## **CENTRAL BANK OF SAMOA**

Details in this update were made available by the commercial banks for the indicated period and are provided for information purposes only. Customers are to contact their banks for further clarification and for the latest available figures. Amounts are in Samoan Tala, unless otherwise indicated.

| COMMERCIAL BANKS INTEREST RATES, FEES AND<br>CHARGES AS OF SEPTEMBER 2024 |     |   |   |   |  |  |
|---|-----|---|---|---|--|--|
| 1. ACCESS / SAVINGS ACCOUNTS  |     |   |   |   |  |  |
|   | ANZ | <u>BSP</u>  | NBS   | <u>SCB</u>  |  |  |
| 1. Interest rate  | N/A | 1.50% p.a. Interest is<br>accrued monthly on a<br>minimum balance of<br>\$100 or above and it is<br>paid on 31 December<br>each year. | Access & Savings<br>Account<br>1.5% based on the<br>minimum balance of<br>each month. Interest<br>is credited monthly<br>to accounts.<br>\$1.50 maintenance<br>fee per month<br><b>5 To Life</b><br>(Tier interest rate)<br>\$5.00 - \$499.00 -<br>1.0% p.a<br>\$500.00 - \$999.00 -<br>1.5% p.a<br>\$1000 and more -<br>2.0% p.a<br><b>Samoa Super Saver</b> -<br>Credited monthly to<br>accounts.<br>2.5% interest rate<br>per month (earned if<br>no w/drawal + 1<br>deposit a month)<br><b>Savings Pension</b><br>Nil opening<br>balance<br>Nil monthly fee<br>\$2 Pension credit<br>fee<br><b>KickStart Access</b><br>(Full time Tertiary<br>students - 18 to 24<br>years old)<br>\$2 opening<br>balance | 2.0 % p.a. credit<br>half annually or on<br>close, calculated<br>on minimum<br>monthly balance.<br>Zero rate for any<br>month if balance<br>below \$20.00 |  |  |
| 2. Minimum opening<br>balance – Access<br>Access & Savings)               | N/A | \$100.00 when opening<br>a new account  | Access & Savings<br>Account - \$20.00<br>5 To Life - \$2.00<br>Samoa Super Saver –<br>Nil<br>Pension Account - Nil  | \$50.00   |  |  |
| 3. Withdrawal without passbook (Service fee)                              | N/A | \$20.00<br>(upon approval)  | \$20.00 Accounts for<br>clubs, societies, joint,<br>etc.  | \$20.00   |  |  |

|   | ANZ                                    | BSP  | NBS  | SCB  |
|---|--|--|--|--|
| 4. Penalty fee<br>- Access & Savings<br>- Access PAYG   | N/A                                    | \$2.00 per deposit and<br>\$4 per withdrawal<br>where any transaction<br>causes balance to fall<br>below \$500.00.<br>No fee if balance<br>maintain at \$500 | \$1.50 per month<br>applied to all<br>accounts   | \$1.00 per month<br>when account<br>balance is below<br>\$50.00  |
| 5. Update Passbook  | N/A                                    | N/A  | 0.50 each previous<br>transactions and free<br>to update current<br>balance and new<br>transaction                             | N/A  |
| 6. Closing fee<br>Account Re-opened   | N/A                                    | \$5.00 when account<br>closed within 3 months<br>since opening   | \$10.00<br>\$10.00   | \$10.00 if account<br>is closed within 3<br>months from<br>opening date<br>\$20.00 account<br>reopened |
| 7. New passbook   | N/A                                    | Nil<br>\$20.00 for replacement<br>of lost or mutilated<br>passbook   | Nil<br>Available only for<br>joint accounts<br>\$25.00 for<br>replacement of lost<br>or mutilated<br>passbook after 14<br>days | Nil<br>\$20.00 for<br>replacement of<br>lost or mutilated<br>passbook                                  |
| 8. Inoperative/Dormant fees   | \$25.00 for 3<br>months<br>inoperative | Nil  | Nil  | N/A  |
| 9. Over the counter withdrawal  | N/A                                    | N/A  | \$5.00   | \$5.00 per<br>transction   |
| 10. Transfer of cash using Miscellaneous<br>Clearance Account (MSA)   | N/A                                    | N/A  | \$15.00  | N/A  |
| <ul> <li>11. Pacific Standard Account</li> <li>a. Minimum Opening Balance</li> <li>b. Paper w/drawal-Manual debit</li> <li>c. Credit transaction</li> <li>d. Interest rate</li> <li>e. Monthly maintenance fee</li> </ul> | N/A                                    | \$20.00<br>\$4.00<br>Nil<br>0%<br>Nil  | N/A  | N/A  |
| <ul> <li><b>12.</b> <u>Premium Electronic Account</u></li> <li>a. Minimum opening Balance</li> <li>b. Interest rate</li> <li>c. Paper withdrawal/Manual debit</li> <li>d. Monthly maintenance fee</li> </ul>              | N/A                                    | \$20.00<br>1.0%<br>\$4.00 per transaction<br>\$5.00  | N/A  | N/A  |
| <ul> <li>13. Pacific Package Account</li> <li>a. Minimum opening Balance</li> <li>b. Interest Rate</li> <li>c. Maintenance fee</li> <li>d. Paper withdrawal/Manual debit</li> <li>e. Deposit fee</li> </ul>               | N/A                                    | \$20.00<br>1.00% p.a.<br>\$2.50<br>\$4.00 each<br>\$2.00 p/transaction<br>after the 1 <sup>st</sup> 4 deposits   | N/A  | N/A  |

|   | ANZ                                      | BSP   | NBS | SCB |
|---|--|---|-----|-----|
| <ul> <li>14. Plus Saver Account</li> <li>a. Minimum Opening Balance<br/>Interest Rates: <ul> <li>Base</li> <li>Bonus</li> </ul> </li> <li>b. Monthly maintenance fee</li> <li>c. Manual transaction fee</li> </ul>        | N/A                                      | \$20.00<br>1.0%<br>1.50% (if no<br>withdrawals & at least<br>1 deposit within the<br>month)<br>Nil<br>\$4.00 p/transaction  | N/A | N/A |
| <b>15. Kids Savings Account</b><br>a. Minimum opening balance<br>b. Monthly maintenance fee<br>c. Interest rate<br>d. Manual transactions   | N/A                                      | \$10.00<br>Nil<br>Nil<br>1.0% p.a + 3.0% bonus<br>if no w/drawals & at<br>least 1 deposit w/in a<br>month<br>\$3.00 p/transaction   | N/A | N/A |
| <ul> <li>16. Commercial Cash<br/>Management <ul> <li>a. Minimum opening balance</li> <li>b. Interest rates</li> </ul> </li> <li>c. Monthly maintenance fee</li> <li>d. Manual transaction</li> </ul>                      | N/A                                      | \$100,000.00<br>1.0% p.a. on min bal of<br>\$100k or above. Paid at<br>end of each month<br>\$7.50. Normal cheque<br>account monthly<br>maintenance fee will<br>apply when bal falls<br>below \$100k within the<br>month<br>Nil. Normal cheque<br>account transaction<br>fees will apply when bal<br>falls below \$100k | N/A | N/A |
| <ul> <li><u>17. Government Account/Non-Monetary</u></li> <li>a. Minimum opening balance</li> <li>b. Interest rate</li> <li>c. Monthly maintenance fee</li> <li>d. Deposit fee</li> <li>e. Withdrawal fee</li> </ul>       | N/A                                      | \$300.00<br>0%<br>\$5.00<br>Free 1 <sup>st</sup> 25 deposits,<br>\$0.20 per deposit<br>thereafter<br>Free 1 <sup>st</sup> 25 deposits,<br>\$0.20 per cheque<br>thereafter   | N/A | N/A |
| <ul> <li><u>18. BSP First</u></li> <li>a. Minimum opening balance</li> <li>b. Overdraft limit (access to Visa Silver card)</li> <li>c. Interest rate on OD</li> <li>d. Monthly service fee</li> <li>e. LAC fee</li> </ul> | N/A                                      | Nil<br>\$10,000.00<br>17.95%<br>\$20.00<br>0.15% of overdrawn<br>balance  | N/A | N/A |
| <ul> <li>19. TRANSACTIONAL ACCOUNTS:</li> <li>a. Access Every Day Account</li> <li>OTC (Staff assisted withdrawal) fee</li> <li>Maintenance</li> <li>Minimum Opening Balance</li> <li>Interest</li> </ul>                 | \$5.00<br>\$2.50 p/mth<br>\$50.00<br>Nil | N/A   | N/A | N/A |

