><li>\$0.50<br/>p/withdraw<br/>(Master Card)</li></ul> | \$0.50     p/transaction     after 5 free     items. |
|     | Business & Personal Cheque Accounts         | \$0.25 per<br>transaction                                     | 12 free then     \$0.50 per     transaction     thereafter       | N/A  | N/A  |
| 13. | Cash transaction – ATM withdrawal           |   |  | <ul> <li>\$0.50 per transaction</li> </ul>   |  |
| 14. | ATM Maintenance fee                         | Nil   | Nil  | Nil  | \$2.00     charged     monthly to     account        |
| 15. | Replacement of lost ATM card                | • \$5.00  | • \$5.00   | • \$5.00   | • \$5.00   |
| 16. | Maintenance fee                             |   |  |  | • \$2.00 monthly                                     |
| 17. | Regeneration of PIN / Reissue of PIN        | • \$5.00  | • Free   | \$5.00 for 2 <sup>nd</sup> request & more  | • \$5.00   |
| 18. | Search fee                                  |   |  |  | • \$20.00  |
| 19. | Query fee                                   |   |  |  | • \$5.00 (cash recapture)                            |

|     |  | ANZ   | BSP  | NBS  | SCB   |
|-----|--|---|--|--|---|
|     | Local ATM charge for withdrawals on<br>nonbank (A,B,N,S) branded card<br>customers | • \$15.00 per transaction                   | N/A  | N/A  | N/A   |
| 21. | International ATM withdrawal   | <ul> <li>\$10.00 per transaction</li> </ul> | • \$15.00 per transaction  | N/A  | N/A   |
| 22. | International ATM balance enquiry  | • \$4.00 per transaction                    | N/A  | N/A  | N/A   |
| 23. | Back-up tapes storage  | • \$300.00 p/month                          | N/A  | N/A  | N/A   |
| 24. | Replacement of lost VDC card(local)  | N/A   | • \$10.00  | N/A  | N/A   |
|     | ATM fee for overseas non-customer cardholder                                       | • \$15.00                                   | N/A  | N/A  | N/A   |
| 26. | ATM fee for overseas customer cardholder   | • Free                                      | • \$15.00  | N/A  | N/A   |
| 27. | Lost Pacific Card & PIN number   | N/A   | • \$5.00   | N/A  | N/A   |
| 28. | Lost EMV card & PIN Number   | N/A   | • \$10.00  | N/A  | N/A   |
| 29. | Cash Advance fee - EFTPOS  | N/A   | • \$15.00  | N/A  | N/A   |
| 30. | Scheme branded international card  | N/A   | N/A  | <ul> <li>\$15.00 per<br/>withdraw</li> <li>\$2.00 per<br/>balance<br/>enquiry</li> </ul> | N/A   |
| 31. | Data sim   | N/A   | <ul> <li>\$20.00</li> <li>(applied to<br/>BSP<br/>merchants<br/>only)</li> </ul> | N/A  | • \$20.00 monthly   |
| 32. | Merchant fee   |   |  |  | • \$0.20 per transaction  |
|     | My SCB Wallet<br>Scan & Pay/Funds transfer   |   |  |  | \$0.50 per<br>transaction<br>after 5 free<br>items per<br>month |

# H. INTERNET BANKING

|            |   | ANZ             | BSP   | NBS  | SCB              |
|------------|---|-----------------|---|--|------------------|
| ı.         | PERSONAL BANKING                                  | 7.1.1_          | 20.   | 1,120  |                  |
| 1.         |   | • Free          | a. 8 free electronic transactions then \$0.50 thereafter  | • \$0.20   | N/A              |
|            | b. Pacific Standard<br>Accounts (026)             |                 | b. \$0.50<br>p/electronic<br>transaction<br>effective<br>immediately  |  |                  |
|            | c. Bonus Saver Accounts<br>(027)                  |                 | c. \$0.50<br>p/electronic<br>transaction and<br>charge at end of<br>the month   |  |                  |
| 2.         | External transfer  a. Pacific Package  Accounts   | • Free          | a. 8 free electronic transactions then \$0.50 thereafter  | • \$10.00 per bank   | • \$5.00         |
|            | b. Pacific Standard<br>Accounts                   |                 | b. \$0.50<br>p/electronic<br>transaction<br>effective<br>immediately  |  |                  |
|            | c. Plus Saver Accounts                            |                 | c. \$0.50<br>p/electronic<br>transaction and<br>charge at end of<br>the month   |  |                  |
| II.        | BUSINESS BANKING                                  | _               | N.I.  | 40.50  | NI/A             |
| 1.         | Internal transfers                                | • Free          | Nil   | <ul><li>\$0.50</li><li>IB internal transfer by<br/>MTOs - \$2.00</li></ul>   | N/A              |
| 2.         | External transfers                                | • Free          | 8 free electronic transactions then 0.50 thereafter for personal account transactions     \$7.50 monthly fee business account transaction | <ul> <li>Transfer funds to other banks - \$5.50 per bank + \$0.20 per transaction</li> <li>IB Bulk transfer payment - 0.20c per transaction</li> </ul> | • \$5.00         |
| 3.         | Cross currency transfer                           | • \$16.00       | • \$25.00   | N/A  | N/A              |
| 4.         | Internet banking-Payroll to other banks           | • \$16.00       | • \$0.15  | N/A  | N/A              |
| 5.         | Internet banking-Payroll within banks             | • Free          | • \$0.15  | N/A  | N/A              |
| 111.<br>1. | INTERNATIONAL TELEGR<br>International Telegraphic | • \$16.00       | N/A   | N/A  | N/A              |
| IV.        | Transfers   | <b>▼</b> φ10.00 | IV/A  | IVA  | INV              |
|            |   | NI/Λ            | NI/A  | NI/A   | - #0 00 ·        |
| 1.         | Maintenance fee                                   | N/A             | N/A   | N/A  | • \$2.00 monthly |