|  | ANZ  | BSP | NBS | SCB |
|--|--|-----|-----|-----|
| <ul> <li>b. Access Premium Account</li> <li>OTC (Staff assisted withdrawal) fee</li> <li>Maintenance</li> <li>Minimum Opening Balance</li> <li>Interest</li> </ul>   | Unlimited<br>\$12.00<br>p/month<br>\$50.00<br>Nil  | N/A | N/A | N/A |
| 20. SAVINGS ACCOUNTS:<br>a. Pacific Savings Account<br>- OTC (Staff assisted withdrawal) fee<br>- Maintenance fee<br>- Interest Base Rate<br>- Bonus rate<br>- Minimum opening balance<br>- Minimum Monthly deposits | \$5.00<br>N/A<br>0.05%<br>0.55%<br>\$50.00<br>\$50.00  | N/A | N/A | N/A |
| <ul> <li>b. Priority Cash Management Account <ul> <li>Minimum opening balance</li> <li>OTC fee</li> <li>Interest</li> </ul> </li> </ul>  | \$50.00<br>\$5.00 p/trans<br>0 - 4999 =<br>0.25%<br>5K - 9999 =<br>0.50%<br>10K - 19999 =<br>0.75%<br>20K + = 1.0% | N/A | N/A | N/A |

| CHEQUE ACCOUNTS  |   |  |  |   |  |
|--|---|--|--|---|--|
|  | ANZ   | <u>BSP</u>   | NBS  | <u>SCB</u>  |  |
| 1. Interest rate   | Varies  | Nil  | Nil<br>Except HVC interest<br>bearing accounts   | Nil<br>Special accounts-<br>varies  |  |
| 2. Minimum opening balance   | \$500.00 when<br>opening a new<br>cheque account  | \$300.00 when<br>opening a new<br>cheque account   | \$500.00 when opening a new cheque account   | \$300.00 Personal<br>\$500.00 Business  |  |
| 3.Deposit fee  | N/A   | First 25 deposits free<br>\$0.20 p/deposit<br>thereafter.  | N/A  | N/A   |  |
| 4. Withdrawal fee  | N/A   | First 25 cheques free<br>\$0.20 p/cheque<br>thereafter   | N/A  | N/A   |  |
| 5. General Account Ledger fee/<br>Transaction fee/Base fee and<br>or Maintenance fee | \$5.00 maintenance<br>fee for holding an<br>account per month   | \$7.50 monthly   | \$5.00 monthly   | \$5.00 charged monthly to account   |  |
| 6. Activity fee/Collection fee   | \$0.15 per entry in<br>excess of the first 8<br>entries per month   | \$0.20 per<br>transaction (first 10<br>cheques free)   | \$0.10 per item drawn<br>or deposited in excess<br>of first 20 items per<br>month                        | \$0.20 debited at the<br>end of each quarter<br>and at close for each<br>transaction in excess<br>of 10 for that month. |  |
| 7. Search fee  | \$35.00 per hour  | \$50.00 per hour   | \$20.00 less an hour or<br>\$50.00 per hour  | \$20.00 per hour<br>(within fin/yr)<br>\$50.00 p/hr if<br>previous years  |  |
| 8. Dishonored fee - Inward   | \$30.00 p/cheque  | \$5.00   | \$20.00 if re-lodge by staff   | \$40.00 lack of funds<br>\$20.00 irregularities   |  |
| 9. Dishonor fee - Outward  | \$30.00 p/cheque  | \$45.00 insufficient<br>funds & all other<br>irregularities  | \$40.00 Lack of funds<br>\$20.00 Technical error<br>or irregularities                                    | N/A   |  |
| 10. Cheque book 25 leaves<br>50 leaves<br>100 leaves<br>200 leaves                   | No longer available<br>\$75.00<br>\$150.00<br>\$300.00<br>Inclusive of<br>government stamp<br>duty \$0.50 per leaf. | \$17.50<br>\$35.00<br>\$70.00<br>\$140.00<br>Inclusive of<br>Government stamp<br>duty of \$0.50 per leaf | \$17.50<br>\$35.00<br>\$70.00<br>\$140.00<br>Inclusive of<br>government stamp<br>duty of \$0.50 per leaf | \$17.50<br>\$35.00<br>\$140.00  |  |
| 11. Special answer   | \$20.00 p/chq drawn<br>at ANZ<br>\$20.00 p/chq drawn<br>on other banks  | \$20.00 (Items<br>delivered to another<br>branch or bank.)   | \$20.00 when a<br>customer requests<br>immediate clearance<br>of a cheque                                | \$20.00 when a<br>customer request<br>immediate clearance<br>of a cheque on<br>another bank.                            |  |
| 12. Special Authority  | NA  | NA   | \$20.00 when a<br>customer at overseas<br>request to withdraw or<br>transfer funds to<br>another account | NA  |  |
| 13. Counter cheque fee   | \$5.00 non customer   | \$0.70 per leaf  | \$5.00 a leaf  | \$1.00  |  |
| 14. Cheque withdrawal without bank account   | N/A   | N/A  | \$10.00  | N/A   |  |
| 15. Stop Notice Fee – lost chqs  | \$5.00 stop pymt fee<br>(set up)<br>\$5.00 stop cheq<br>notice<br>\$5.00 stop pymnt<br>notice                       | \$10.00 stop payment<br>set up   | \$20.00  | \$10.00   |  |

| TIME DEPOSITS                           | ANZ  | BSP        | NBS                | <u>SCB</u> |
|---|--|------------|--------------------|------------|
| 1. Minimum opening balance              | \$500.00   | \$1,000.00 | \$500.00           | \$500.00   |
| 2. Maturity periods                     |  |            |                    |            |
| a. 1 < 2 months                         | 0.50% p.a.   | 1.25% p.a. | 1.75% p.a.         | 1.50%      |
| b. 3 < 5 months                         | 0.75% p.a.   | 1.50% p.a. | 2.0% p.a           | 1.75%      |
| c. $6 < 11$ months                      | 1.00% p.a.   | 2.00%      | 2.50% p.a.         | 2.00%      |
| d. 12 months and over                   | 1.75% p.a.   | 2.50% p.a. | 3.00% p.a.         | 2.65%      |
| 3. Penalty (early withdrawal admin fee) | \$25.00<br>minimum   | \$50.00    | \$50.00<br>\$20.00 | \$30.00    |
| 4. Early withdrawal interest charged    | 50.0% of the<br>applicable interest<br>rate at the time of<br>investment | Nil        | 1.0%               | 1.5%       |

## NOTE

The above rates are subject to further changes as determined by the commercial banks from time to time depending on market conditions. Further, interest rates are open for further negotiations between the bank and the customer.

| RETAIL BANKING FEES  | ANZ  | <u>BSP</u>                             | NBS  | <u>SCB</u>   |
|--|--|--|--|--|
| <ol> <li>Bank cheque         <ul> <li>issued at customer request</li> <li>replacement bank cheque</li> <li>repurchase bank cheque</li> </ul> </li> </ol> | \$10.00<br>\$10.00<br>\$20.00  | \$10.00 per cheque                     | \$15.00<br>Customer/non-<br>customer<br>\$15.00<br>\$15.00 refunding<br>a bank cheque  | \$9.50 + \$0.50<br>stamps duty   |
| 2. Cashing Other Banks Cheques   | N/A  | N/A                                    | \$20.00<br>Special answer  | N/A  |
| 3. Cash Handling fee<br>- Change supplied  | <u>Non-ANZ Customer</u> -<br>\$5.00 min \$25.00 max<br><u>Customer</u><br>\$5,000 or less = \$5.00<br>min, \$25.00 max | Nil                                    | Customer<br>Up to \$2000 –<br>Free<br>>\$2,000 to<br>\$5,000 (max for<br>coins) - \$10.00<br>>\$5,000 for notes<br>only - \$15.00<br>Non-Customer<br>Up to \$2,000 -<br>\$10.00<br>>\$2,000 to<br>\$5,000 max -<br>\$20.00 | 0.05%- \$50k &<br>more cash w/dls  |
| <ul> <li>Notes and Coins Service fee</li> <li>Poorly arranged lodgments</li> </ul>   | \$20.00<br>\$5.00 min \$25.00 max  |  | \$10.00  | \$2.00 min,<br>\$10.00 max   |
| - Money Transfer Co  | \$20.00  |  | \$10.00 per cash<br>withdrawal   | Varies   |
| 4. Certificate of Balance  | \$50.00  | Nil                                    | \$30.00  | \$50.00  |
| <ol> <li>Certificate of Interest Paid or<br/>Received for audit purposes</li> </ol>  | \$50.00  | \$50.00                                | \$50.00  | \$50.00  |
| 6. Certificate – Photocopy/replacement   | \$50.00  | Nil                                    | \$10.00  | Nil  |
| 7. Certificate supplied (Audit confirmation)   | \$50.00  | \$50.00                                | \$50.00  | Nil  |
| 8. Other confirmations (when requested to include in audit confirmations)  | \$15.00 per certificate<br>(simple certificate)  | N/A                                    | \$20.00 per item   | N/A  |
| 9. Search fee (Voucher retrieval)<br>Surrender of paid cheque  | \$50.00 per item<br>\$1.50 + search fee  | \$50.00 per hour<br>Nil                | \$20.00 less an hour<br>\$50.00 per hour<br>\$20.00 per hour –<br>Tracing & confirm<br>destination of a<br>cheque  | \$20.00 per hour<br>(retrieval period<br>within current year)<br>\$50.00 per hour<br>(retrieval period<br>before current year) |
|  |  |  | Nil  |  |
| 10. Automatic Transfer fee   | \$0.50 internal<br>\$5.00 external<br>\$30.00 TT   | \$2.00 internal<br>\$5.00 external     | \$1.50 internal<br>\$5.50 external   | \$1.00 internal<br>\$5.00 external   |
| 10. Manual Transfers   | \$5.00 – internal<br>\$10.00 – external  | \$5.00 - internal<br>\$5.00 - external | \$3.00 internal<br>\$10.00 external  | N/A  |
| 11. Transfer of cash using MSA account   | N/A  | N/A                                    | \$15.00  | N/A  |
| 12. Fax messages   | \$20.00  | Nil                                    | N/A  | N/A  |
| 13. Telephone/Facsimile overseas   | \$20.00 per request  | Nil                                    | \$10.00 Fax o/seas<br>\$30.00 - t/phone<br>for account query   | N/A  |

|  | 4.517  | DCD  | NDC  | 660   |
|--|--|--|--|---|
|  | ANZ  | BSP  | NBS  | SCB   |
| 14. Print out fee  | \$3.00 per print out   | \$2.00 per page                              | \$3.00 p/page<br>- stmt request,<br>\$2.00 - FCY a/cs,<br>\$3.00 p/page -<br>Special Request<br>(daily, weekly,<br>monthly &<br>quarterly) | \$2.00 per page                                     |
| 15. Photocopy  | \$2.00 per page  | \$2.00 per copy                              | \$3.00 per page  | \$1.00 per copy                                     |
| 16. Safe Custody fee   | \$100.00 p.a.<br>\$10.00 per visit   | N/A  | \$20.00 monthly fee<br>\$50.00 setup fee   | N/A   |
| 17. Third Party/Cheque deposit   | N/A  | N/A  | \$2 – 3 <sup>rd</sup> party<br>deposit to<br>Business<br>accounts<br>\$1 – 3 <sup>rd</sup> party<br>deposit to<br>Personal<br>accounts     | N/A   |
| 18. Notes Exchange fee   | N/A  | N/A  | Free up to \$2,000<br>0.1% for \$2001<br>upward  | N/A   |
| 19. Coin Exchange fee  | \$20.00  | \$3.00 a coin bag                            | Up to \$100.00 -<br>\$5.00<br>\$101.00 to<br>\$500.00 - \$10.00<br>\$501.00 to \$1k -<br>\$15.00<br>\$1,001.00<br>upwards - 1.5%           | \$15.00 – Non<br>Customer                           |
| 20. Confirmation of Balance on behalf of a customer  | \$20.00  | \$5.00                                       | \$30.00  | \$20.00   |
| <ul> <li>21 Payroll fee (payment from list)</li> <li>- Diskpay processing fee (payment from disk)</li> </ul>   | \$1.00 per transaction<br>\$0.20 per transaction<br>\$10.00 to other banks<br>p/list | \$0.15 p/customer<br>\$0.50 p/customer       | \$0.50 per person<br>\$10.00 to<br>transfer funds to<br>other banks  | \$10 – process to<br>other banks<br>\$20 – Late fee |
| <ul> <li>22. Standing order: <ul> <li>rejection fee</li> <li>amend</li> <li>Establishment/maintenance fee</li> <li>transfer to internal account</li> <li>transfer to internal loan a/c</li> <li>transfer to other banks</li> <li>Transfer via telegraphic transfer</li> <li>Non-payment fee</li> </ul> </li> </ul> | free<br>\$0.50<br>\$0.50<br>\$5.00<br>\$30.00<br>\$7.50                              | N/A<br>\$2.00<br>Free<br>-<br>\$25.00<br>Nil | Free<br>Free   | \$2.00<br>\$2.00<br>\$2.00                          |
| 23. Lodgment Books (Deposits)  | \$10.00 small &<br>duplicate book<br>\$35.00 large &<br>triplicate book              | \$5.00 small<br>\$30.00 large                | \$6.00 small<br>\$25.50 large  | \$6.00 small<br>\$8.00 large<br>\$22.00 A4size      |
| 24. Late payment fee for credit cards  | Nil  | \$20.00                                      | N/A  | N/A   |
| <ul> <li>25. Statements <ul> <li>Issued when full</li> <li>Computer printout</li> <li>Interim issued upon customer</li> <li>Request</li> <li>Repeat statement (each additional copy)</li> </ul> </li> </ul>  | Free<br>\$2.00<br>\$2.00<br>\$2.00   | \$2.00 per page                              | \$3.00 per page<br>\$2.00 per page<br>\$3.00 per month   | \$2.00 per page                                     |
| <ul> <li>Special request for issue of<br/>stmt(daily,weekly,f/nightly, etc)</li> <li>Special request to look up<br/>specified entries</li> </ul>   | \$2.00<br>\$35.00 per hour   |  | \$3.00 of ccy<br>p/page of FCY<br>a/cs   |   |

|                                    | ANZ             | BSP | NBS    | SCB |
|------------------------------------|-----------------|-----|--------|-----|
| 26. Credit card – cash advance fee | \$7.50          | N/A | N/A    | N/A |
| 27. Back up storage                | \$300 per month | N/A | N/A    | N/A |
| 28. Pension Payout fee             | N/A             | N/A | \$2.00 | N/A |

| LOANS AND OVERDRAFT ACCOUNTS                   |  |   |   |   |  |
|--|--|---|---|---|--|
|  | ANZ  | <u>BSP</u>  | <u>NBS</u>                                  | <u>SCB</u>  |  |
| Prime/Base Lending Rate                        | Nil  | Nil   | 9.5%  | 8.50%<br>(subject to change<br>depending on<br>market conditions) |  |
| Interest (Risk) Margin                         | This is relative to<br>the customer's<br>credit risk grading   | 0.00% - 3.00%   | 0.25% – 6.5%                                | 0.5 – 5.5%  |  |
| SMALL LOAN                                     |  |   |   |   |  |
| 1. Interest Rate                               | Decommissioned in<br>May 2017  | N/A   | 20.0% flat                                  | N/A   |  |
| 2. Current maximum limit                       | N/A  | N/A   | \$3,000.00                                  | N/A   |  |
| 3. Application/ Approval/<br>Establishment fee | N/A  | N/A   | \$20.00 fee if loan<br>approved             | N/A   |  |
| 4. Maintenance/Administration fee              | N/A  | N/A   | 3.0% flat on approved amount                | N/A   |  |
| 5. Guarantee fee                               | N/A  | N/A   | \$45.00 (1 party)                           | N/A   |  |
| OVERDRAFT                                      |  |   |   |   |  |
| 1. Interest rate                               | Variable   | Personal OD –<br>14.45% p.a<br>Business OD –<br>7.95% p.a.  | 9.50%                                       | 8.50% p.a.plus<br>Risk margin 0.5% –<br>5.5%                      |  |
| 2. Application/Establishment/<br>Approval fee  | 1.5% on approved<br>amount, \$150<br>minimum<br>Business OD<br>1.5%^ on approved<br>amount. Min \$375.00 | Application - FREE<br>Establishment:-<br>Personal/Business –<br>2.0% of applied<br>amount or \$200<br>minimum | 2.0% of approved<br>amount<br>\$200 minimum | 1.5% of approved<br>amount. \$100.00<br>minimum                   |  |
| 3. Maintenance fee                             | N/A  | \$7.50 p/month  | \$5.00 monthly                              | Nil   |  |
| 4. Excess/Unarranged OD fee                    | \$30.00  | Nil   | 1.0% on excess<br>\$40.00 minimum           | 1.5% of approved<br>amount, \$50.00<br>minimum                    |  |