# I. MOBILE PHONE BANKING

|     |                                      | SCB SMS BANKING     | NBS EZISEND              |
|-----|--------------------------------------|---------------------|--------------------------|
| 1.  | Account Balances                     | N/A                 | Nil                      |
| 2.  | Transfer of funds between accounts   | • \$5.00 - External | Nil                      |
| 3.  | Transfer of funds - Person to person | N/A                 | Nil                      |
| 4.  | View recent transactions             | N/A                 | Nil                      |
| 5.  | Top up wallet                        | N/A                 | Nil                      |
| 6.  | Goods purchase                       | N/A                 | Nil                      |
| 7.  | Cash out                             | N/A                 | Nil                      |
| 8.  | Transaction history                  | N/A                 | Nil                      |
| 9.  | Generate send money                  | N/A                 | • \$4.13 per transaction |
| 10. | Redeem send money                    | N/A                 | Nil                      |
| 11. | Cash in                              | N/A                 | Nil                      |
| 12. | Pay bill                             | N/A                 | Nil                      |

# J. TRANSACTIVE BANKING

|    |   | ANZ     |
|----|---|---------|
| 1. | On-boarding fee                           | Free    |
| 2. | Monthly maintenance fee                   | Free    |
| 3. | Transfers between accounts                | Free    |
| 4. | Payments & Payroll to other ANZ accounts  | Free    |
| 5. | Payments and payroll to other local banks | Free    |
| 6. | Cross border funds transfers              | \$16.00 |

# K. VISA DEBIT CARD

|   | ANZ                         | BSP       | NBS<br>(DEBIT MASTER<br>CARD)  |
|---|-----------------------------|-----------|--|
| 1. Card issuance fee                                | N/A                         | • \$10.00 |  |
| 2. Card replacement fee                             | • \$12.50                   | • \$10.00 | • \$20.00  |
| 3. Emergency card replacement fee                   | • \$30.00                   |           | • \$30.00  |
| 4. PIN replacement fee                              | • \$10.00                   |           | • \$10.00  |
| 5. Monthly service fee                              | • \$5.00                    |           | •  |
| 6. Local ATM withdrawals (own ATMs)                 | • \$0.50 - \$5.00           | • \$0.50  | • \$0.50   |
| 7. Local ATMs withdrawals (other Bank's ATMs)       | • \$10.00                   | • \$15.00 | • \$0.50 ANZ<br>• \$15.00 BSP  |
| 8. Local balance enquiry (own ATMs)                 | • Free                      |           | • Nil  |
| 9. Local balance enquiry (other Bank's ATMs)        | • \$1.00                    |           | • \$0.50 ANZ<br>• \$2.00 BSP   |
| 10. Local POS transaction (own POS)                 | • \$0.50 - \$5.00           | • \$0.50  | • \$0.50<br>• (tap n go)   |
| 11. Local POS transaction (other Bank's POS)        | • \$1.00                    |           |  |
| 12. International ATM withdrawal fee                | • \$10.00                   | • \$15.00 |  |
| 13. International ATM balance enquiry               | • \$1.00                    |           |  |
| 14. International POS transaction fee               | • \$1.00                    | • \$15.00 |  |
| 15. 15. Cross-border transaction fee                | • 2.5% of the amount in WST |           |  |
| 16. 16. Scheme Branded International card           | N/A                         | N/A       | • \$10.00 per withdrawal   |
| 17. 17. Scheme Branded International card           | N/A                         | N/A       | <ul> <li>\$2.00 per balance enquiry</li> </ul>                           |
| 18. ANZ Samoa (Local Visa Card)                     | N/A                         | N/A       | Nil withdrawal /<br>balance enquiry                                      |
| 19. BSP (Local Visa Card)                           | N/A                         | N/A       | <ul> <li>\$15.00 per<br/>withdrawal / nil<br/>balance enquiry</li> </ul> |
| 20. Internet payment                                | N/A                         | N/A       | • \$0.50 per transaction   |
| 21. Joining fee                                     | N/A                         | N/A       | \$65.00 1 <sup>st</sup> card issue                                       |
| 22. Annual fee                                      | N/A                         | N/A       | • \$65.00 renewal  |
| 23. Foreign currency conversion fee                 | N/A                         | N/A       | • 2.5% of the rate of conversion   |
| 24. Nonbank debit card withdrawal fee from bank ATM | N/A                         | N/A       | <ul> <li>NZ\$4.00 per<br/>withdraw</li> </ul>                            |
| 25. Visa Debit Card Annual fee                      | N/A                         | • \$50.00 | N/A  |
| 26. EziBank   |                             |           | Nil  |
| 27. EziSend   |                             |           | • \$4.13 per transaction   |
| 28. Over the counter payroll transfer               |                             |           | • \$10.00 per bank   |

#### NOTE:

The above information was made available by the commercial banks and customers are to contact their banks for further clarification.