|   | ANZ   | BSP   | NBS   | SCB  |
|---|---|---|---|--|
| 5. Service fee                                | 0.125% per month on<br>limit or overdraft<br>balances whichever is<br>higher. \$15.00<br>minimum (OD Line<br>Fee) | Personal OD - 10.0%<br>on principal amount<br>p/month<br>Business OD –<br>15.0% on principal<br>amount  | 0.0833% per month<br>when OD is<br>operating within<br>approved limits.<br>0.1666% per month<br>when OD is<br>operating above<br>approved limit | N/A  |
| 6. Default rate / Penalty interest            | 3.0%  | +3.0% on excess<br>over approved limit<br>- Accounts with<br>limits<br>18.0% p.a. on<br>excess – Accounts<br>without limits   | 3.0%  | 3.0%   |
| 7. Annual renewal fee                         | N/A   | Nil   | 2.0% of full amount<br>(\$200 minimum)  | \$100.00 Personal<br>\$200.00 Business                 |
| TERM LOAN                                     |   |   |   |  |
| A. PERSONAL LOAN                              |   |   |   |  |
| 1. Lending rate                               | 12.50% p.a – Secured<br>15.50%p.a -<br>Unsecured  | Personal Loan<br>Unsecured (PLU) –<br>14.45% (fixed)<br>Personal Asset Loan<br>(PAL) - 12.40%<br>(fixed)<br>Personal Property<br>Investment (PPI) –<br>7.25% (variable) | Variable, depend on<br>security & servicing<br>ability  | 15.0% p.a.   |
| 2. Maximum limit for Personal loan            | \$20,000 unsecured<br>\$40,000 secured  | PLU - \$20,000<br>PAL - No limit<br>(subject to<br>qualifying criteria)<br>PPI – Nil  | Secured – no limit<br>subject to criteria<br>Unsecured -<br>\$10,000  | \$20,000   |
| 3. Application/Establishment/<br>Approval fee | \$275.00 unsecured<br>\$550.00 secured  | PLU/PAL/PPI - 2.0%<br>of applied amount<br>or \$200 minimum   | 2.0% of approved<br>amount<br>\$200 minimum   | 1.5% of approved<br>amount. \$100.00<br>minimum        |
| 4. Administration/Maintenance fee             | 0 – 4,999 = \$5<br>5,000 – 49,999 = \$10<br>per month   | PLU/PAL/PPI -<br>0.15% of monthly<br>principal  | Nil   | \$5.00 monthly<br>0<5k<br>\$10.00 monthly<br>(>5K<20K) |
| 5. Guarantee fee                              | N/A   | N/A   | Refer to Other Big<br>Loans   | \$20.00 (1 party) +<br>\$20.00 s/duty                  |
| 6. Penalty fee                                | N/A   | PLU/PAL/PPI -<br>+3.0% on actual<br>interest to be<br>charged on arrears;<br>charged after 7 <sup>th</sup><br>day of arrears.   | N/A   | Nil  |

| 1. Interest Rates       a). Residential property investment loan – VARIABLE b). Term Loan (FIL) – 7.95% base rate subject to risk criteria       9.5% base rate subject to risk criteria       8.50% + Risk margin         1. Business Loan/General Finance       0. Lease Finance-Current Leasing Rate (fixed) (No longer available to new customers)       Nortgage (HLM) – 7.25% p.a. (variable)       9.5% base rate subject to risk criteria       8.50% + Risk margin         2. Home Loan       6.79%       Tem Loan (HLP): Options: - 6.50% fixed for 1 year then 5.75% variable thereafter; or 7.95% p.a.       9.5% subject to risk criteria       8.50% + Risk margin         2. Home Loan       6.79%       Tel – Nil Tel - 2.0% of total approved loan HLM/(PI – 2.0% of total approved loan HLM/(PI – 2.0% of total approved loan HLM/(PI – 2.0% of sapproved amount min \$375       9.5% of approved amount or \$200 minimum HLP – 1.0% of \$200 minimum \$200       1.5% of amount approved subject amount approved subject amount approved subject amount approved subject amount \$200 minimum \$200         3. Loans Admin//Maintenance fee       04,999 = \$5.00 SK - 49,999 = \$5.00 SK - 49,999 = \$10.00 mothly SK - 49,999 = \$10.00 SK - 49,999 = \$1 | B. OTHER TERM LOANS            | ANZ  | BSP   | NBS             | SCB   |
|--|--------------------------------|--|---|-----------------|---|
| 2. Home LoanProfessional (HLP):<br>Options: - 6.50%<br>fixed for 1 year then<br>6.75% variable<br>thereafter; or<br>7.95% p.a.Professional (HLP):<br>Options: - 6.50%<br>fixed for 1 year then<br>6.75% variable<br>thereafter; or<br>9.5% subject to risk<br>criteria8.50% + Risk<br>margin2. Home Loan6.79%Commercial<br>Property<br>Investment (CPI) -<br>7.95% p.a.9.5% subject to risk<br>criteria8.50% + Risk<br>margin2. Application/Approval fee<br>1. Business loan/Gen Finance<br>2. Home loan1.5% approval<br>amount, min \$375FL - Nil<br>TBL - 2.0% of total<br>approved loan<br>HLM/CPI - 2.0% of<br>applied amount or<br>\$200 minimum2.0% of approved<br>amount<br>Minimum \$2001.5% of amount<br>approved \$10.00 ominimum3. Loans Admin/Maintenance fee0 - 4,999 = \$5.00<br>5K - 49,999 = \$10.00<br>5K - 49,999 = \$10.00<br>150K + = 0.01%<br>p/month<br>(Business/Gen Fin)TBL/HLM/CPI -<br>0.15% of monthly<br>principal<br>HLM0.0% p.a. on<br>approved amount<br>monthly<br>SK-49,999 = \$10.00<br>stoon monthly<br>SK-49,999 = \$10.00<br>stoon monthly<br>stoon charged on<br>approved amount0.0% p.a. on<br>approved amount<br>approved amount<br>proved amount<br>proved amount<br>stoon charged on<br>approved amount<br>proved amount<br>proved amount   |                                | property investment<br>Ioan – VARIABLE<br>b). Term Loan –<br>VARIABLE<br>c). Lease Finance –       | <ul> <li>– 10.13% p.a. (fixed)</li> <li>Tailored Business</li> <li>Loans (TBL) – 7.95%</li> <li>p.a. (variable)</li> <li>Home Loan</li> <li>Mortgage (HLM) –</li> </ul> | subject to risk |   |
| 2. Application/Approval fee<br>1. Business loan/Gen Finance<br>2. Home loan1.5% approval<br>amount, min \$375TBL - 2.0% of total<br>approved loan<br>HLM/CPI - 2.0% of<br>applied amount or<br>\$200 minimum<br>HLP - 1.0% of<br>applied amount or<br>\$200 minimum2.0% of approved<br>amount<br>Minimum \$2001.5% of amount<br>   | 2. Home Loan                   | (fixed) (No longer<br>available to new<br>customers)   | Professional (HLP):<br><b>Options</b> :- 6.50%<br>fixed for 1 year then<br>6.75% variable<br>thereafter; or<br>Commercial<br>Property<br>Investment (CPI) –             | -               | margin<br>Vehicle Loans –   |
| 0 - 4,999 = \$5.00<br>$5K - 49,999 = $10.00$ $0.15%  of monthly$<br>principal<br>$HLP/FL - Nil$ $0 - $4,999 = $5.00$<br>monthly<br>$HLP/FL - Nil$ $3. Loans Admin/Maintenance fee0 - 4,999 = $10.0050K - 149,999 = $15.00150K + = 0.01%p/month(Business/Gen Fin)0.15%  of monthlyprincipalHLMRedraw down fee -$50.00 charged on0.0%  p.a. onapproved amount0 - $4,999 = $5.00monthly50K - 149,999 = $10.00$10.00  monthly50K - 149,999 = $15.00$15.00  monthly150K + = 0.01%monthly$   | 1. Business loan/Gen Finance   | amount, min \$375  | TBL - 2.0% of total<br>approved loan<br>HLM/CPI – 2.0% of<br>applied amount or<br>\$200 minimum<br>HLP – 1.0% of<br>applied amount or                                   | amount          | approved  |
| down.  | 3. Loans Admin/Maintenance fee | 5K - 49,999 = \$10.00<br>50K - 149,99 = \$15.00<br>150K + = 0.01%<br>p/month<br>(Business/Gen Fin) | 0.15% of monthly<br>principal<br>HLP/FL – Nil<br>HLM<br>Redraw down fee -<br>\$50.00 charged on<br>every re-draw  | -               | monthly<br>5K-49,999 =<br>\$10.00 monthly<br>50K-149,999 =<br>\$15.00 monthly<br>150K + = 0.01% |

NOTES

- i. All banks' lending rates are calculated daily and debited or charged to the customers loan or overdraft account on a monthly basis.
- ii. Risk margins are based upon customer's loan grade and are added to the base lending rate to ascertain the applicable interest rate.
- iii. Small loans are mainly consumption type loans that banks approve up to a certain limit and interest rates are calculated on a flat rate basis. The effective interest rate would be much higher than the figure shown. (For more information, customers may consult their banks).
- iv. Default rate is charged above the applicable interest rate on default loans/overdrafts accounts (i.e. base rate plus risk margin plus default rate).

| 4. Documentation fee | N/A | N/A | N/A | N/A |
|----------------------|-----|-----|-----|-----|
|                      |     |     |     |     |

|   | ANZ  | BSP   | NBS  | SCB  |
|---|--|---|--|--|
| a. Loan agreement                         | N/A  | \$20.00 stamp duty  | Nil  | Nil  |
| b. preparation of security                |  | \$25.00 security over<br>term deposit   | Nil  |  |
| Setting bank priority                     | Refer to Solicitor   |   | \$50.00  | \$30.00  |
| d. Insurance policies                     | N/A  | N/A   | \$20.00 per item   | \$20.00 per item   |
| e. Guarantees                             | 2.0% of original<br>amount and 1.0%<br>every 6 months<br>thereafter.                           | \$30.00 per<br>guarantee + \$20.00<br>stamp duty  | \$45.00 (1 party)<br>\$75.00 (2 parties)<br>\$90.00 (3 parties)<br>\$120.00 (4 parties or<br>more) | \$40.00 (1 party)<br>\$50.00 (more than<br>3 parties) plus<br>stamp duty   |
| f. Witnessing fee (solicitor)             | N/A  | \$50.00   | \$50.00  | N/A  |
| 5. Discharge fee under bank-seal          | \$300.00 to arrange<br>discharge of any<br>security by solicitor<br>\$50 bank discharge<br>fee | \$25.00 to arrange<br>discharge of any<br>security by solicitor<br>\$300.00 when<br>preparing notice of<br>demand (all costs<br>including plaintiff's<br>fee) | \$300.00<br>\$75.00 bank<br>discharge<br>documentation   | \$50.00  |
| 6. Serving demand                         | \$20.00 when<br>preparing notice of<br>demand  | \$10.00 for local<br>purposes   | \$200.00 when<br>preparing notice of<br>demand   | Town Area: Zone #<br>1 - \$20.00<br>Apia - Vailele<br>Apia - Vaitele<br>Apia - Vaoala<br>Apia - Siusega<br>Zone # 2 - \$30.00<br>Letogo - Falefa<br>Saina - Mulifanua<br>Zone # 3 - \$40.00<br>Falefa - Atu<br>Aleipata, Atu<br>Falealili, Atu<br>Safata, Mulifanua<br>agai atu i Falelatai<br>ma le Atu Lefaga<br>Vaoala - Tiavi-<br>Siumu<br>Siusega - Aleisa -<br>Lefaga<br>Zone #4 - \$60.00<br>Manono Tai<br>Savaii |
| 7. Unpaid transfer                        | \$7.50 unpaid<br>transfer to account<br>of third party   | Nil   | Nil  | Nil  |
| 8. Information service fee (credit check) | \$20.00  | N/A   | N/A  | N/A  |
| 9. Opinion fee                            | \$20.00  | \$25.00 overseas<br>requests  | \$30.00 in currency of<br>country requesting   | \$20.00  |

|  | ANZ  | BSP  | NBS   | SCB   |
|--|--|--|---|---|
| 10.Default/Excess rate   | 3.0%p.a.   | FL – Nil<br>HLM/HLP/TBL/CPI -<br>3.0% on actual<br>interest to be<br>charged on arrears;<br>after 7 <sup>th</sup> day of<br>arrears. | 3.0% p.a.                                       | 3.0% penalty fee  |
| 11. Loan arrears   | \$10.00 payable after<br>7 days  | N/A  | N/A   | N/A   |
| <ul> <li>12. Annual renewal fee</li> <li>- a/c operating as arranged</li> <li>- a/c operating outside</li> </ul> | \$100.00 business a/c<br>\$50.00 for personal  | Nil  | Nil   | \$10.00   |
| arrangement  | 1.5% of limit,<br>\$45.00 minimum  |  |   | 1.25% On renewal,<br>\$40.00 minimum  |
| 13. Loan restructure fee   | 1.0% of balance<br>Minimum \$100.00  | Nil  | 2.0% of approved<br>amount.<br>\$200.00 minimum | N/A   |
| 14. Commitment or holding fee  | 1.0% of undrawn<br>amt (if Ioan is<br>undrawn in 3 mths<br>after a/tance letter<br>of offer) | N/A  | N/A   | N/A   |
| 15. Searches of Government records   | Titles Office - \$5.00<br>Companies Office -<br>\$5.00<br>Photocopy per page<br>- \$5.00     | N/A  | N/A   | N/A   |
| 16. Inspection of land valuation   | Based on quotation<br>from valuer on the<br>ANZ panel  | N/A  | \$50.00 Minimum                                 | Zone A (Town<br>Area) \$50.00<br>Zone B (Urban<br>Area) \$100.00<br>Zone C (Rural<br>Area) \$150.00 |
| 17. Bid guarantee of tender  | N/A  | N/A  | \$50.00 per letter                              | N/A   |
| 18 Performance bank guarantee<br>(unconditional)   | 2.0% of original<br>amount and 1.0%<br>every 6 months<br>thereafter                          | Establishment fee –<br>1.0% approved<br>amount<br>Guarantee fee –<br>1.0% approved<br>amount every 6<br>months                       | 2.0% of approved amount                         | 1.5% of amount<br>guaranteed +<br>processing fee<br>\$200.00  |
| 19. Fee for withdrawing (cancelled)<br>loans already approved  | N/A  | N/A  | \$250.00 flat rate                              | \$200.00  |
| 20. Insurance renewal  | N/A  | N/A  | 2.0% of approved<br>amount, \$200.00<br>minimum | N/A   |

| INTERNATIONAL FEES AND CHAF  | RGES   |  |  |  |
|--|--|--|--|--|
| NOTE: International transactions   | s may be subject   | to stamp duty.   |  |  |
|  | ANZ  | <u>BSP</u>   | NBS  | <u>SCB</u>   |
| 1. Inward payment  |  |  |  |  |
| a. Cash payments   | \$0.20 per<br>transaction –<br>Direct debit<br>schedules to ANZ<br>customers by<br>Disk-pay<br>\$1.00 per<br>transaction –<br>Payment from<br>list<br>\$10.00 per list to<br>other banks | \$15.00 Inwards TT<br>(from overseas &<br>local banks)<br>\$10.00 of ccy –<br>(credit to fx a/c)<br>\$30.00 of ccy –<br>(Trf/cr to local<br>banks in fx ccy)<br>\$15.00 (non-<br>customer, pay on<br>application & ID)<br>\$30.00 of ccy –<br>(Return funds)<br>\$20.00 +\$10 – for<br>cheque fee (credit<br>to other local banks<br>in SAT ccy. | \$10.00 customers<br>\$20.00 (Other banks<br>customers via swift)            | \$15.00 customer<br>\$25.00 other banks<br>(via swift)<br>\$30.00 other banks<br>(via bank cheque) |
| b. Cover swap  | \$30.00 of<br>currency plus<br>communication<br>costs  | Nil  | Nil  | \$25.00 cover swaps<br>to other banks plus<br>telex costs. On any<br>amount.                       |
| c. Encashment of Foreign Cheques<br>(T/cheques, Cashier's cheques,<br>M/Order) | TC - \$5.00 of<br>currency per<br>t/action<br>CC - \$5.00 of<br>currency per<br>cheque + \$0.50<br>s/duty<br>MO - Nil  | \$7.00 per<br>encashment (+<br>\$0.50 s/duty)<br>MO – Nil<br>\$170.00 Courier<br>cost  | \$170.50 including<br>stamp duty, courier<br>for clearance and<br>commission | \$60.00 for both CC<br>and TC<br>MO - Nil  |
| d. Media Broadcasting  | N/A  | Nil  | \$5.00   | N/A  |
| e. Fax Request for Fund  | \$30.00  | Nil  | \$10.00 p/page<br>(local)<br>\$20.00 p/page<br>(o/seas)                      | \$20.00  |

f. Verification/Check Clearance

from other banks

g. Sale of traveler's cheque

\$15.00

N/A

\$15.00 commission

+ \$125.00 courier

cost & \$0.50 s/duty

N/A

\$50.00 (collection)

N/A

Nil

1.0% commission or \$10.00

minimum

| 2. Outward payment   | ANZ   | BSP  | NBS   | SCB   |
|--|---|--|---|---|
| a. Bank draft  | Issuance - \$10.00<br>Repurchase -<br>\$20.00<br>Reissue/Replace<br>ment original<br>item on hand -<br>\$10.00<br>Stop payment -<br>\$20.00 | N/A  | \$15.50 incl. s/duty                                      | \$10.00 commission<br>+ \$0.50 stamp duty   |
| b. Telegraphic transfer  | \$30.00 Outward   | \$25.00 standard                               |   | \$30.00 (swift  |
| Pacific countries  | TT's<br>\$13.00 Inward<br>TT's  | (local currency a/cs)                          | \$20.00 (NZD, AUD &<br>FJD)<br>\$20.00 USD                | costs=\$20/com-<br>\$10)<br>\$40.00 (swift  |
| Other countries<br>Minor currencies - JPY, Yen, etc)                     | \$25.00 Inward<br>TT's<br>other banks   | \$30.00 standard<br>(foreign currency<br>a/cs) | \$20.00<br>\$20.00<br>(Other minor<br>currencies - Yen)   | costs=\$30/com-<br>\$10)<br>\$40.00 (swift<br>cost=\$30/com-\$10                    |
| c. Repurchase/replaced and reissue<br>of outward payment (Bank<br>Draft) | \$60.00 of ccy +<br>international<br>bank fees &<br>charges   | Nil  | \$15.00 commission  | \$20.00 each item   |
| d. Cover Swap  | \$30.00 of<br>currency  | Nil  | 0.50% Commission<br>\$10.00 Minimum<br>\$50.00 Maximum    | Nil   |
| e. Stop Payments - Drafts  | \$60.00 of<br>currency +<br>international<br>bank fees &<br>charges   | Nil  | \$25.00   | USD\$20.00<br>WST\$20.00  |
| f. Inter-bank settlement   | N/A   | N/A  | \$10.00   | N/A   |
| g. Payment with multiple<br>beneficiaries                                | N/A   | \$25.00 per item<br>listing                    | N/A   | N/A   |
| h. Swift cancellation/Refunds  | N/A   | \$20.00  | N/A   | N/A   |
| 3. Letters of Credit   |   | Import<br>Documentary LCs                      |   |   |
| a. LCs - Establishment   | 0.50% Tala amt.<br>Min \$30.00 +<br>com. cost.(Est<br>Fee)<br>1.5% and 1.0%   | 0.50% per LC +<br>cable cost of \$50.00        | 0.50% ST amount +<br>commission cost<br>minimum ST\$70.00 | 0.50% commission<br>\$60.00 minimum   |
| Standby LC   | charged 3, 6 & 12<br>months.  |  | 1.5%  |   |
| b. Head and Counter  | Nil   | 0.50%, \$70.00 min<br>incl. cable costs.       | 0.5%  | Nil   |
| c. Increase of Amount  | \$20.00 + telex<br>cost \$40.00   | \$50.00  | 40.0% or \$25.00<br>min + comm costs                      | \$20.00 + Swift costs<br>+ overseas fee if any                                      |
| d. Swift Charges/Costs   | T\$40.00 Pacific<br>T\$50.00 NZ &<br>Australia<br>T\$60.00 US &<br>Other countries  | \$50.00 (extension of validity date)           | \$20.00   | \$20.00 Pacific<br>(NZD,AUD,FJD)<br>\$30.00 Other(USD,<br>etc)<br>\$30.00 minor ccy |
| e. Amendment   | \$20.00 + telex<br>cost \$40.00   | \$50.00 (extension of validity date).          | \$50.00 extension of validity date                        | \$30.00 commission<br>+ SWIFT charges   |
| f. Commission  | Nil   | Nil  | Nil   | \$50.00 minimum   |
| g. Extension   | Nil   | \$50.00  | \$20.00   | \$30.00 + SWIFT<br>charges  |

|   | ANZ                  | BSP  | NBS     | SCB   |
|---|----------------------|--|---------|---|
| h. Dishonors                                      | Nil                  | Nil  | \$15.00 | \$30.00 + Swift cost<br>+ overseas fee if<br>any. |
| i. (i) Reimbursement Fee<br>(ii) Discrepancies    | \$125.00<br>\$100.00 | Nil  | \$10.00 | N/A   |
| j. Indemnity                                      | \$50.50              | Nil  | 1.0%    | N/A   |
| k. Expired  | N/A                  | \$50.00                                      | 1.0%    | N/A   |
| I. Multiple Drawing                               | N/A                  | Nil  | 1.0%    | N/A   |
| 4. Export Documentary<br>Collection (EDC)         |                      |  |         |   |
| a. Handling fee                                   | N/A                  | 0.50% min \$50,<br>max \$1,000               | N/A     | N/A   |
| b. Dishonors                                      | N/A                  | \$30.00 all ccy                              | N/A     | N/A   |
| c. Representation                                 | N/A                  | \$30.00                                      | N/A     | N/A   |
| d. Extension of term                              | N/A                  | \$30.00                                      | N/A     | N/A   |
| e. Letter to overseas bank for fate               | N/A                  | \$20.00                                      | N/A     | N/A   |
| f. Letter of exporter fate bill                   | N/A                  | \$20.00                                      | N/A     | N/A   |
| g. Export license confirmation to<br>Centra Bank  | N/A                  | \$20.00                                      | N/A     | N/A   |
| 5. Export Documentary Letter of<br>Credit (EDLC)  |                      |  |         |   |
| a. Export letter of credit                        | N/A                  | On application                               | N/A     | N/A   |
| b. Advising of term                               | N/A                  | \$50.00                                      | N/A     | N/A   |
| c. Advising of amendments                         | N/A                  | \$25.00                                      | N/A     | N/A   |
| d. Negotiations/document<br>handling              | N/A                  | 0.50% min \$30,<br>max \$1,000               | N/A     | N/A   |
| 6. <u>Transferrable Letter of Credit</u><br>(TLC) |                      |  |         |   |
| a. Simple transfer                                | N/A                  | \$100.00                                     | N/A     | N/A   |
| b. Involved transfer                              | N/A                  | \$200.00                                     | N/A     | N/A   |
| c. Head and counter                               | N/A                  | On application                               | N/A     | N/A   |
| d. Standby  | N/A                  | On application                               | N/A     | N/A   |
| 7. <u>Local Currency Refinance</u><br>(LCR)       |                      |  |         |   |
| a. Establishment                                  | N/A                  | \$50.00                                      | N/A     | N/A   |
| b. Interest rate                                  | N/A                  | As applied on<br>customer loan or<br>OD a/c. | N/A     | N/A   |
| c. Extension                                      | N/A                  | \$50.00                                      | N/A     | N/A   |

|  | ANZ   | BSP  | NBS  | SCB   |
|--|---|--|--|---|
| d. Prepayments                                   | N/A   | \$50.00  | N/A  | N/A   |
| 8. <u>Foreign Currency Finance</u><br>(FCF)      |   |  |  |   |
| a. Establishment                                 | N/A   | \$100.00 + interest<br>at prime rates +<br>margin of 1.50% | N/A  | N/A   |
| b. Extension                                     | N/A   | \$100.00   | N/A  | N/A   |
| c. Prepayment                                    | N/A   | \$100.00   | N/A  | N/A   |
| 9. <u>Airway Bill and Bill of Lading</u>         |   |  |  |   |
| a. Establishment                                 | N/A   | 1.50% min \$50, +<br>stamp duty of<br>\$10.00              | N/A  | N/A   |
| b. Outstanding guarantee                         | N/A   | \$15.00 per month  | N/A  | N/A   |
| 10. <u>Overseas Collection Inward</u><br>(OCI)   |   | (Inward<br>Documentary<br>Collections)                     | 0.3% or \$25.00<br>minimum + swift<br>cost   |   |
| a. Sight & Term                                  | 0.30% Tala<br>equivalent<br>\$30.00 Bank<br>Documents<br>received<br>0.375%<br>Documents<br>received by<br>Supplier | Nil  | 0.35% or \$50.00<br>minimum +<br>transmission cost                                 | 0.25% p.a if over<br>\$25.00 minimum  |
| b. Handling fee collection                       | Nil   | 0.35% or \$30.00<br>minimum                                | \$10.00 per fate<br>advice   | \$45.00 per<br>Sight/Term Draft   |
| c. Dishonor/Representation/<br>Extension of Term | \$25.00   | \$30.00  | Nil  | \$30.00<br>Change to \$30.00  |
| d. Air Mail Postage (AMP)                        | \$0.50 stamp duty   | \$5.00   | Nil  | Nil   |
| e. Endorsement (Guarantee) of bill               | Nil   | 0.50% or \$70.00<br>min                                    | Nil  | \$50.00   |
| f. Late/Overdue payment                          | \$20.00 (Sight<br>Draft)<br>\$30.00 (Term<br>Draft)   | \$30.00 per month  | \$20.00<br>p/month (sight)<br>\$20.00 p/month<br>(term)                            | \$50.00 per month<br>for both sight &<br>term.  |
| g Noting and Protesting                          | N/A   | Nil  | \$20.00  | \$50.00   |
| h. Swift Cost                                    | T\$40.00 Pacific<br>T\$50.00 NZ &<br>Aust<br>T\$60.00 US &<br>other   | \$50.00 (remittance<br>of payment)                         | \$20.00 - (NZD,<br>AUD, FJD)<br>\$20.00 - (USD)<br>\$70.00 - (minor<br>currencies) | \$20.00 Pacific<br>countries<br>\$30.00 Other<br>countries<br>\$30.00 Minor<br>currencies |
| (i). Clean                                       | Nil   | Nil  | 0.3% or \$25.00<br>minimum + swift<br>cost   | Nil   |
| (j). Documentary                                 | Nil   | Nil  | 0.25% or \$50.00<br>minimum + swift<br>cost  | 0.25% or \$25.00<br>minimum + swift<br>cost.  |

|   | ANZ  | BSP                     | NBS  | SCB  |
|---|--|-------------------------|--|--|
| (k). Documentary withdrawn                            | Nil  | Nil                     | 0.25% or \$50.00<br>minimum                                    | \$30.00  |
| (I). (i) Clean Withdrawn collection<br>(ii) Indemnity | \$50.50<br>NZ/AUST-<br>\$50.00 WST   | Nil                     | 0.5% or \$50.00<br>minimum + swift<br>cost                     | \$30.00  |
| (m). Cheque send for collection<br>basis              | <ul> <li>- 0.375% of the actual cheque amount</li> <li>- Courier Pacific – \$70.00 - Courier US/Other countries - \$80.00</li> </ul> | Nil                     | \$20.00  | N/A  |
| (n). Partial payment                                  | N/A  | 0.5% or \$30<br>minimum | N/A  | N/A  |
| 11. Finance   |  |                         |  |  |
| a. Acceptance   | Nil  | Nil                     | 1.25% p.a SAT<br>amount (0.1% per<br>month of part<br>thereof) | Nil  |
| b. Late payment                                       | Nil  | Nil                     | 2.5% + extension<br>fee \$25.00 +<br>acceptance 1.25%          | \$30.00 per month<br>for both sight &<br>term              |
| c. Interest   | Nil  | Nil                     | 10.0%  | Nil  |
| 12. Fating  |  |                         |  |  |
| a. After Advice                                       | \$20.00  | Nil                     | \$10.00  | \$20.00  |
| b. Late Payment fee<br>Sight Term                     | \$20.00<br>\$30.00   | Nil                     | \$15.00 monthly<br>(sight)<br>\$25.00 monthly<br>(term)        | \$30.00 p/month for<br>both sight & term                   |
| c. Issuing shipping Guarantee                         | OCI - \$50.00<br>L/C - \$0.50  | Nil                     | \$50.00  | \$50.00 for open a/c<br>\$40.00 for LCs<br>\$40.00 for ICs |
| d. Outstanding Shipping<br>Guarantee                  | 1.0% OCI<br>Amount per<br>month for not<br>returning   | Nil                     | 1.0% SAT amount or<br>\$20.00 minimum                          | \$50.00 monthly for<br>all types                           |
| e. Faxing (correspondence)                            | \$20.00  | Nil                     | \$10.00  | \$10.00  |

|                 |   | ANZ   | BSP   | NBS   | SCB   |
|-----------------|---|---|---|---|---|
| <u>13. Inwa</u> | ard Documentary Credits                         |   |   |   |   |
| a.              | Negotiation in foreign<br>amount                | Nil   | Nil   | 0.25% commission<br>\$50.00 minimum<br>\$100.00 maximum | 0.5% or \$50.00<br>minimum, \$100.00<br>maximum   |
| b.              | Negotiation in Tala amount                      | Nil   | Nil   | 0.375% commission<br>\$50.00 minimum                    | 0.5% commission<br>\$50.00 minimum  |
| c.              | Postage   | \$0.50  | Nil   | Prevailing courier<br>cost + 10.0%.                     | \$50.00 minimum   |
| 14. Fore        | eign Currency Accounts                          |   |   |   |   |
| a.              | Monthly fee                                     | USD \$5.00<br>NZD \$5.00<br>AUD \$5.00<br>EUR €5.00 | EUR - \$20.00<br>GBP - \$20.00  | \$30.00 per currency                                    | USD\$50.00 min<br>monthly<br>NZD\$50.00 min<br>monthly<br>AUD\$50.00 min<br>monthly                                     |
| b.              | Quarterly fee                                   | USD \$20.00<br>NZD \$30.00<br>AUD \$25.00           | USD - \$20.00<br>NZD - \$30.00<br>AUD - \$25.00                                 | N/A   | N/A   |
| c.              | Cash Lodgment                                   | 1.0% value of<br>Deposit                            | Nil   | \$100.00 of the currency                                | Not accepted  |
| d.              | Foreign cheque deposit                          | \$5.00 + \$0.50<br>stamp duty                       | \$7.50 per<br>transaction (\$7.00<br>commission plus<br>\$0.50 stamp duty)      | \$10.00 commission<br>+\$0.50 stamp duty                | \$50.00 per cheque  |
| e.              | Foreign cheque collection                       | 1.0% value of cheque                                | N/A   | On application  | N/A   |
| f.              | Inward remittances                              | N/A   | N/A   | \$10.00 of the<br>currency of the<br>account            | T\$15.00 any<br>amount  |
| g.              | Outward remittances                             | N/A   | N/A   | \$20.00 of the<br>currency of the<br>account            | Swift cost & c/sion<br>(T\$20.00+T\$10.00 if<br>NZD/AUD/FJD).<br>Swift cost & c/sion<br>(T\$30.00 + T\$10.00<br>if USD) |
| h.              | Account closure                                 | N/A   | \$50.00 (Within 3<br>months of opening)<br>\$20.00 (After<br>months of opening) | On application  | N/A   |
| i.              | Foreign Term Deposit:<br>Early Termination      | N/A   | \$100.00 of currency<br>courier fees  | N/A   | N/A   |
| j.              | Transfer to internal account/deposit/withdrawal | N/A   | \$10.00 per currency  | N/A   | N/A   |
| 15. Forv        | ward Exchange Contract                          |   |   |   |   |
| a.              | New contract                                    | N/A   | \$30.00   | N/A   | N/A   |
| b.              | Extensions                                      | N/A   | \$30.00   | N/A   | N/A   |
| c.              | Cancellation                                    | N/A   | \$30.00 + any fccy<br>exchange loss<br>incurred by the<br>bank                  | N/A   | N/A   |
| d.              | Delivery (in excess of 5 p/contract)            | N/A   | \$10.00 partial<br>delivery   | N/A   | N/A   |

| ELECTRONIC TRANSACTION   | ANZ   | BSP   | NBS  | SCB                                      |
|--|---|---|--|--|
| (ATM FEES)   |   |   |  |  |
| Pacific Package Account<br>1. Electronic transaction monthly                           | N/A   | 8 free - then<br>\$0.50 afterwards  | N/A  | N/A                                      |
| Premium Electronic Account<br>2. All electronic transactions                           | N/A   | FREE  | N/A  | N/A                                      |
| Plus Saver Account<br>3. Electronic transaction  | N/A   | \$0.50<br>p/transaction   | N/A  | N/A                                      |
| Cheque Account<br>4. Electronic transactions   | N/A   | 12 FREE<br>electronic<br>transactions then<br>\$0.50 per<br>transaction<br>thereafter | N/A  | N/A                                      |
| Pacific Standard Account<br>5 ATM withdrawal   | N/A   | \$0.50  | N/A  | N/A                                      |
| Kids Savings<br>6 Electronic transactions  | N/A   | 6 free then \$0.25<br>per transaction   | N/A  | N/A                                      |
| Commercial Cash Management<br>7 Electronic transaction                                 | N/A   | Free  | N/A  | N/A                                      |
| Government Account/Non-Monetary<br>8. Electronic transaction                           | N/A   | N/A   | N/A  | N/A                                      |
| BSP First<br>9. Electronic transaction   | N/A   | N/A   | N/A  | N/A                                      |
| Access Everyday Account<br>10. Electronic transaction fee                              | \$0.25<br>p/transaction   | N/A   | N/A  | N/A                                      |
| Pacific Savings Account11. Electronic transaction                                      | \$5.00<br>p/transaction   | N/A   | N/A  | N/A                                      |
| Priority Cash Management<br>12. Electronic transactions                                | \$5.00<br>p/transaction   | N/A   | N/A  | N/A                                      |
| Savings /Access Accounts<br>13. Electronic withdrawal                                  | \$0.50<br>p/transaction<br>(Businesses &<br>Personal Chq<br>acct) | Nil   | \$0.50 p/transaction<br>\$0.50 p/withdraw<br>(Master Card) | \$0.50 p/transaction after 5 free items. |
| 14. Cash transaction – ATM<br>withdrawal   |   |   | \$0.50 per<br>transaction                                  |  |
| 15. ATM Maintenance fee  | Nil   | Nil   | Nil  | \$2.00 charged<br>monthly to account     |
| 16. Replacement of lost ATM card   | \$5.00  | \$5.00  | \$5.00   | \$5.00                                   |
| 17. Maintenance fee  |   |   |  | \$2.00 monthly                           |
| 18. Regeneration of PIN<br>Reissue of PIN  | \$5.00  | Free  | \$5.00 for 2 <sup>nd</sup><br>request & more               | \$5.00                                   |
| 19. Search fee   |   |   |  | \$20.00                                  |
| 20. Query fee  |   |   |  | \$5.00 (cash<br>recapture)               |
| 21. Local ATM charge for withdrawals<br>on nonbank (A,B,N,S) branded<br>card customers | \$15.00 per transaction   | N/A   | N/A  | N/A                                      |
| 22. International ATM withdrawal   | \$10.00 per transaction   | \$15.00 per<br>transaction  | N/A  | N/A                                      |
| 23. International ATM balance enquiry  | \$4.00 per<br>transaction   | N/A   | N/A  | N/A                                      |

|  | ANZ              | BSP   | NBS  | SCB   |
|--|------------------|---|--|---|
| 24. Back-up tapes storage  | \$300.00 p/month | N/A   | N/A  | N/A   |
| 25 Replacement of lost VDC card(local)                                   | N/A              | \$10.00                                       | N/A  | N/A   |
| 26. Receive alerts for ATM, system maintenance, broadcasts available now | Free             | Free  | N/A  | N/A   |
| 27. ATM fee for overseas non-customer cardholder                         | \$15.00          | N/A   | N/A  | N/A   |
| 28. ATM fee for overseas customer cardholder                             | Free             | \$15.00                                       | N/A  | N/A   |
| 29. New Pacific card & PIN number  | N/A              | Free  | N/A  | N/A   |
| 30. Lost Pacific Card & PIN number                                       | N/A              | \$5.00  | N/A  | N/A   |
| 31. New EMV Card & PIN number  | N/A              | Free  | N/A  | N/A   |
| 32. Lost EMV card & PIN Number   | N/A              | \$10.00                                       | N/A  | N/A   |
| 33. Cash Advance fee - EFTPOS  | N/A              | \$15.00                                       | N/A  | N/A   |
| 34. scheme branded international card                                    | N/A              | N/A   | \$15.00 per<br>withdraw<br>\$2.00 per balance<br>enquiry | N/A   |
| 35. Data sim   | N/A              | \$20.00<br>(applied to BSP<br>merchants only) | N/A  | \$20.00 monthly   |
| 36. Merchant fee   |                  |   |  | \$0.20 per<br>transaction                               |
| 37. My SCB Wallet<br>- Scan & Pay/Funds transfer                         |                  |   |  | \$0.50 p/transaction<br>after 5 free items<br>per month |

| Internet Banking   | ANZ     | BSP  | NBS  | SCB            |
|--|---------|--|--|----------------|
| 1. Personal Banking  |         |  |  |                |
| <ul> <li>a. Internal transfer</li> <li>Pacific Package<br/>Accounts (005)</li> <li>Pacific Standard</li> </ul> |         | 8 free electronic<br>transactions then<br>\$0.50 thereafter<br>\$0.50 p/electronic   | \$0.20   | N/A            |
| Accounts (026)   | Free    | transaction effective<br>immediately<br>\$0.50 p/electronic  |  |                |
| Bonus Saver Accounts     (027)   |         | transaction and<br>charge at end of the<br>month   |  |                |
| <ul> <li><b>b. External transfer</b> <ul> <li>Pacific Package<br/>Accounts</li> </ul> </li> </ul>              |         | 8 free electronic<br>transactions then<br>\$0.50 thereafter  | \$10.00 per bank   | \$5.00         |
| <ul> <li>Pacific Standard<br/>Accounts</li> </ul>  | Free    | \$0.50 p/electronic<br>transaction effective<br>immediately  |  |                |
| Plus Saver Accounts  |         | \$0.50 p/electronic<br>transaction and<br>charge at end of the<br>month  |  |                |
| 2. Business Banking  |         |  |  |                |
| a. Internal transfers  | Free    | Nil  | \$0.50<br>IB internal<br>transfer by MTOs<br>- \$2.00  | N/A            |
| b. External transfers  | Free    | 8 free electronic<br>transactions then 0.50<br>thereafter for<br>personal account<br>transactions<br>\$7.50 monthly fee<br>business account<br>transaction | Transfer funds to<br>other banks -<br>\$5.50 per bank +<br>\$0.20 per<br>transaction<br>IB Bulk transfer<br>payment – 0.20c<br>per transaction | \$5.00         |
| c. Cross currency transfer   | \$16.00 | \$25.00  | N/A  | N/A            |
| d. Internet banking-Payroll to other banks   | \$16.00 | \$0.15   | N/A  | N/A            |
| e. Internet banking-Payroll within banks   | Free    | \$0.15   | N/A  | N/A            |
| 3. International Telegraphic<br>Transfers  | \$60.00 | N/A  | N/A  | N/A            |
| 4. Maintenance fee   | N/A     | N/A  | N/A  | \$2.00 monthly |

| MOBILE PHONE BANKING                    | SCB<br>SMS BANKING | NBS<br>EZISEND         |  |
|---|--------------------|------------------------|--|
| 1. Account Balances                     | N/A                | Nil                    |  |
| 2. Transfer of funds between accounts   | \$5.00 - External  | Nil                    |  |
| 3. Transfer of funds - Person to person | N/A                | Nil                    |  |
| 4. View recent transactions             | N/A                | Nil                    |  |
| 5. Top up wallet                        | N/A                | Nil                    |  |
| 6. Goods purchase                       | N/A                | Nil                    |  |
| 7. Cash out                             | N/A                | Nil                    |  |
| 8. Transaction history                  | N/A                | Nil                    |  |
| 9. Generate send money                  | N/A                | \$4.13 per transaction |  |
| 12. Redeem send money                   | N/A                | Nil                    |  |
| 13. Cash in                             | N/A                | Nil                    |  |
| 14. Pay bill                            | N/A                | Nil                    |  |

| Transactive Banking |   | ANZ     |  |
|---------------------|---|---------|--|
| 1.                  | On-boarding fee                           | Free    |  |
| 2.                  | Monthly maintenance fee                   | Free    |  |
| 3.                  | Transfers between accounts                | Free    |  |
| 4.                  | Payments & Payroll to other ANZ accounts  | Free    |  |
| 5.                  | Payments and payroll to other local banks | Free    |  |
| 6.                  | Cross border funds transfers              | \$16.00 |  |

|   |                           |         | NBS   |
|---|---------------------------|---------|---|
| VISA DEBIT CARD                                     | ANZ                       | BSP     | Debit Master<br>Card                                  |
| 1. Card issuance fee                                | N/A                       | \$10.00 | Curu  |
| 2. Card replacement fee                             | \$12.50                   | \$10.00 | \$20.00   |
| 3. Emergency card replacement fee                   | \$30.00                   |         | \$30.00   |
| 4. PIN replacement fee                              | \$10.00                   |         | \$10.00   |
| 5. Monthly service fee                              | \$5.00                    |         | +=0.00  |
| 6. Local ATM withdrawals (own ATMs)                 | \$0.50 - \$5.00           | \$0.50  | \$0.50  |
|   |                           |         | \$0.50 ANZ  |
| 7. Local ATMs withdrawals (other Bank's ATMs)       | \$10.00                   | \$15.00 | \$15.00 BSP   |
| 8. Local balance enquiry (own ATMs)                 | Free                      |         | Nil   |
| 9. Local balance enquiry (other Bank's ATMs)        | \$1.00                    |         | \$0.50 ANZ<br>\$2.00 BSP                              |
| 10. Local POS transaction (own POS)                 | \$0.50 - \$5.00           | \$0.50  | \$0.50<br>(tap n go)                                  |
| 11. Local POS transaction (other Bank's POS)        | \$1.00                    |         |   |
| 12. International ATM withdrawal fee                | \$10.00                   | \$15.00 |   |
| 13. International ATM balance enquiry               | \$1.00                    |         |   |
| 14. International POS transaction fee               | \$1.00                    | \$15.00 |   |
| 15. Cross-border transaction fee                    | 2.5% of the amount in WST |         |   |
| 16. Scheme Branded International card               | N/A                       | N/A     | \$10.00 per<br>withdrawal                             |
| 17. Scheme Branded International card               | N/A                       | N/A     | \$2.00 per<br>balance<br>enquiry                      |
| 16. ANZ Samoa (Local Visa Card)                     | N/A                       | N/A     | Nil withdrawal<br>/ balance<br>enquiry                |
| 17. BSP (Local Visa Card)                           | N/A                       | N/A     | \$15.00 per<br>withdrawal /<br>nil balance<br>enquiry |
| 18. Internet payment                                | N/A                       | N/A     | \$0.50 per<br>transaction                             |
| 17. Joining fee                                     | N/A                       | N/A     | \$65.00 1 <sup>st</sup> card<br>issue                 |
| 18. Annual fee                                      | N/A                       | N/A     | \$65.00<br>renewal                                    |
| 19. Foreign currency conversion fee                 | N/A                       | N/A     | 2.5% of the<br>rate of<br>conversion                  |
| 20. Nonbank debit card withdrawal fee from bank ATM | N/A                       | N/A     | NZ\$4.00 per<br>withdraw                              |
| 21. Visa Debit Card Annual fee                      | N/A                       | \$50.00 | N/A   |
| 22. EziBank   |                           |         | Nil   |
| 23. EziSend   |                           |         | \$4.13 per  |
|   |                           |         | transaction<br>\$10.00 per                            |
| 24. Over the counter payroll transfer               |                           |         | bank  |

## NOTE:

• The above information was made available by the commercial banks and customers are to contact their banks for further clarification.